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OUR MISSION IS ...

"To provide the best environment that supports competitive trade and effective distribution."

CEO'S PERSPECTIVE



FRESH FOR KIDS WEBSITE - NOMINATED FOR WORLD AWARD

The Fresh for Kids website is not only the best food based website in Australia, evident by being awarded the best food based website twice by the Food Media Club of Australia, it's up there with the world's best.

www.freshforkids.com.au was one of seven websites from around the world nominated in the category of Best Food/Drink Website organized by the Le Cordon Bleu World Food Awards.

Although the Fresh for Kids website was not the ultimate winner on the night, the SML Marketing team and the commitment from the Fresh for Kids Committee Members are to be congratulated on this outstanding achievement.

For further information, please see page 18.



PADDY'S FUTURE AT HAYMARKET HAS BEEN SECURED UNTIL 2039

Sydney Markets Limited (SML) is pleased to announce that after lengthy negotiations, a new 30 year lease has been entered into with Jen Retail (Landlord) for the operation of Sydney's Paddy's Markets at Haymarket.

The increased security of tenure of the site trading under the iconic brand of Paddy's will continue operating from one of the best known locations in Sydney.



SML Board and Senior Management signing the new Paddy's Haymarket lease

CEO'S PERSPECTIVE *continued*

SML believes the longer lease and associated benefits which will include a planned upgrade of amenities and infrastructure improvements has secured the future of all tenants trading at Sydney's Paddy's Markets - Haymarket.

Sydney's Paddy's Markets at Haymarket continues to be a major shopping destination for interstate visitors, international tourists and the people of Sydney.

Traders can enjoy the security of a 30 year tenure.

SML STRATEGIC PLAN UPDATE

The Strategic Plan outlines strategic directions for Sydney Markets Limited (SML).

Following the Board's Strategic Plan established in 2008, the initiatives listed below have now been completed:

- Secured the future of Paddy's Market at Haymarket
- (Negotiated a new Commercial lease with the landlord for 30years, 2010 2039)
- Introduced Seafood trading on Sundays at Flemington
- Continued with strategic property acquisitions on Parramatta Road and surrounding Smallwood Avenue
- Sydney Markets Limited was recognised as a world leader in Environmental Sustainability in the operation of Wholesale Markets by the World Union of Wholesale Markets (WUWM).
- Completed the following Master Plan projects:
 - » 15 Providore units at the Rail area
 - » Warehouse L and Warehouse W
 - » New Forklift bridge
 - » South West truck entry/exit for Semis / B-Doubles
 - » Regrading of roadways for truck access
 - » SMCS Building extension
 - » Weighbridge relocation to Rail area
 - » Chep pallet yard relocation
 - » Site Services relocated and new building constructed at Rail

The Board and Senior Management have now reviewed the Strategic Plan to agree on new Imperatives for the next five years 2010-2015.

Objectives & Process

The objectives of the review process were:

- To review our progress to date and current situation in terms of:
 1. Our previous agreed priorities
 2. SML's Master Plan
 3. SML's Strategy
- To consider current government plans (Local Environment Plans & Development Control Plans)
- To identify the major Issues and Opportunities facing SML
- To review and reprioritise the current Master Plan projects and include new projects
- To assess and review SML's current Strategy and roll it forward for the period 2010-2015

The way forward...

The Strategic Imperatives are designed to address the key strategic issues and contribute to the achievement of our vision and goals.

The revised Imperatives over the next five years 2010-2015 have been reviewed and include the following:

1. Increase the value of the Flemington site and provide a strong foundation for future growth
2. Improve the efficiency of the Flemington and Haymarket sites
3. Satisfy the demand for warehouse space
4. Ensure the Environmental sustainability of the Flemington site
5. Grow the SML business

Next steps will require the formalisation of plans and timeline for each of the imperative. SML will keep you updated throughout the process.

SYDNEY MARKETS HITS THE ROAD AGAIN AND HEADS TO SHEPPARTON

It's been over 12 months since the Board and Senior Management travelled to a produce growing region to conduct a forum to growers, packers and industry associations about the benefits of the Central Market System.



Previous forums have been held in Mission Beach, Queensland, a major banana growing region, and Griffith, NSW, a region rich in citrus.

Shepparton and its surrounds is the hub of the Goulburn Valley District and is one of the most important agricultural areas in Australia. With access to water from river systems, in addition

to valuable groundwater resources the region can support a large number of irrigation industries including horticulture and agriculture while also supporting large areas of dryland farming.

Our continued commitment to these forums is of great importance as we get to hear first hand any issues associated with the supply chain, answer any questions asked and at the same time, provide guests with facts on Sydney Markets. We are the largest Market within Australia and play a significant role within Central Market/ Supply Chain System.

An interesting lesson learned from our two previous forums was many growers and packers had never been to Sydney Markets and were overwhelmed, not only with the sheer size of our Market, but our success in areas, being operational issues, environmental initiatives, our award winning marketing programs, the fact our Paddy's brand is the number one retail market in Australia, and the immense growth with regards to our Master Plan initiatives now in place.

I look forward to providing you with an update on this visit in the next edition of the Leader.

Bradley Latham
Chief Executive Officer

OPERATIONS UPDATE

To All Tenants, Owners/Operators of Forklifts Forklift Driver Requirements

It is a NSW Roads & Traffic Authority requirement that all forklift drivers must hold a current NSW Driver's Licence and a WorkCover Certificate of Competency while operating a forklift on the Sydney Markets site.

All Sydney Markets tenants that employ forklift drivers are to ensure that their drivers hold and carry with them both a current Driver's Licence and a Forklift Driver's Certificate of Competency. These documents must be made available at the request of an SML Authorised Officer.

Posted speed limits must be observed at all times. Speed limits throughout the Markets site are:

- Roadways 20 kph
- Undercover Areas 10 kph
- New Forklift Bridge 5 kph

Thank you for your support in ensuring that only licensed drivers use our roadways.

• FORKLIFT BRIDGE SPEED REMINDER

The maximum speed on the forklift bridge is **5kph**. Note any driver exceeding this **5kph** limit will be issued a Comply Notice. All signage must be observed and adhered to while using the bridge.



National Spotlight On Forklift Safety For Grocery And Fruit & Vegetable Wholesalers

WorkCover NSW participated in a national campaign to assess and improve forklift safety in the grocery and fruit & vegetable wholesale industries.

The objective of the campaign is to reduce the rate of incidents and injuries in the grocery and fruit & vegetable wholesale industry from forklift-related tasks such as loading and unloading vehicles. As a result of this initiative, businesses located at Sydney Markets were randomly selected and visited by WorkCover inspectors throughout May 2010.

Forklift trucks present a well-known hazard in many work environments, involving a high risk of severe work-related injury or fatality to operators, those working around forklifts, and others in the workplace.

Official statistics show that across Australia in the period 2000 to 2007, there were more than 7,400 work-related injuries where forklift trucks were the nominated Agency of Accident.

FORKLIFT SAFETY

To assist safe operations in the Markets, forklift drivers delivering and moving stock to and from buildings, the following points should be observed:

- Pallets being transported by forklifts **MUST NOT EXCEED** the height of the load guard, or to a maximum of 15 pallets high.
- Forklifts operating before daylight hours **MUST HAVE THEIR DRIVING LIGHTS TURNED ON.**
- RTA Road Rules apply to all roads within the Sydney Markets site and forklift drivers must exercise caution at all times whilst driving in all areas of the Market.
- Operators of forklifts and other vehicles in the Markets are reminded that mobile phones **MUST NOT BE USED** whilst driving forklifts or vehicles on roadways or in common areas. Mobile phones can only be used by a forklift operator or driver of a vehicle when a forklift or vehicle is legally parked.
- **FORKLIFT SPEED REMINDER**
The maximum speed of forklifts is **10kph** in covered areas and **20kph** in open areas. SML officers will continue to use radars and if you are caught speeding you will receive a Comply Notice



The campaign specifically looked at the safety of forklift truck operations at Sydney Markets, through the following activities by WorkCover inspectors:

- An assessment of the initial level of legislative compliance for each business visited
- The provision of information, guidance and assistance to improve forklift safety.



The campaign also aimed to highlight the importance of systematically identifying hazards in workplaces and implementing sustainable control measures to eliminate or minimise incidents of harm, particularly in relation to manual handling.

The objective of the workshops is to educate all attendees who wish to gain an understanding of what basic compliance looks like, learn about tools that can be used to safeguard workers from injury and reduce the cost of worker's compensation and other related expenses to employers.

For further information about the free workshops please contact Carol Dollar at the NSW Chamber of Fruit & Vegetable Industries on (02) 9764 3244.

OPERATIONS UPDATE *continued*

BAD BEHAVIOUR WILL NOT BE TOLERATED

SML will not tolerate bad or threatening behaviour and has in place a banning policy which can impose bannings from 3 months to life, depending on the nature of the incident.

Incidents range from theft to assault and banning from the Markets can be enforced by the NSW Police under the trespass legislation.

ATTENTION ALL BIKE RIDERS

Tenants and customers of the Market are reminded that approved helmets must be worn whilst riding bicycles and motorbikes on roadways and common areas within the Market. It is against the law not to wear a helmet when riding on roadways.

NSW GOVERNMENT SMOKING BAN

In accordance with Government Law, **all Market Buildings**, including any canopy areas, are smoke free zones. The **Smoke Free Environment Act** states that a smoke free area is any enclosed public place. An enclosed place is any building or structure that has a ceiling or roof and, except for doors, is completely or substantially enclosed.

Enquiries with the Health Department reveal that all Market buildings and structures have been deemed smoke free areas under the legislation.

