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CEO'S  
PERSPECTIVEBradley  
Latham

## 2008 the year that was...

2008 was a year which seen great accomplishment within all sectors of our Market, of which some of these achievements are highlighted below:

- SML continues to produce a strong cash flow, thus reducing borrowings from \$50.250 million at 1 July 2007, to \$49.25 as at 31st December 2008.
- Our Strategic Plan was completed, formalising the company's direction for the next five years and beyond. Work is now underway to address the following key areas:
  - to enhance the growth at Paddy's Haymarket
  - maximise the value and efficiency of Sydney Markets
  - ensure the environmental sustainability of the Flemington site, and
  - grow the SML business.
- Construction of Warehouse L (1350m<sup>2</sup>) completed and now occupied by Valos Holdings Pty Ltd and A & H Fruit Supply Pty Ltd.
- The weighbridge, weighbridge office and forklift bridge have been relocated and newly constructed, thus improving safety conditions and reducing traffic congestion around the Market.
- Due to the growing hospitality and catering trade, 15 purpose built providore units were constructed and 11 formally occupied.
- Sydney Markets was awarded the prestigious 'World Leader in Environmental Sustainability' at the 2008 World Union of Wholesale Markets Congress held in Copenhagen. > > >



SML Director David Whiteman, SML Chairman John Pearson, Minister Macdonald, Nick Moraitis and SML CEO Bradley Latham.

## CEO'S PERSPECTIVE *continued*

- Fresh for Kids website – for the second time won best food-based website in Australia, as judged by the Food Media Club of Australia.
- Sydney Markets Seasonal Recipe Card Collection 2007/2008 – received a highly commendable for best recipe writing in Australia, as judged by the Food Media Club of Australia.
- Mission Beach Forum – SML conducted an information forum and our Board Meeting at Mission Beach during September. It was an opportunity to advise growers, packers, and industry associations about the benefits of the central market system, it also provided a forum to listen to the concerns from all within this region. These forums continue to bring positive results from attendees who congratulated SML on this initiative.
- SML Promotional DVD – This recently completed DVD details all sectors of our Market from the history, to statistical information, environmental practices and marketing programs. If you would like a copy of the DVD, please give my Assistant, Retina Hong a call on 9325 6201.

### MINISTER MACDONALD TOURS SYDNEY MARKETS

Correspondence was recently sent to all NSW Members of Parliament informing them of our environmental practices and our recent acknowledgement as the number one Market in the world for 'Environmental Sustainability' as announced at the 2008 World Union of Wholesale Markets Congress in Copenhagen.

As a follow up to the correspondence a meeting was arranged with The Hon. Ian Macdonald, Minister for Primary Industries, Energy, Mineral Resources and State Development. The Minister welcomed the opportunity to tour our Market followed by a viewing of the SML promotional DVD and discussion on ways in which we may work together to further enhance our environmental practices.

### MASTER PLAN UPDATE

#### South West Entry/Exit Upgrade

Thomas Coffey Ltd was awarded the contract for the South West Truck Entry Upgrade. Works have commenced with the widening of the loop road under Centennial Drive and the removal of the existing pavement outside the recently constructed Providore units. The new toll booth and entry canopy will be constructed shortly. Construction completion is anticipated in May 2009.



View from footbridge over the new works.



Excavation works completed.

Concole Concrete was awarded the contract for the regrading of the road between Buildings 'E' and 'K'. This work will be carried out in conjunction with the South West Truck Entry Upgrade and will create a through lane for B-Doubles and Semis. Work has commenced with the demolition of two temporary banana ripening rooms followed by excavation of the existing road. Completion is anticipated late March.



Preparation of ground prior to regrading.

#### Warehouse W – 5,800m<sup>2</sup>

Now that all footings are in place, it has allowed the installation of the tilt up concrete wall panels and the roof structure. The concrete slab construction has commenced and will be followed by the roof cladding which will make the building water tight. The apron along the western Weighbridge Road will be regraded in March for easy forklift operation.



Erection of concrete wall panels.

## CEO'S PERSPECTIVE *continued*

### THE IMPORTANCE OF SAFETY WITHIN OUR MARKET

We all know safety is everyone's responsibility and each of us has a role to play in producing a safe environment for all staff and customers, and of course ourselves.

For its part, SML is committed to minimizing the risks to the safety of all market employees, contractors, traders, visitors and the general public. Our goal is to have an injury free Market.

Consistent with this, SML fully complies with all applicable Laws, Regulations and Standards. We have adopted and applied a positive health and safety culture in the Company based on a principle that all incidents can be prevented.