Fines for smoking in these areas under the Act are:

- Persons smoking in a smoke free area \$550.00
- Occupiers allowing persons to smoke in a smoke free area:
Persons \$1,100.00
Body Corporate \$5,500.00

Occupiers of Market space are required under the Act to see that persons do not smoke in their premises.



NOTICE TO MARKET USERS AND TENANTS CUT-OFF TIMES FOR TRUCK DELIVERIES TO SYDNEY MARKETS GTA

Over the past three months Sydney Markets Limited has conducted a trial of traffic movements on site with a view to improving the early morning operations and easing congestion inside the General Trading Area (GTA). The trial was for cut-off times for delivery trucks to enter the GTA which were an hour earlier – Monday 1.00am, Tuesday to Friday 2.00am.

Due to the positive response from tenants and stakeholders during the trial period and the easing of congestion inside the GTA, making it much safer for tenants and their workers, the revised cut-off times for delivery trucks to the GTA will now be officially implemented.

EFFECTIVE FROM MONDAY 24TH MAY 2010 OFFICIAL CUT-OFF TIMES FOR PRODUCE DELIVERIES INTO THE GTA ARE AS FOLLOWS:

MONDAY 1.00AM
TUESDAY to FRIDAY 2.00AM

Deliveries after GTA Cut-Off Times

The above cut-off times apply to the GENERAL TRADING AREA only and are separate from the cut-off times for the Rail Unloading Area. All Semi Trailers and B Doubles arriving after the **GTA Cut-Off Times** (i.e. after 1am Mondays and after 2am Tuesdays-Fridays) may still enter the Market but will be directed to the Rail Unloading Area.

UNLOADING COMPANIES have been briefed in relation to the change and will be working in cooperation with SML Operations staff to ensure the continued smooth and efficient implementation of these new procedures.

For enquiries please call Barry Baker, Operations Manager on 0420 936 710.

This initiative is for the benefit of all Market users

SITE SERVICES UPDATE

Energy Efficiency for Small Business Program

The Department of Environment, Climate Change and Water NSW (DECCW) can provide financial support and independent advice to reduce power bills and carbon pollution.

If your business spends approximately \$20,000 (Inc. GST) in electricity a year or employs up to approximately 10 staff, you are eligible to register for a subsidised energy assessment.

You may also qualify for a rebate of up to \$5,000 (inc.GST) to pay for up to 50% of the purchase of energy-wise equipment i.e. lighting, electric motors, air compressors, commercial refrigeration and air conditioning.

For more information or a Registration Form:

Call: the Environment Line on 1300 361 967
 Email: sustainbus@environment.nsw.gov.au
 Visit: www.environment.nsw.gov.au/sustainbus

Electricity Tariff

If you are receiving a quarterly electricity bill you can get a "Time of Use" meter with your monthly account. Many businesses at the Markets use most of their energy during off peak you could save money on your electricity bill.

Does your business consume more than 40,000kWh of power on

one meter over the past 12 months? Take advantage of the Load Smart Electricity Tariff offer.

If your annual power consumption is less than 40,000kWh you could also save with the new PowerSmart Business Tariff.

Please contact Marilyn Loch Site Services Administrator on 9325 6225 to discuss the implementation process.

Flower Market

Work has commenced by Profile Shade Structures to replace the existing small carport with a shade sail cover. This will contribute most positively to the Flower Market and Austin Ave entry.

Painting

As part of Sydney Markets ongoing painting schedule Programmed Property Services was awarded the contract to paint the exterior of Building E & D. The Pedestrian Bridge and internal walls of the Flower Market have already been completed.

Roof Anchors

Sydney Markets is undertaking to install a "safe roof access system". A contract has been awarded to Anchor Point Safety to install roof anchors and ladder brackets in accordance with Australian Standards and WorkCover to Buildings A, B & C.

ENVIRONMENTAL UPDATE

Recycling reaching new heights!

SML's sustainability record is progressively improving and recycling has increasingly become part of everyday life in Australia.

We are currently recycling around 55% of waste on site at Flemington. To move forward we require the co-operation and participation of all stakeholders. Most tenants do the right thing and separate waste in their premises and deliver to Green Point for recycling. However, education of all staff on site is an ongoing task to ensure all waste streams are disposed of in the most environmentally friendly way.

Tossing damaged fruit and vegetables on the ground creates litter, trip hazards and attracts vermin. It also adds to cleaning and waste disposal costs.

We could achieve an even higher recycling target but we can only get there with your help!

SML recycles the following waste streams:- Organic, Cardboard, Timber pallets, Plastic crates, Plastic film, Steel and Polystyrene.

For further information please contact SML's Environment Manager, Con Kapellos, on 0417 325 173.



Recycling plastic film and polystyrene



Organic waste



SYDNEY MARKETS PROPERTY UPDATE



Sydney Markets Limited welcomes the following new tenants:

250 Parramatta Road (Old Coates Building)

Recently Leased to the Animal Referral Hospital (ARH). This is a specialty animal critical care and surgical facility. (Opening in the second half of 2010) Fit out works are expected to commence in May 2010.

The following Plaza suite is available for lease:

Office Suite C 14 – 38.10m²
Positioned on Level 2 with a northerly aspect. This Suite is separated into two offices with room for storage.

**REMINDER
SUBLETTING OF WAREHOUSE SPACE**

The Sydney Markets Limited (SML) Memorandum of Lease for Warehouses does not permit the lessee to sublet their premises.

This helps ensure Sydney Markets can continue to maintain its Market operations and provide services to its Shareholders while protecting your interest in Sydney Markets.

SML also recognises that from time to time the needs of your business may change and your space requirements may not always remain the same. In light of this, SML has put in place a policy to allow Warehouse tenants to sublet part or whole of their Warehouse, providing SML grants permission for the sublease and that a sublet fee is paid for the privilege.

However, an application must first be completed, submitted and approved by SML before any sublet can commence.

Sublet Application forms are available by contacting the Property Manager on 9325 6240 or the Operations Team Leader on 0417 325 232.

Notification by Tenants of Shareholding Change

Tenants are reminded to advise SML of any shareholding changes to their businesses. Non-disclosed changes in shareholdings will result in document handling charges of \$730.00 + GST along with the applicable consideration fee.

Sydney Markets Conference Centre

The Conference Centre is available for hire and can be used as one unit or divided into two. For details and bookings please contact the Marketing Assistant on 9325 6295 or Property Officer on 9325 6204.

SYDNEY MARKETS PLAZA DIRECTORY

Department of Primary Industries

Product or Services

- Regulatory advisory
- Horticulture services



- Contact: Darren Waterson
- Phone: 9735 9600
- Fax: 9735 9630
- Email: Darren.watson@dpi.nsw.gov.au

ANZ

Product or Services

- Banking products
- Mortgage solutions
- Small business management
- Wealth management
- Personal, home & business protection



- Contact: Diane Felicetti
- Phone: 9746 3511
- Fax: 9746 1201
- Email: diane.felicetti@anz.com

Commonwealth Bank

Product or Services

- All banking requirement



- Contact: Vicki Rayner
- Phone: 9764 3511
- Fax: 9764 2589
- Email: flemingtonmarkets.nsw@cba.com.au

Bank of Queensland

Product or Services

- Term deposits
- Personal investments
- Business accounts & business lending
- Equipment finance
- Foreign currency



- Contact: Queenie Hui Ying Wong
- Phone: 8736 1888
- Fax: 8736 1889
- Email: queenie.wong@boq.com.au

Westpac Banking Corporation

Product or Services

- Personal / commercial banking
- Home loans
- Superannuation
- Investments



- Contact: Thiru Thirunauthakumar
- Phone: 9746 2888
- Fax: 9746 2662
- Email: thirut@westpac.com.au

Clancy's Flemington

Product or Services

- Groceries
- Home wares



- Contact: Kate Tran
- Phone: 9764 4056
- Fax: 9764 4056
- Email: kcopl@yahoo.com.au

SYDNEY MARKETS PLAZA DIRECTORY *continued*

Café Toms

Product or Services

- Coffee & cakes
- Breakfast
- Fresh gourmet sandwiches
- Lunch specials
- Steaks, fish & salads



- Contact: Sam
- Phone: 9764 4180
- Fax: 9764 4180

Subway

Product or Services

- Fast Food



- Contact: Michael Poynting
- Phone: 9325 6400
- Email: mick@subwaysydney.com

Sydney Markets Newsagency

Product or Services

- Copy / fax / money transfers
- Newspapers & magazines
- Gift cards
- Stationary
- Tobacco products & drinks
- Key cutting service



- Contact: Steel
- Phone: 9746 8279
- Fax: 9764 1384

Pedro's Pizza & Pies

Product or Services

- Gourmet pizza
- Gourmet pies & sausage rolls
- Cakes
- Drinks



- Contact: Pauline Malki
- Phone: 9746 7694
- Fax: 9746 7694

John's Hairdressing

Product or Services

- Men's Hairdressing



- Contact: John Carigali
- Phone: 9764 4326

Cellular City

Product or Services

- Mobile phones & accessories
- IT products & office equipment
- Cordless phones
- GPS navigation
- Mobile phone repairs



- Contact: Sam Carabetta
- Phone: 9325 6066
- Fax: 9325 6065
- Email: cellularcity@bigpond.com

Tigers Sydney Markets Club

Product or Services

- Leagues Club
- Tingha Chinese Restaurant



- Contact: The Manager
- Phone: 9556 0400
- Email: hello@tigers.org.au
- Web: www.tigers.org.au

Sydney Markets Post Office

Product or Services

- All postal services
- Gift cards
- Office stationary



- Contact: Bob Matwisyk
- Phone: 9764 3550
- Fax: 9764 3705

Sydney Discus World Aquariums

Product or Services

- Pet Supplies
- Fish
- Aquariums



- Contact: Nick Perera
- Phone: 8746 0225
- Fax: 8746 0115
- Email: sale@sydneydiscusworld.com.au
- Web: www.sydneydiscusworld.com.au

Homebush Export Meat Co

Product or Services

- Retail & Wholesale Butcher Shop
- Export Meat & Meat Products
- Meat, Seafood, Cheeses & Chicken
- Bottled Water and Smallgoods



- Contact: Peter McDonald
- Phone: 9325 6777
- Fax: 9325 6694
- Email: peter@hem.com.au

ChiroDynamics

Product or Services

- Family Wellness Clinic
- Sports & Occupational injuries
- Lower & Upper Limb Conditions
- Postural Correction
- Private Cover Rebates
- No Referral Necessary



- Contact: Kurt Sproule
- Phone: 9764 1577
- Fax: 9764 1677
- Email: kurtsproule@hotmail.com

Receive 50% Off Initial Consultations, valid to end of June 2010

PLAZA NEW TENANTS

SUBWAY - Officially Opened 5th May 2010

There are over 30,000 fully franchised, Subway Restaurants in 83 countries, with approximately 40 new Stores opening each week around the globe.

The exciting news is that Sydney Markets Plaza now has its own Subway Store.

'This is the Flagship Store and it represents the positive future of our global brand,' said Managing Director, Mr Robert Poynting. In addition, Robert said "he has relocated his Sydney Development Agent Territory - Corporate Office in the Sydney Markets Plaza, next door to the Subway Store"

As well as serving people who work and visit the markets, this new Store is used to train new Subway Franchisees and existing Subway Managers and Staff.



SML Head of Special Projects, Gerry Daras, SML CEO Brad Latham, Michael & Ryan, Subway Director, Robert Poynting, SML Head of Operations, Shane Chester

TIGERS SYDNEY MARKETS CLUB - Officially Opened 1st May 2010



L to R: Kevin Rooney, Ricky Char, Stan Beale, Angela D'Amore, John Pearson, Brad Latham, Neil Mathews, Shane Chester and Tim Camiller



Tigers Sydney Markets Club

SYDNEY DISCUS WORLD AQUARIUMS



L to R: Managing Director, Nick Perera and John Kambanis

CHIRODYNAMICS



The chiropractor, Kurt Sproule

BEWARE TIGERS FOUND IN SYDNEY MARKETS



TIGERS SYDNEY MARKETS NOW OPEN!

TIGERS SYDNEY MARKETS NOW OPEN - 7 DAYS A WEEK FROM 6AM TO MIDNIGHT!

- This fabulous new venue has undergone a multi-million dollar renovation; featuring two outdoor terraces, a new modern bar & lounge area, a spacious restaurant operated by renowned TINGHA & state of the art facilities - try your luck at TIGERS Sydney Markets Today.
- TINGHA Sydney Markets open from 6am daily - TINGHA is renowned for it's delectable authentic Chinese cuisine, offering very popular Yum Cha by day and a mouth watering A la carte menu by night, TINGHA Sydney Markets is sure to impress.

EYE OF THE TIGER CASH PROMOTION
CASH DRAWS EVERYDAY FROM SUNDAY 2 MAY TO FRIDAY 7 MAY, 2010
THOUSANDS OF \$\$\$ TO BE WON!



TIGERS
SYDNEY
MARKETS

Shop 16 Markets Plaza Sydney Markets 250 - 318 Parramatta Road Homebush West NSW 2140
PO Box 197 Sydney Markets NSW 2129 T 02 9556 0400 E hello@tigers.org.au W www.tigers.org.au



Tingha
Chinese Restaurant
Sydney Markets

Personal Details

Title • Mr / Mrs / Miss / Ms

Surname • Member Number •

Given Name(s) •

Date of Birth •

Address •

Postcode •

Phone (h) • Mobile •

Email •

I wish to receive promotional material including offers relating to promotions and special events which may include gaming material: Yes No

I wish to receive this promotional material by: Post Email SMS

Membership Options - Please tick your nominated Membership Category

TIGERS Membership

- \$100 TIGERS Perpetual Membership \$20 TIGERS Perpetual Pension Membership
- \$5 TIGERS 3 Year Membership \$3 TIGERS Annual Membership

Balmain Tigers Rugby League Football Club Membership

- \$11 Football Club Membership \$2 Football Club Pension Membership

Note • Pension Membership applies to Old Age Pension, War Veterans Dependant & Disability only.
All prices include GST.

Signature •

Date •

Interests - Please tick any of the following which you would be interested in receiving information about

- Soccer Football General Sport
- Rugby Union Dining Functions
- Merchandise Kids Activities Special Events
- Wine Beverage Promotions Other Entertainment
- Bottle Shop Live Music
- Dinner Shows Promotions

Payment Options - Please circle a payment option below

Cheque / Money Order / Cash \$. (Please do not post cash)

Please debit my • Mastercard Visa

Card Number • / / /

Expiry Date • /



Pay by Phone

Call 9556 0400 with your Credit Card details



Pay by Post

PO Box 197 Sydney Markets NSW 2129



Pay by Fax

Fax to 9810 2176



Pay Online - Renewals Only

Eze-pay - www.eze-pay.com.au

Pay at TIGERS - Open 7 Days
Sydney Markets Shop 16 Markets Plaza, Sydney Markets
250 - 318 Parramatta Rd, Homebush West, NSW 2140

Five Dock Five Dock Park, Barnstaple Rd Five Dock, NSW 2046

Privacy Policy

A copy of the Privacy Policy is on our website, www.tigers.org.au, and is available on request at Club reception. If you would like any further information please contact our Privacy Officer by writing to: The Privacy Officer, TIGERS, PO Box 197, Sydney Markets NSW 2129, or by email to privacy@tigers.org.au.

Membership Application Form Disclosures

For us to consider your application, the Corporations and Registered Clubs Acts require us to obtain, and display in the Club, and in some cases make available, information such as your name and address. If you do not provide that information we may be unable to consider your application. We will deal with your personal information in accordance with our privacy policy which is available on request and on our website at www.tigers.org.au. In particular, we may use your personal information to advise you of Club services, benefits or offers. Please contact our Privacy Officer if you would like access to your personal information.

Office Use Only

ID Sighted •

Expiry Date •

Employee Name •

Date •

TIGERS Five Dock Five Dock Park Barnstaple Road Five Dock NSW 2046
TIGERS Sydney Markets Shop 16 Markets Plaza Sydney Markets
 250 - 318 Parramatta Road Homebush West NSW 2140
FIVE DOCK P PO Box 1777 Rozelle NSW 2039 T 02 9556 0400 F 02 9810 2176
 E hello@tigers.org.au W www.tigers.org.au ABN 33 000 190 161

TIGERS
S Y D N E Y
M A R K E T S

Sydney Markets Leader Magazine Subscription Form

To receive the Leader magazine via the Enewsletter, please complete the information and fax to Sydney Markets on 02 9325 6300 or alternatively log on on [www. sydneymarkets.com.au](http://www.sydneymarkets.com.au) and submit via email.

Name*	<input type="text"/>
Title	<input type="text"/>
Company Name*	<input type="text"/>
Address 1	<input type="text"/>
Address 2	<input type="text"/>
City/Suburb	<input type="text"/>
State	<input type="text"/>
Postcode	<input type="text"/>
Email (home)**	<input type="text"/>
Email (office)**	<input type="text"/>
Phone	<input type="text"/>
Mobile Phone	<input type="text"/>

*Required field

** Note: one email address is required

If you require further information, please call Melissa Kolc, 02 9325 6830

✂ tear here

OUR MISSION IS ...

"To provide the best environment that supports competitive trade and effective distribution."

Sydney Markets Limited owns and operates Australia's largest market and is recognized as a world leader in fresh produce and community market management.

Fees and Charges 2010-2011

This schedule of fees and charges will apply from 1 July 2010

- This year the Rents, Dues & Fees and other charges have been increased by March Qtr CPI of 3.0%.
- Consideration fees will continue to remain at 2.5%. GST is applicable and payable on consideration fees.
- GST will be added to all fees and charges as required by the GST legislation. SML will continue to show the GST amount separately on all invoices and receipts, in order to make it easier for tenants to claim their tax credits from the government.