SML manages risks to safety by using systems that identify, assess, monitor and control hazards. In addition to this, the Sydney Markets induction DVD shown to all employees of the site ensures staff are aware of the general operations and rules.

Regular reviews of the OH&S performance of each Market Brand have served to reduce the number of accidents and safety incidents. It has also helped in another very practical way, by reducing our Public Liability and Workers Compensation premiums.

Under our OH&S Policy, our Managers at all levels are accountable for the health and safety of the people for whom they have management responsibility, and we employ contractors who follow the same safety standards as we do. We require our employees and contractors to follow all rules for safe and healthy operations, to report hazards to their supervisors.

SML cannot achieve its goal, without the cooperation and assistance of everyone who uses the Markets, be they traders, growers, workers, contractors or the public. Everyone has a role to play, and by using commonsense and doing the right thing, people can make the Markets a safer place.

Please take a couple of minutes to look at the health and safety suggestions below. Hopefully they will get you thinking about other commonsense things you can do to improve health and safety in the Markets.

- If you employ forklift or truck drivers, insist on them driving safely at all times. Make sure they are trained and licensed and aware of Market and Road Rules and ensure they have viewed the Sydney Markets induction DVD.
- Do not throw any waste matter on the market floor where people might slip or trip.
- Do not smoke in covered areas. It is against the Law. SML staff are working hard to address this issue but we need your cooperation.
- Report potential hazards to SML staff so remedial action can be taken.
- If you or your staff members are riding a bike around the Market, make sure to wear the appropriate helmet.

The number of safety incidents within the Markets has been steadily decreasing over the past few years and SML wants the trend to continue.

With your assistance it will.

In closing, we have all seen and been affected by the devastating events in Victoria, with massive bushfires causing loss and damage to property together with the tragic loss of life. In view of this momentous tragedy, Sydney Markets has donated \$10,000 to the Bush Fire Appeal.

**Bradley Latham**  
Chief Executive Officer

## DOUG HOCKING RETIRES FROM THE DEPARTMENT OF PRIMARY INDUSTRIES

Dough Hocking has been associated with Sydney Markets for 25 years starting in the early 80's as Registrar Farm Produce Act, Chief Quarantine Officer, State Supervising Officer Exports and Vegetable Specialist.

Development of vegetable varieties that were displayed at the markets for agents and growers to see the new ranges available from around the world this included seedless watermelons potatoes, jap pumpkins and mild onions and eggplant to name but a few.

Was Chief Quarantine Officer for 20 years and was responsible for bio security in the trading of fresh fruit and vegetables and managed in co-operation with the markets such emergencies as the papaya fruit fly outbreak in far North Queensland and fire-blight in Victoria and the continuing quarantine issues of Queensland's fruit fly.

Was State Supervisor for Exports responsible for all export certification of fresh fruit and vegetables and in particular the international quality standards that include correct trade descriptions. In 1990 was the Australian Horticultural Officer in London assessing the out-turn and quality of Australian exports in Europe and assisting exporters with trade.

On the domestic scene quality standards were also regulated and as were labelling of second boxes for trace back purposes.

Was the registrar of the Farm Produce Act during the 90's that licenced agents and managed the terms of trade and payment between growers and wholesalers. The Act also included an indemnity scheme.



# ENVIRONMENTAL UPDATE

## SYDNEY MARKETS COMMENCES POLYSTYRENE RECYCLING TRIAL!

A Polystyrene recycling machine has been installed inside Sydney Markets Green Point Facility at Flemington.

This efficient machine reduces the volume of the polystyrene boxes to a compact product ready for transportation and recycling. A reduction of 20 times of the volume of the boxes is achieved in this process. Approximately 1,400 cubic m. of Polystyrene and plastic has been recycled to date. This volume of waste represents a solid column of plastic 2 m. wide, 7 m. deep and 100 m. high! The product is then exported to Korea for further recycling into building products such as window frames, architraves etc.

The D.E.C.C. has applauded Sydney Markets Ltd for commencing this trial and have stated that SML has raised the bar once again with Recycling Waste Streams. I.S. Recycling agreed to supply SML the machine and labour for two months (free of charge) in order to evaluate the environmental benefits from diverting polystyrene from landfill.

Veolia Environmental Services has commenced operating a second cardboard truck on Saturdays at Flemington. This initiative will increase our resource recovery of waste.

In December 2008, over 100 tonnes of cardboard was recycled on site, creating a new monthly record! It is anticipated that we will increase cardboard recycling by approximately 150-200 tonnes p.a.

For further enquiries please contact SML's Environmental Manager Mr Con Kapellos on 9325 6173



Con Kapellos SML, Ann- Marie Poirrier, D.E.C.C. , MK Park I.S. Recycling and Phillip Molyneux D.E.C.C.