AGENTS – BUILDING A, B & C		Regular fees - per month					
		Fee	GST	Total			
Full module	including dockways fee	2,800.00	280.00	3,080.00			
One and half modules	including dockways fee	4,199.00	419.90	4,618.90			
Two adjoining half modules	including dockways fee	3,403.00	340.30	3,743.30			
Half module	including dockways fee	1,739.00	173.90	1,912.90			
Third module	including dockways fee	995.00	99.50	1,094.50			
Quarter module	including dockways fee	668.00	66.80	734.80			
AGENTS – BUILDING E		Regular fees - per month					
		Fee	GST	Total			
Full module	including dockways fee	4,392.00	439.20	4,831.20			
Brine System Access fee	Per module	1,044.45	104.45	1,148.90			
Chiller Access fee - # 1	Per module	241.40	24.14	265.54			
Chiller Access fee - # 2	Per module	100.00	10.00	110.00			
FORKLIFT ENCLOSURES		Regular fees - per month					
		Fee	GST	Total			
One forklift enclosure (Old)	59-100 & 119-157	153.00	15.30	168.30			
One forklift enclosure (New)	1-58 & 101-118	207.00	20.70	227.70			
SYDNEY GROWERS MARKET – BUILDING D		Regular fees - per month			Regular fees - per month		
		Fee	GST	Total	Fee	GST	Total
Monday to Friday	Grower/Seller	312.00	31.20	343.20	49.00	4.90	53.90
	Grower/Trader	488.00	48.80	536.80	49.00	4.90	53.90
Monday - Wednesday - Friday	Grower/Seller	190.00	19.00	209.00			
	Grower/Trader	300.00	30.00	330.00			
Tuesday & Thursday	Grower/Seller	132.00	13.20	145.20			
	Grower/Trader	201.00	20.10	221.10			
Growers Storage Space		246.00	24.60	270.60	N/A	N/A	N/A
SYDNEY FLOWER MARKET – BUILDING F		Regular fees - per month			Casual fees - per day		
		Fee	GST	Total	Fee	GST	Total
Monday to Saturday		505.00	50.50	555.50	N/A	N/A	N/A
Monday – Wednesday – Friday		295.00	29.50	324.50	68.00	6.80	74.80
Tuesday – Thursday – Saturday		210.00	21.00	231.00	49.00	4.90	53.90
<i>Note: There is no advertising levy included in the fees.</i>							
SYDNEY PADDY'S MARKETS		Regular fees - per month			Casual fees - per day		
		Fee	GST	Total	Fee	GST	Total
Paddy's – Friday Flemington	Seafood Traders	377.50	37.75	415.25	N/A	N/A	N/A
	Fruit Traders – Inside	202.50	20.25	222.75	61.00	6.10	67.10
	Fruit Traders – Outside	158.50	15.85	174.35	61.00	6.10	67.10
	General Goods Traders	120.00	12.00	132.00	59.00	5.90	64.90
Paddy's – Sunday Flemington	Inside	218.50	21.85	240.35	92.00	9.20	101.20
	Outside	210.50	21.05	231.55	92.00	9.20	101.20
Paddy's – Wednesday Haymarket	Seafood & Deli Traders	140.00	14.00	154.00	58.00	5.80	63.80
	Fruit & Veg Traders	120.00	12.00	132.00	58.00	5.80	63.80
	General Goods Traders	120.00	12.00	132.00	58.00	5.80	63.80
Paddy's – Thursday Haymarket	Seafood & Deli Traders	245.59	24.56	270.15	82.36	8.24	90.60
	Fruit & Veg Traders	217.59	21.76	239.35	82.36	8.24	90.60
	General Goods Traders	217.59	21.76	239.35	82.36	8.24	90.60
Paddy's – Friday Haymarket	Seafood & Deli Traders	202.59	20.26	222.85	82.36	8.24	90.60
	Fruit & Veg Traders	174.59	17.46	192.05	82.36	8.24	90.60
	General Goods Traders	174.59	17.46	192.05	82.36	8.24	90.60

Fees and Charges 2010-2011

SYDNEY PADDY'S MARKETS		Regular fees - per month			Casual fees - per day		
		Fee	GST	Total	Fee	GST	Total
Paddy's – Sat/Sun Haymarket	Seafood & Deli	324.59	32.46	357.05	N/A	N/A	N/A
	Fruit & Vegetables	330.59	33.06	363.65	116.45	11.65	128.10
	Food Van	298.59	29.86	328.45	N/A	N/A	N/A
	General Goods Traders	286.59	28.66	315.25	109.36	10.94	120.30
Paddy's – Public Holidays Haymarket	Regular Trader	N/A	N/A	N/A	53.86	5.39	59.25
	Casual Trader	N/A	N/A	N/A	98.36	9.84	108.20
Paddy's Fresh Food Market	Seafood traders	441.00	44.10	485.10	N/A	N/A	N/A
	Fruit & Veg – Inside	216.00	21.60	237.60	93.00	9.30	102.30
	Fruit & Veg – Inside - Gr	398.00	39.80	437.80	N/A	N/A	N/A
	Fruit & Veg – Outside	295.00	29.50	324.50	N/A	N/A	N/A
	General Goods Traders	213.00	21.30	234.30	93.00	9.30	102.30
Paddy's Swap & Sell Market	Regular	201.00	20.10	221.10	86.00	8.60	94.60
Refuse Removal	Organic – Over 1 Pallet	95.00	9.50	104.50	N/A	N/A	N/A
	Mix – Over ½ pallet	159.50	15.95	175.45	N/A	N/A	N/A
VEHICLE ENTRY FEES		Regular fees			Casual fees - per day		
		Fee	GST	Total	Fee	GST	Total
Premium Reserved	Quarterly	314.00	31.40	345.40			
	Yearly	1,228.00	122.80	1,350.80			
Secured – Bldg “R”	Quarterly	417.00	41.70	458.70			
Standard Unreserved	Quarterly	208.00	20.80	228.80			
Truck covered	Quarterly	1,531.00	153.10	1,684.10			
Semi-Trailer covered	Quarterly	2,299.00	229.90	2,528.90			
Open Semi positions (K & Q)	Quarterly	974.00	97.40	1,071.40			
Open Truck positions (K & Q)	Quarterly	626.00	62.60	688.60			
Grower Truck/Market entry pass	Yearly	63.00	6.30	69.30			
Daily Visitor Pass					7.27	0.73	8.00
OTHER FEES		Regular fees					
		Fee	GST	Total			
GTA pass	Per pass	41.00	4.10	45.10			
Sydney Flower Market Pass	Per pass	41.00	4.10	45.10			
Casual Card application fee		47.00	4.70	51.70			
Forklift Registrations	Paid before 1 April	139.09	13.91	153.00			
	Paid before 30 June	160.00	16.00	176.00			
	Paid after 30 June	263.64	26.36	290.00			
Lease administration fee	Per Lease	421.00	42.10	463.10			
Document Handling Fees	Per Transaction	132.00	13.20	145.20			
Replacement Share Certificate Fee	Per Certificate	25.00	2.50	27.50			
Portage charge	0 – 10 forklifts	971.00	97.10	1,068.10			
	11 – 20 forklifts	2,914.00	291.40	3,205.40			
	Over 21 forklifts	5,823.00	582.30	6,405.30			
Christmas Trees	Per day selling season	327.00	32.70	359.70			
Wine Grapes – Saturday (full-day)	Per position per period	4,335.00	433.50	4,768.50			
Wine Grapes – Friday (half-day)	Per position per period	2,167.00	216.70	2,383.70			
Refuse removal	Per 3 metre bin	83.00	8.30	91.30			
Sulo Bin - replacement		81.00	8.10	89.10			
Liquid waste removal	Per quarter	104.00	10.40	114.40			
Liquid waste removal	Per litre	0.15	0.02	0.17			
Pallets of Organic Waste Not suitable for Transport	Per Tonne	135.00	13.50	148.50			
Pallets of Organic waste Sorted, Packed and Ready for Transport	Per Pallet	42.00	4.20	46.20			
Warehouse Sub-let Fee – Annual	0000 – 0250 Sq Mtrs	2,636.36	263.64	2,900.00			
	0251 – 0500 Sq Mtrs	5,363.64	536.36	5,900.00			
	0501 – 1000 Sq Mtrs	7,090.91	709.09	7,800.00			
	1001 – 2000 Sq Mtrs	8,909.09	890.91	9,800.00			
	2001 – 5000 Sq Mtrs	14,090.91	1,409.09	15,500.00			
Annual Admin Fees for Additional Approved Sublet – per space		500.00	50.00	550.00			

The 15th Annual Freshest Ball

In Aid Of The Victor Chang Cardiac Research Institute

Sydney Markets Limited was delighted to provide table arrangements for the 15th Annual Freshest Ball, held at the newly opened Doltone House at Darling Island Wharf on Saturday 24th April.

Committee members, Danielle Riccio, Leanne Riccio, Claude Guerrera and Frank Pascale worked hard to ensure the evening was a huge success, and to continue to follow in the footsteps of the late Bruno Riccio who was the founder of 'The Freshest Ball'.

Among the guests attending were the Honourable Neville Wran, Dr Paul Roy, and Institute Professor Dr Sally Dunwoodie. It goes without saying the highlight was the attendance of the late Victor Chang's wife, Mrs Anne Chang and their daughter Vanessa.

The Ball proceedings were taken care of by MC Susie Eelman and Ken Lang was instrumental as the Producer of the event.

Guests were entertained by Mark Vincent and comedian Darren Carr and danced the night away to the Robertson Brothers.

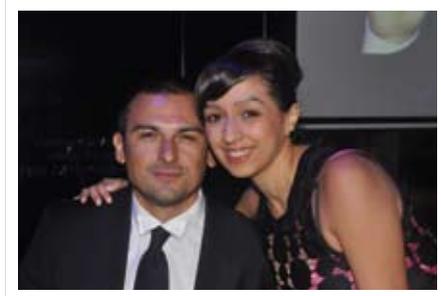
Auctioneer Edward Riley did an outstanding job and attracted some great bids and thank you to Mr and Mrs Zanardo and Rodrigues of Canterbury and Sylvania who supplied the two BMW's which were raffled on the night.

On behalf of the Freshest Ball Committee Members thank all to all who kindly purchased tickets and made donations to this very worthy cause.

Sponsors

The Victor Chang Cardiac Research Institute gratefully acknowledges the support and generosity of the Sponsors and thanks them sincerely for making this fundraiser so successful.







Greengrocer of the Month Awards

January - Norton St Grocer's, Bondi Junction

Norton St Grocer's high standards have once again secured them a Sydney Markets Greengrocer of the Month award. Since their doors opened in 2005 in Westfield Bondi Junction this store has deservedly notched up a plethora of industry and community awards.

Operated by Claudio and Albert Guerrero and their partners George Angelidis and Max Tomassian, this store is a treasure trove of quality fruit and vegetables and is a truly inspirational place to shop. Norton St Grocer's winning formula of top quality produce and personal service offers the kind of exceptional shopping experience every gourmet shopper dreams about.

The fresh produce displays are built, groomed and overseen by Produce Manager, Adam Elawaad and the dedicated staff are clearly trained in the traditional method of stacking fruit and vegetables. The produce sparkles with freshness, colour and is presented superbly. Norton St Grocer places a strong emphasis on cleanliness, quality, presentation, variety and has stellar customer service. The wide aisles enable customers to move about freely. Their improved computerised checkout system ensures customers are served efficiently by attentive checkout staff.



L to R: Norton St Grocers Albert Guerrero, George Angelidis, Adam Elawaad with Mark Bradshaw of the MIC and Michael Golden from SML

Shop 1027 Westfield Shopping Centre, Bondi Junction NSW 2022. Tel: (02) 9386 5800

February - FruitEzy Chatswood



L to R: FruitEzy's Filipe Pavia, Max Filipe and Abilio Pavia with Phillip Bugeja of the MIC and Brad Latham SML, CEO

Max Filipe and his brother-in-law Abilio Paiva have run their award winning business, FruitEzy in Chatswood Chase Shopping Centre on Sydney's North Shore since 2000.

In April 2009, FruitEzy relocated to their swanky new premises in the Chase's renovated and relocated Fresh Food precinct, where they continue to maintain the exceptionally high standards which saw their store achieve a finalist position in the 2007 and 2008 Greengrocer of the Year Awards.

When it comes to quality and variety, FruitEzy's customers are spoiled for choice. There is the inspiring range of asian produce, an extensive assortment of mushrooms and potatoes. FruitEzy is also a great place to find the hottest new produce lines including purple carrots, red baby cos, jujube fruit, fresh horseradish, cavolo nero, achacha, French round carrots, Jazz apples and stringless sugarsnap peas.

The commercial kitchens at the rear of the store are a hive of activity, as resident chefs whip up stunning fruit salads with fresh figs and strawberries, salads like rocket, almond haloumi and cranberry, pre-chopped stir-fry packs are artfully presented, fresh fruit gelatos and a range of fresh produce dips and soups.

FruitEzy's new store is aesthetically pleasing, the combination of white and black marble walls teamed with splash panels of apple green and fire engine red and a little leafy motif that adorns their walls, the signage and staff uniforms are eye catching. The signage is consistent and easy to read, the trolleys and baskets are clean and the staff go out of their way to accommodate.

Fruitezy -Shop B001, Chatswood Chase, 345 Victoria Avenue, CHATSWOOD, 2067, Tel 02 94115367



Florist of the Month Awards



February Winner – Flower Avenue

Congratulations to the owners of Flower Avenue, husband and wife team Vincent and Annie Goh, for being awarded the first award of the year in the Florist of the Month program.

Their commitment to providing quality flowers and wonderful customer service is exemplified within their team's focus on customer service and amazing product knowledge.

Annie uses the feedback from the mystery shopping program for self evaluation of the store and also helps improve the day to day operation of the business.

Vincent and Annie have been participating in the Florist of the Month program for several years. They have won numerous awards including three Awards of Excellence in the 2006, 2008 and 2009 Florist of the Year awards program.

When asked why she loves being a florist, Annie said "being able to send a message of love, tribute, celebration or even sorrow. The emotional energy invested into each floral creation sends its own individual message."

Congratulations Flower Avenue!

Details: Flower Avenue, 111a Midson Road, Epping, NSW Tel 02 9876 3740



L to R – Flower Avenue: Angeline, Vincent, Annie and A&L Florist Sundries Representative Mario Olivieri

March Winner – Waldon's Flower Shop

Waldon's Flower Shop is no stranger to winning Florist of the Month awards, and here is another one that Kylie Waldon, owner of Waldon's Flower Shop, can add to her collection.



L to R – Waldon's Flower Shop staff member Amy and A&L Florist Sundries Representative Mario Olivieri

With her parents owning a stall at the Sydney Flower Markets, Kylie always knew she wanted to be involved with flowers.

"I decided I wanted to work with flowers from a young age and growing was not for me so I decided being a florist was the way forward for me," said Kylie.

Kylie and her team understand the importance of differentiating her store from the competitors by spending a lot of time focusing on maintaining their high standards of customer service.

Most business owners would say it was a challenge managing more than one store but along with the store in The Junction, Kylie also owns a store in Kotara Westfield's and manages to come to the Markets three times a week while raising a young family.

"The birth of my son has helped me concentrate working 'on' my business rather than working 'in' the business."

Congratulations Waldon's Flower Shop!

Details: Waldon's Flower Shop, Shop 1/192 Union Street, The Junction, NSW Tel 02 4969 2407

Winners of the Florist of the Month awards receive a prize pack which includes:

- \$1200 advertising package
- \$100 credit from A&L Florist Sundries
- 1 month free entry to Sydney Markets

Florist of the Month award winners are automatically entered into the Florist of the Year award which will be announced at the NSW Flower Growers Ball in October.



A & L Florist Sundries

The 2010 Florist of the Year is proudly sponsored by A & L Florist Sundries

1.8 MILLION HITS EACH YEAR UP THERE WITH THE WORLDS BEST

Sydney Markets the first to think kids...with Fresh for Kids

Hundreds of entries received worldwide, and judged by more than 50 of the world's most eminent industry professionals, resulted in the Sydney Markets www.freshforkids.com.au website being one of seven websites from around the world nominated in the category of Best Food/Drink Website organised by the Le Cordon Bleu World Food Media Awards, held in conjunction with Tasting Australia.

The award ceremony, which has been dubbed the foodie equivalent of the Hollywood Oscars, took place at the Intercontinental Hotel Adelaide, South Australia on Monday 3 May. Nominees came from as far afield as USA, New Zealand, France, Australia, Spain, Cambodia, Slovenia, and the United Kingdom.

Although the Fresh for Kids website was not awarded the gold ladle on the evening, Melissa Kolc, Marketing Programs Manager for Sydney Markets Limited was extremely happy to see the Fresh for Kids website acknowledged as one of the best in the world.

"It is a fantastic achievement to see the Fresh for Kids website nominated as one of the best food and beverage websites in the world, especially with the high calibre of work which was illustrated on the night. Fresh for Kids is a not-for-profit program and we are extremely happy to be up there with the best of the best," she said.

The www.freshforkids.com.au site is an integral part of the Sydney Markets Fresh for Kids program that actively strives to increase fruit and vegetable consumption amongst school aged children by promoting a healthy lifestyle that incorporates regular physical activity teamed with a diet rich in fresh fruit and vegetables.

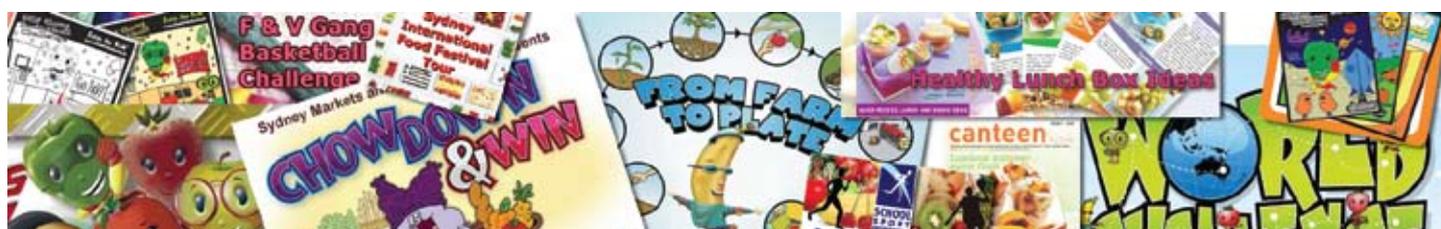
The Fresh for Kids Program is a free network for primary schools which provides resources to aid in educating kids in a fun way about the benefits of eating a diet rich in fresh fruit and vegetables. There are currently over 4,400 primary schools in NSW, ACT and QLD receiving free Fresh for Kids materials.

About the Le Cordon Bleu World Food Media Awards

The Le Cordon Bleu World Food Media Awards are held in conjunction with Tasting Australia and acknowledge the work of food and drink professionals as well as recognising excellence across a broad range of publishing and broadcasting on food and drink books, magazines, newspapers, television, internet websites, guide books and photography from around the world.



For further information and media opportunities please contact:
Melissa Kolc, Marketing Programs Manager
Sydney Markets Limited
Phone: (02) 9325 6830 Mobile: 0407 325 295 Email: melissa.kolc@sydneymarkets.com.au



Out and About with the F&V Gang

The Fresh for Kids F&V Gang have been incredibly busy over autumn visiting different schools and events. The Gang love to spread the Fresh for Kids message and help encourage kids to eat healthy.

Kayak for Kids

Fresh for Kids were invited to attend the third edition of Lifestart Kayak for Kids which took place on Sunday 28 March at Clontarf Beach.

The event has been dubbed the "City2Surf on water" and saw paddlers make their way through Sydney Harbour and finish at Clontarf Beach.

Fresh for Kids set up their marquee to hand out fresh fruit to competitors and their families with Oscar Orange and Captain Capsicum also there on the day to help hand out promotional material to all the children.