### REMEMBER, DELIVER IT, DON'T DUMP IT!

If you witness anyone disposing waste other than using the Green Point Depot, please call our hotline on 0414 829 770.

For information regarding environmental matters, please contact Con Kapellos, SML Environmental Manager (02) 9325 6173 or 0417 325 173.

# SPECIAL PROJECTS UPDATE

## PADDY'S HAYMARKET – UPDATE

### Extended tenure negotiations

Notices were distributed to the Sydney Paddy's Haymarket traders between Saturday 28 February and Sunday 1 March – notifying them of current Lease negotiations with the landlord.

An extract from the notice is attached below:

## YOUR FUTURE AT HAYMARKET WILL BE SECURED

### The current lease at Haymarket expires in 2018

Sydney Markets Limited (SML) is negotiating with the Landlord for a 30 year lease at Paddy's Haymarket to go to 2039. To achieve the longer lease, the Landlord requires an additional trading day.

#### WHAT THIS MEANS TO YOU:

- This will protect the value of your stands
- Paddy's will stay at Haymarket
- SML will be able to improve amenities and services on site
- The additional trading day on Wednesday at a cheaper rent

It is anticipated the new lease arrangements will commence 1st July 2009.

SML representatives will be on site at the Haymarket office from Thursday 5 March to discuss all aspects of the Lease negotiation and will be available to answer all relevant questions or concerns. Further updates will be provided at a later date.



# SYDNEY MARKETS OPERATIONS UPDATE

## HEAVY VEHICLE RESTRICTIONS FOR VEHICLES OVER 12.5m USING THE MARLBOROUGH ROAD UNDERPASS

Sydney Markets have commenced construction of the new South West Truck entry on Wednesday 28 January 2009. The works will continue until Sunday 26 April 2009.

Vehicle restrictions will apply for large trucks using Marlborough Road during this period.

This means **ALL** vehicles longer than 12.5m such as Large Rigid Trucks, Semi Trailers and B-Doubles will be prohibited from accessing Marlborough Rd through the underpass.

Below is a map showing alternative routes for Large Rigid Trucks, Semi Trailers and B Doubles travelling North or West after exiting the Markets.

**Note** – There is **NO** restriction for trucks using the up ramps to Centenary Drive.

Signage will be placed on roadways notifying of the changes.

Heavy vehicles will continue to enter Sydney Markets on existing routes. All truck drivers will be provided with local area maps showing alternative exit routes that avoid the works area at Marlborough Rd during the period when access restrictions are in place.

Sydney Markets Limited apologises for any inconvenience during the period of works.



## FORKLIFT SAFETY

To assist with the safe operations in the Market, particularly for pedestrians, customers and forklift drivers delivering and moving stock to and from Market buildings, the following points should be observed:

1. Forklift drivers must exercise caution at all times whilst driving in all areas of the Markets site.
2. Posted speed limits must be observed at all times. Speed limits throughout the Markets site are:
  - Roadways.....20 KPH
  - Undercover areas.....10 KPH
  - New Forklift Bridge.....5 KPH
3. Placarded notices and directional signage must be adhered to by both pedestrians and forklift drivers.
4. Pallets being transported by forklifts must not exceed the height of the load guard, or to a maximum of 15 pallets high.
5. Any forklift found to have its governor not set at 20 kph will be issued a Comply Notice under Rule 14.2, as stated in the Conditions on SML Forklift Approvals.
6. Forklift drivers need to be aware of pedestrian traffic at all times.

## PREVENTING EMERGENCIES

### General Housekeeping

Prevention of fire is as important as the development of an efficient means of fighting it, and to this end all occupants should be acutely aware of the need to avoid dangerous practices that can cause danger to life and property.

Occupants should take note and bring to the attention of the Chief Warden, and/or respective Area Wardens, any poor safety practices.

- Avoid unnecessary accumulation of rubbish (empty boxes, overflowing bins, etc.).
- Avoid unsafe storage of flammable liquids.
- Avoid placement of furniture, decoration or equipment that obstructs clear passage to fire fighting equipment or exits.
- Fire doors should be kept shut except during use, and not wedged or similarly fixed in an open position. The installation of door-hold-open devices (Fire Services approved) can overcome any offences in this area.
- Accidental discharge of fire extinguishers or faulty extinguishers should be reported immediately to the Chief Warden/Maintenance supervisor.
- Electrical appliances and fittings should not be interfered with by unauthorised persons. Defects noticed or suspected in any electrical appliance should be notified immediately to a Warden. All electrical appliances, including radiators and fans, are to be switched off at the power outlet and the plug withdrawn when not in use.
- Smoking is prohibited in all buildings and covered areas and their confines.
- The keeping of flammable liquids in general areas is not permitted, except under special circumstances, in which case only minimal quantities are to be held in approved containers.
- Fire Wardens to be advised of any flammable liquids stored in tenancies.