Lapstone Public School

The Marketing Department, along with Oscar Orange and the School Sport Foundation visited Lapstone Public School on Tuesday 30 March as part of the 'promoting the consumption of fresh fruit and vegetables' grants category that is sponsored by Sydney Markets Limited.

The funding will assist Lapstone Public School to run their Kitchen Garden Co-operative program.

Fiona Sharpe presented the school with a certificate and Sydney Markets Limited donated some potatoes for the school to prepare a special potato bake for the students.



PSSA State Swimming Carnival

The 2010 NSW PSSA State Swimming carnival was held on over two days in April 2010.

Approximately 2,000 competitors from schools throughout NSW competed at the event which was held at the Sydney Olympic Park Aquatic Centre attracting crowds of approximately 2,000.

Oscar Orange was a big hit with students at the swimming carnival. He was a feature of the Sydney Markets stand where he was helping hand out fruit as well as showing off his dance moves and high-fiving the competitors.



2010 Canteen Expo

On March 9 The Sydney Markets successful program Fresh for Kids attended the Annual Food Exhibition and Training Day.

Over 400 Canteen Managers and workers, and the people who support them, descended on the Southee Complex at Sydney Olympic Park sampling many Fresh for Kids recipe ideas which feature in our Canteen Fresh Newsletters.

Recipes sampled throughout the day included Kiwifruit Cups (Term 3 2009), Crunchy Recess Fruit Salad consisting of low fat vanilla yoghurt, muesli, chopped rockmelon, strawberries, Valencia oranges, pineapple and blueberries (Term 4 2009), Easy Breakfast Ideas which consisted of oats, honey, bananas and strawberries (Term 1 2010), and our Banana Menu Ideas consisting of low fat custard, chopped bananas with a sprinkle of cinnamon (Term 2 2010).

The Fresh for Kids double stand also provided information on the website, Canteen Fresh, Sydney Markets seasonal guides, Canteen Campaign, Fresh for Kids promotional material and general Fresh for Kids information.

This year the cooking demonstrations were the best yet. Staged in the main hall, the cooking stadium was alive with activity. Fresh for Kids sponsored Janelle Bloom, best known for her work on the popular cooking show Ready Steady Cook, who kicked off the demos pleasing the crowd with her delicious rice paper rolls and tzatziki dip with veggie sticks which feature in the Canteen Fresh Term 1 2010 edition.



Sydney Markets and Fresh for Kids presents

CHOWDOWN & WIN

Canteen Campaign
2010

STANLEY MARKETS
Fresh for Kids



Fresh for Kids is once again running another exciting fresh fruit and vegetables promotion for primary schools across NSW and ACT in Term 3, 2010.

The 2010 Campaign, titled 'Chow Down & Win' is designed to encourage children to purchase more fresh fruit and vegetables from their school canteen. The campaign commences Monday 30 August and concludes on Friday 24 September, 2010.

This year the Canteen Campaign is sponsored by our friends at Cartoon Network and their TV show CHOWDER. Chowder is a young apprentice to a magical chef. His days are filled with running errands, helping around the kitchen, and learning how to turn some of the weirdest ingredients you've ever heard of into some of the best dishes you've ever tasted. Chowder is known for slicing, dicing and constantly causing trouble in the kitchen. Hold on to your apron ... you're in for some laughs!

During the 'Chow Down & Win' Canteen Campaign, students who make the healthy choice and purchase fresh fruit and/or vegetables from their school canteen will instantly win a sticker card containing a large sticker to keep and a token sticker which must be placed on the entry form. Once students have collected 4 token stickers they return their entry form to the canteen where they will receive a 'Fresh for Kids' crazy straw. There will be six different colours and designs for students to collect. On doing so, they are eligible to enter the draw to win some fantastic prizes including:

- A family holiday to the Gold Coast
- 3 x Chowder-branded laptops
- 5 x Chowder-branded Apple iPod shuffles
- 10 x Cartoon Network DVD packs
- 20 x Chowder prize packs

More than 550 primary school canteens participated last year and research from last year's Campaign concluded that 97% of canteen managers who were surveyed said the number of purchases of fresh fruit and vegetables increased. The 'Chow Down & Win' Canteen Campaign is modelled on other successful programs conducted by Sydney Markets that proved extremely successful.

During previous campaigns, fruit and vegetable consumption in some schools increased by 200%.

Sydney Markets' research clearly shows that children will buy and enjoy fresh fruit and vegetables if we remind them in a fun and interactive way that healthy fruit and vegetables are more 'cool' than fatty, sugary alternatives.

For more information regarding the 'Chow Down & Win' Canteen Campaign, please contact Fresh for Kids at freshforkids@sydneymarkets.com.au or (02) 9325 6200.





*Help us take a step in the right direction
and run the City2Surf for prostate cancer.*

This year we have made it even easier for you to support the Prostate Cancer Foundation of Australia when you run in the 2010 Sun Herald City2Surf. In just minutes you can build your own team or individual fundraising page and approach your friends, family and colleagues for a donation by emailing around the unique link of your fundraising webpage.

City2Surf registrations open on 23 May 2010, so once you register to run, simply go to www.everydayhero.com.au/event/prostate_city2surf2010 and click on the 'Build a fundraising page now' tab to start fundraising.

The Difference is You! Help us fight prostate cancer by gathering your friends, pulling on your running shoes, and joining us in the 2010 Sun Herald City2Surf.



CONGRATULATIONS JOE ZAPPIA AWARDED THE 'COL JOHNSON YOUNG ACHIEVER'S AWARD'

Congratulations to Joe Zappia, on winning the 'Col Johnson Young Achiever's Award'.

The Award was announced at the dinner during The Australian Chamber national conference in Adelaide.

Joe is now the ninth winner of the Award since it was introduced in 2002. He is the third NSW Chamber winner, following in the footsteps of Ross Lagudi and Greg Pratley.

Joe has been involved in the well known and long established Sydney Markets family business, Zappia Bros Pty Ltd, for his adult working life and has progressed to hold a responsible position with the firm.

He takes a keen interest in industry affairs and willingly gives of his time for the benefit and advancement of the Markets and the fruit and vegetable industry. His industry involvement includes:

- Member of the NSW Chamber's Markets Industry Committee (MIC) since 1997.
- Deputy President MIC from January 1999 to November 2008.
- President MIC since November 2008.
- MIC representative to the NSW Chamber Committee.
- Member of the Sydney Markets 'Fresh for Kids' Promotion Committee since 1999.
- Member of the Sydney Markets 'Everybody's Body' Promotion Committee.
- Youth Program and Conference attendee at The Australian Chamber national conferences in:
 - » Perth2001
 - » Brisbane 2002,
 - » Melbourne 2003,
 - » Adelaide 2004,
 - » Port Stephens 2005
 - » Perth 2006,
 - » Sydney 2007, and
 - » Melbourne 2009
- Member of various sub committees established to improve the operation of Markets.



L to R: Colin Gray, Joe Zappia and Bill Chalk

Ben Stephens Wins The Sydney Markets Office Professional Of The Year

Office Professionals Day at Sydney Markets celebrated its 19th year with more than 80 attendees gathering for a lunchtime function at Tingha Restaurant, in the new Tigers Club Sydney Markets.

The afternoon proceedings were hosted by Mr Colin Gray, CEO of the NSW Chamber of Fruit and Vegetables, guests were entertained by comedian Jason "Rash" Ryder, and as usual the traditional lucky door prizes were a vast hit.

It was fantastic to see the following acknowledged for their hard work and assistance throughout the year.

Congratulations to Mr Ben Stephens of Sydney Markets Credit Service who took out the award and to the following nominees:

Anne Asare	SMCS
Olga Baker	Frank Herbert
Maria Sparkes	Col Johnson & Co



The Markets Office Professional of the Year is an initiative of the NSW Chamber of Fruit and Vegetable Industries, and this year's function was kindly sponsored by Lynch Flowers, the Sydney Markets Credit Service and Sydney Markets Limited.

“Success in life has nothing to do with what you gain in life or accomplish for yourself. It’s what you do for others.” - Paul and Jennifer Leone

One Year On...

When Paul and Jennifer Leone generously offered to open up their beautiful Tuscan-style garden in order to raise funds for Guide Dogs NSW/ACT, we could only imagine the results that this initiative would achieve.

The Leones had commissioned award-winning landscape designer, Dean Herald, to create their special oasis, which was 6,000 hours in the making and established using 4,000 plants. The “Garden of Secrets” open days, held over two weekends in September 2008, attracted more than 8,000 people and raised an impressive total of \$289,000.

The funds raised have allowed our organisation to provide even more people with Guide Dogs, canes and other mobility aids, along with the orientation and mobility (O&M) training needed by people who have impaired vision to get around safely and confidently.

A pup named Samson

Among other things, Paul and Jennifer’s generous fundraising has gone towards sponsorship of Guide Dog puppy, Samson.



This adorable Golden Labrador is being puppy-raised by Nathan and Anna, a young couple who live in Sydney’s south. Samson was just eight weeks old when he arrived at their home in October 2008, but he was in very good hands. His new “parents” had previously raised three other Guide Dog pups. “Samson squeaked quite a bit more than the other puppies we’ve raised - but that’s because he’s a big softy!” Anna told us.

Now, a year later, Samson has grown into a handsome dog with big soulful eyes and a melt-your-heart smile. Samson returned to the Guide Dogs Centre to begin intensive training in February 2010.

It costs \$30,000 for just one pup to be trained to become a Guide Dog. Thanks to Jennifer and Paul Leone, Samson has been given the chance to become a noble working Guide Dog, helping to give the gift of independence to a person who has impaired vision.

Thank you!

An event like The Garden of Secrets generated a huge amount of interest, but also required the support of the local business community.

Therefore, in addition to the Leone family, we would like to thank the numerous supporting sponsors that helped make the event such a success. These included:

- McGrath Real Estate Hills District Office
- Sydney Markets Limited
- Sydney Markets Credit Services
- NSW Chamber of Fruit & Vegetables Industries
- Laservision
- Toyota Materials Handling
- Ron Finemore Transport
- The crew from both Better Homes and Gardens and Rolling Stone Landscape

The support from Tyrrell’s Wines, Byron Bay Beverages, Doltone House, Hollywood Studios, Nivea, MBH Associates, Pony Express, Smiths Transport Orange, Johnnie Walker and Flemings Nurseries also helped to make the event successful.

Thank you also to the Secret Garden Committee members, guests, volunteers and supporters who made The Garden of Secrets event such a triumph.

Our services are there for all, and we couldn’t do it without you!



Guide Dogs NSW/ACT
2-4 Thomas Street
Chatswood NSW 2067
02 9412 9300
www.guidedogs.com.au



Market Personality - Shaun McInerney - Fresh Fella's Pty Ltd

- How long have you worked in the fruit and veg business**32 years**
- I learnt the trade from**numerous people**
- I have owned this business for ...**22 years**
- My first job was**working at Paddy's - Flemington**
- If I could have any job in the world it would be...**full time husband and dad**
- What advice would you give someone starting up in the business**work with your head down and your arse up**
- My parents taught me ...**to believe in myself**
- My worst trait**lack of discipline**
- I can't live without ...**my family**
- Favourite movie**Rocky 1**
- Favourite food**fresh fruit and veg**
- My favourite TV show**I don't watch TV**
- My favourite book.....**I don't read**
- My dream holiday**following winter around the world, so I could ski for 12 months**

- Do you have any pets**I have a very large dog**
- My favourite car **my jalopy truck**
- The best decision I ever made **having children**
- Something that most people don't know about me **I'm quiet and moderately shy**
- I'm passionate about**my family**
- Favourite sport.....**skiing**
- I support**don't support any teams**
- If you were stranded on an Island who would you most want to be with...**my wife and children**



Easter Show Peoples Choice Award

Retina Hong presented the Major General GL Maitland Trophy sponsored by Sydney Markets for the district display voted best by the public at the 2010 Sydney Royal Easter Show in April.

Won By Central District, received by the Manager of the Central District, Mr Gary Olrich.

Description: Cedar cylindrical plinth carved with a merino and district map to the top, with applied brass presentation plaques below. Height 52 cm, diameter 31 cm.

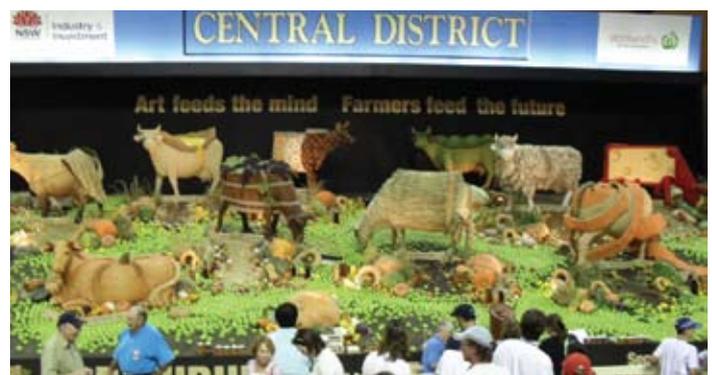
First presented in 1990 by Major General GL Maitland, for the district voted best by the public. General Maitland was the RAS of NSW Director from 1983-1989.



Major General Gordon L Maitland
RAS Director 1983-1989

Winners listed below:

1990	Southern District	2001	Western District
1991	Southern District	2002	Central District
1992	Western District	2003	Southern District
1993	Northern District	2004	Southern District
1994	Western District	2005	Southern District
1995	Southern District	2006	Western District
1996	Southern District	2007	Northern District
1997	Southern District	2008	Northern District
1998	Northern NSW	2009	South East Queensland
1999	Southern District	2010	Central District
2000	Southern District		



Sydney's Italian Fruit Shops – Our Collective Memories



Curro Shop was located at Burwood Road, Burwood for approximately 25 years i.e. from 1950.

Robert's father was known in the Market as "Boby Curro".

Photo: mother of Robert Curro (Fruit Link) and mother in law of John Discusso (Southern Cross Prod Syd P/L)

Registrations open to remember Sydney's Italian Fruit Shops

Sydney-siders were invited to register their memories and old photographs of past and present local Italian fruit shops in preparation for a website and exhibition launched at Customs House in May 2010 entitled **Sydney's Italian Fruit Shops - The Original Green Grocer**.

Co.As.It., (Italian Association of Assistance) in collaboration with the **Australian Centre for Public History (ACPH) at the University of Technology, Sydney** are creating this online register and photographic exhibition to honour and celebrate the historic contribution made by Italian fruiterers to Sydney's social history over the last 100 years.

CO.As.It. and ACPH have already been working closely with the families of Italian fruiterers to record over 40 oral history interviews, collect over 150 heritage photographs and precious items of memorabilia to document the history of all the iconic Italian fruit vendors scattered around Sydney's suburbs.

Changes in Australia's urban lifestyles and consumer patterns, the spread of shopping malls, large supermarket chains, coupled with the move of subsequent generations of Italian-Australian out of the fruit shops and into the professional classes have seen the demise of the vast majority of Italian fruit shops over the last two to three decades.

"We are calling for anyone with precious memories and photographs of Italian fruit shops in Sydney to share them with us now," says CO.As.It.'s Heritage Project Officer Linda Nellor. "The website and on-line register and exhibition will leave a lasting legacy for present and future generations of Australians to fondly remember the Sydney Italian fruit shop that touched theirs, or their families' lives."

The website and online register became accessible from May and the exhibition at Customs House will run from 23 May to 8 August 2010.

The Sydney's Italian Fruit Shops project is proudly sponsored by the **City of Sydney, Sydney Markets Limited, the NSW Heritage Migration Centre, Signorelli Gastronomia and Leichhardt Council**.

For further information, or if you would like to contribute to this project with details, photos and memories of your local Italian fruit shop, please contact **Linda Nellor on (02) 9564 0744** or linda.nellor@coasitorg.au or visit the website <http://www.coasit.org.au/Heritage.aspx>

This community project is a collaboration between Co.As.It. and Australian Centre for Public History at UTS. It has been proudly funded by Sydney Markets Ltd, City of Sydney and the NSW Migration Heritage Centre.

A piece of history...the Antico Family

Antico Family off on old Chev to picnic Nelson Park



L to R: Rocco Antico, family friend, Tony Antico (a little front), Mick Antico and Francis Antico.

Kingsford Fruit & Vegetable Market

R to L: Mick Antico in early 20's and Norm Perry (worker)



Early 1950's at Kingsford Fruit & Vegetable Market



L to R: Tony Antico, Joe Deluca and Mick Antico

January Employee of the Month Troy Tuckey



Troy Tuckey works extremely hard at Green Point separating waste streams for recycling. In January 2010, the Green Point team set a new record for SML with 60% of waste being recycled.

Troy coordinates the collection and deliveries to SML's Organic recyclers and provides excellent daily analysis of statistics to the Environment Manager. He also has excellent awareness of all environmental matters at Green point – a true asset to the Green Point Team.

Troy communicates extremely well with stakeholders and is pro-active with duties and maintains high standards at Green Point.

February Employee of the Month Anthony Bloomfield



Anthony Bloomfield has been with Sydney Markets for 13 years. In February 2010, the occupancy rate of the Sydney Markets Plaza building reached 100% a feat which has not been reached for a number of years.

Anthony is hard working, customer focused and very dedicated to his role as Property Manager. His level of commitment to his role is of the highest standard and Anthony is truly a valued staff member within SML.

March Employee of the Month Catherine Roche



The best way to describe Catherine, would first be a loyal employee to SML, her worth ethic is of the highest standard and her attention to detail is second to none.

Catherine is highly respected by her Managers and all members of the SML Board.

Catherine is a true quiet achiever and goes over and above the line of duty when deadlines are to be met, and to ensure all elements of her role are completed in a professional matter. Nothing is too hard for Catherine, and she is always willing to assist others when needed.

Well done Catherine, you are highly deserving of this award.

April Employee of the Month Michael Kadry



Michael's commitment to his role within the Green Point team is second to none. He regularly works with SML stakeholders to ensure all guidelines are met which in turn continues to strengthen our commitment to our environmental policy.

Michael is well liked by all within the Market, and nothing is too hard when it comes to his role.

OCCUPATIONAL HEALTH & SAFETY

OH&S POLICY

Sydney Markets Limited is committed to the health, safety and welfare of all Market employees, contractors, visitors and the general public. Our goal is to achieve an injury/illness free workplace.

SML has an established OH&S Committee comprising of work groups, selected OH&S Representatives and Management Representatives. The Committee meets bi-monthly and is made up of the following people:

Bob Kini	SML	Operations GTA Team - Chairman
Angelo Constantine	SML	Operations Retail Team
Glenn Russell	SML	Assistant Team Leader Ops Support Team
Norberta Lamond	SML	Administration
Firoz Ali Shah	SML	Site Services
Adrian La Cava	SML	Security Manager
Danny Michael	SML	Team Leader Operations Support Team
Barry Baker	SML	Operations Manager
Jason Gardner	SML	Operations GTA Team
Lynne Buck		Occupational Health Nurse
Carol Dollar		NSW Chamber Fruit & Veg Industries
Daniel Ter Wisscha		Flemington Unloading Services

Under the *OH&S Act* the functions of this OH&S committee are to:

1. Keep under review the measures taken to ensure health, safety and welfare of persons at the place of work; and
2. Investigate any matter that may be a risk to health and safety at the place of work.

All Sydney Markets OH&S Committee members have attended the compulsory four-day training course.

Please always remember that each of us has responsibilities under the *OH&S Act* for health and safety in the workplace.

PLEASE NOTE:

- Tenants are reminded that they are responsible for the OH&S of their staff whilst they are at work. Tenants are also responsible for the safety of any person whilst they are in your place of work.
- For further information regarding your responsibilities and other useful information visit the NSW WorkCover website.

Slips, Trips and Falls

Slips, Trips and Falls make up about 18% of all workers compensation claims in NSW. They can happen in any workplace.

So what can you do?

1. Inspect your workplace to see if there are any hazards
2. Assess the risk of the hazards in the workplace
3. Try to eliminate or reduce the risk of the hazards

It could be as easy as keeping the work area clean, wearing the correct footwear or just being aware of your surroundings.

Remember everyone has a responsibility when it comes to OH&S.

WorkCover NSW has a useful fact sheet and guide called, Preventing Slips, Trips and Falls that you can access on www.workcover.sw.gov.au publications.

MARKET SECURITY & SAFETY AWARENESS

CCTV FOOTAGE

CCTV has been used to assist NSW Police with identifying a person of interest in the theft of produce from Building D.

CCTV Footage has also assisted in identifying people dumping rubbish onsite. The people have been issued with a comply Notice. Rubbish is not permitted to be brought into the Markets and persons found dumping will be issued a Comply Notice.

Forklift Safety

CCTV footage continues to assist in identifying unsafe forklift practices in the Markets.

Forklift drivers are reminded that they must follow the road rules within the Markets. Those that don't may be issued a comply notice.

Comply Notices have been issued for unsafe loads, heights of pallets, doubling on forklift going the wrong way at the round-about and travelling in the wrong lane on the forklift bridge.

ACCESS PASSES

All tenants and their employees are reminded that they must use turnstiles to enter and exit the general trading area before 6:00am. Due to OH&S requirements and for the safety of all Market users

no pedestrians are to walk through the perimeter gates of the GTA before this time, as these entry points are for vehicle ACCESS ONLY.

You are not permitted to allow access to the GTA to anyone else using your pass.

All persons working in the GTA before the Markets open must have their own access pass.

How to obtain a pass: If you are a new employee or have lost your pass, you will need to apply for a new pass.

- Fill out the GTA Entry Application form available from the Cashiers Office in Building D or from the Photo ID Room in Building C.
- Attach a letter from your employer on company letterhead.
- Bring the paperwork to the Cashiers Office in Building D and pay \$44.00.
- Attach the receipt to your application form. You will need to present this at the Photo ID Room in Building C, smile for the camera and have your pass issued.

MARKET SECURITY & SAFETY AWARENESS *continued*

Photo ID Operating Times:

Monday	9:00 – 10:30am
Tuesday	9:00 – 10:00am
Wednesday	9:00 – 10:30am
Thursday	9:00 – 10:30am
Friday	Closed

Please contact our staff at Photo ID on 9325 6290 after 9am Monday to Thursday if you have any questions.

MARKET SECURITY & SAFETY AWARENESS

- If you observe any type of suspicious behaviour or anything you believe to be reportable, please do not hesitate to contact Security on 0409 325 232.
- Whilst SML and security officers conduct regular patrols of the site all Market users are asked to take reasonable steps to secure their goods at all times.
- All Market users should familiarise themselves with Market Emergency
- and Evacuation procedures and also be aware of muster point locations for individual areas.
- Awareness of your area will ensure that Security and Safety is optimised in the workplace.
- Persons involved in stealing or receiving stolen produce or property may be refused entry into the Markets.

'SAFETY IS NO ACCIDENT' – On site Security or Market staff can be contacted 24 hours a day by calling 0409 325 232

- **Access Control** – The photo ID Room is open as stated or by appointment by contacting Jim Basetas on 0407 325 230 or Zak Gudelj on 0407 325 224.
- **A Justice of the Peace** is available at the SML office in B Building or by telephoning 0407 325 230.



NOTE CHANGES TO EVACUATION & ASSEMBLY AREAS

In the event of an emergency, alarms/PA systems and/or loudhailers will be used to notify tenants and employees of the evacuation and where to assemble. Market Officers will be positioned at

points throughout and around the various buildings to direct evacuated people to the appropriate designated Assembly Areas. Your Evacuation and Assembly areas are listed below. Please make yourself aware of the Assembly area nearest your place of work.

Assembly Areas for Warehouses and Other areas are as follows:

Control Centre	Western Growers Carpark
Market Plaza & Hotel	Plaza Tenants Carpark
Warehouse X	Western Growers Carpark
Warehouse H	Flower Market Rear Carpark
Warehouses T & J	Open Western Carpark
Warehouses G & Q	Open Western Carpark
Flemington Offices & Warehouse U	Eastern Growers Carpark
Warehouses R & K	Open Eastern Carpark
Warehouses M & O	Outside Potts St Toll Gates
Warehouses N, S & L	Outside Potts St Toll Gates
Weighbridge & Chep	East or West Growers Carpark
HVA Offices	Outside Potts St Toll Gates
V&Y Multi Storey Carparks	Open Carparks at either end

Assembly Areas for Growers and Retail Markets are as follows:

Building D, Doors 1 - 4	Western Growers Carpark
Building F (Flower Market)	Western Growers Carpark
First Aid Centre	Western Growers Carpark
SMCS Office	Western Growers Carpark
Building D, Doors 5 - 9	Eastern Growers Carpark

Assembly Areas for Wholesale Markets are as follows:

Buildings A & B	Open Western Carpark
Buildings C & E	Open Eastern Carpark

Fire Wardens for SML are as follows:

Markets Site: Chief Warden Adrian La Cava & Deputy Chief Barry Baker.

Plaza Area: Warden Marilyn Loch & Deputy Warden Michael Eu.

Flower Market: Warden Danny Michael.

Operations Area (Warehouses): Warden Danny Michael.

Wholesale Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.

Growers Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.

Evacuations should be conducted in a calm and orderly manner.

REMINDERS

- Market users should avoid bringing large amounts of cash to the Market. Use credit arrangements where possible. If you have to bring cash, please take care when in the Markets and never leave money unattended.
- Don't forget to remove the keys from your forklift when it is not in use. Forklifts should be individually keyed to your company. Contact your forklift supplier for more information.
- Security advice and assistance is available to tenants. SML's Security Manager, Adrian La Cava, is available to discuss security issues with you. You can contact Adrian on 9325 6171 to discuss the following:

- Installation of security cameras
- Security problems or advice on securing your premises.

NOTICEBOARD

UNREGISTERED VEHICLES

An Occupier must not bring into, possess, control, drive or operate an unregistered vehicle in the Markets if that vehicle would be required to be registered under the *Road Transport (Vehicle Registration) Act 1997* in order to be driven on a road as defined under the Act.

MARKET ENTRY PASSES

In accordance with the Sydney Markets Conditions of Entry, all vehicles must display one of the following valid passes whilst in the Markets:

- Daily Entry pass
- Standard Entry pass
- Premium Entry pass
- Growers Truck pass
- Warehouse Truck pass

Failure to display a valid pass may result in a Comply Notice being issued under the Sydney Markets Rules (13.2) and the Terms and Conditions of Entry to Sydney Markets.

COPYING OF MARKET ENTRY PASSES IS PROHIBITED

Copied passes and offenders' details will be handed to the NSW Police and may result in further action.

WATER WISE RULES

Shareholders and all Market users are reminded that due to the current Water Restrictions, water usage should be kept to a minimum. Please sweep up modules and warehouses where possible and only use high-pressure cleaning methods to reduce water consumption.

This means that **NO TAPS OR HOSES** should be left running and washing of motor vehicles on site is not permitted.

UNDER NO CIRCUMSTANCES are Fire Hoses to be used for cleaning purposes. A \$2,200 (Sydney Water) fine applies to anyone caught in the act.

SML WILL NOT TOLERATE BAD BEHAVIOUR

SML is committed to protecting the safety and wellbeing of all people present in the Markets and reminds people that they must comply with the Sydney Markets Rules and Australian Laws at all times within Market sites.

TENANTS REMINDED TO REPORT ALL DAMAGE, THEFT OR BAD BEHAVIOUR IN THE MARKET

In order to reduce the possibility of theft in the Market, always remember to **PROPERLY SECURE YOUR STORE, PRODUCE AND EQUIPMENT** when not in use.

If you have observed bad behaviour or noticed damage to property know matter how small the offence, please do not hesitate to contact our Market Staff or on-site Security 24 hours a day by calling 0409 325 232.

Customer Service Help Line

Your comments on our service delivery are welcome. If you have comments or suggestions please call the Customer Service Help Line:

9:00am – 4:30pm Monday to Friday

Phone: 02 9325 6298

Facsimile: 02 9325 6300

Email: customerservice@sydneymarkets.com.au

Post: c/- Sydney Markets Limited,
PO Box 2, Sydney Markets NSW 2129

DATES FOR THE DIARY

SYDNEY MARKETS RACE DAY

Saturday 19 June
Rosehill Racecourse



MANGO AUCTION

Wednesday 1 September



CHERRY AUCTION

Wednesday 20 October



EDITORIAL NOTES

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