All occupants need to be encouraged to observe the greatest care in the use of matches, portable heaters, electrical appliances and other possible sources of ignition. Their immediate surroundings should be kept neat and tidy.

## ATTENTION ALL BIKE RIDERS

Tenants and customers of the Markets are reminded that approved helmets must be worn

whilst riding bicycles and motorbikes on roadways and common areas within the Markets. It is against the law not to wear a helmet when riding on roadways.

## BAD BEHAVIOUR WILL NOT BE TOLERATED

SML will not tolerate bad or threatening behaviour. SML has a banning policy which can impose bannings from the site for periods ranging from 3 months to life, depending on the nature of the incident. Incidents range from theft to assault and banning from the Markets can be enforced by the NSW Police under the trespass legislation.

## CHILDREN IN THE WORKPLACE

All children who attend the Markets during wholesale and retail operating hours, especially during school holiday periods, must be supervised at all times.

# SYDNEY MARKETS PROPERTY UPDATE

## The following Plaza premises are available for lease:

**Shop 11 – 91.00m<sup>2</sup>** Good position with frontage towards the Market and is situated next to the Pet Shop.

**Suite C14 – 38.10m<sup>2</sup>** This is a bright northerly facing portioned office with built in storage and new air conditioning.

**All shops and suites have security locks and parking available for employees.**

## COATES HIRE PREMISES

These premises will be available for lease at the end of June.

**Interested parties can arrange a viewing by telephoning the Property Manager, Anthony Bloomfield on 9325 6240.**

## SYDNEY MARKETS CONFERENCE CENTRE

The Sydney Markets Conference Centre is also available for hire. The Centre can be used as one unit or divided into two. For details

and bookings please contact the Marketing Assistant on 9325 6295 or Property Officer on 9325 6204.

### NO SMOKING

**All Office Suite tenants are reminded that these areas are SMOKE FREE ZONES. Occupiers of any Market space are required under the Smoke Free Environment Act to see that persons do not smoke in their premises.**

## REMINDER

### Notification by Tenants of Shareholding Change

Tenants are reminded to advise SML of any shareholding changes to their businesses. Non-disclosed changes in shareholdings will result in document handling charges of \$730.00 + GST along with the applicable consideration fee.

# SITE SERVICES UPDATE

## FIRE SERVICES

Should there be an emergency it is essential that people can safely and quickly evacuate the building without being put at any risk.

**Emergency Fire Exit** routes must be kept clear at all times and not obstructed by storage or vehicles. It is very important that **Fire Doors** are not padlocked or damaged for your own safety.

## LIGHTING

V Carpark 108 Lights – Y Carpark 74 Lights

Replacement of the existing 182 x 400W lights with Wadco Rondalume 250W fittings will be completed within the next 2 months by JMN Electrical.

The new fittings have a lamp life of 20,000hrs with an expected energy saving of \$14,028pa.

## THERMO-GRAPHIC SCANNING

As part of Sydney Markets ongoing electrical maintenance program Thermo Vision is undertaking scanning of tenants switchboards.

Scanning can detect “hot spots” within the electrical switchboard and allow corrective action to be planned based on the severity of the “hot spot”.

Scanning is non-invasive and can be performed without interruption to the functioning of the switchboard.



## SAVING WATER

Work is in progress to install 2 Water Free Urinals in the public toilets on Level 1 Plaza.

*Note: Only approved contractors are permitted to work at Sydney Markets. Tenants are responsible for work not approved, including the making good and consequential effects.*

## COMMUNICATIONS

Tenants requiring a new telephone line, please consider connecting through Sydney Markets PABX. Benefits:

- Line Access fee of \$20 per line/month
- Free internal calls between 9325 xxxx
- AAPT offer Competitive call rates
- Network Support 24/7

For all enquires please contact Marilyn Loch Site Services Administrator on 9325 6225.

## BUILDING WORKS

### Approved Contractors

All building work, alterations, signs and additions to any premises on site must be approved by Sydney Markets Limited by submitting a Sydney Markets “Building Application”. Some works may need council approval.

Each of the following contractors meets Sydney Markets approval requirements in relation to Public Liability Insurance, Workers Compensation, Trade License, Hot Work Permit and Occupational Health and Safety:

Trade	Contractor	Contact
Electrical	Fredon Industries	9325 6002
Roller Doors & General Metalwork	J C Roller Doors Pty Ltd (Julio Caceras)	0418 229 664
Plumbing & Roofing	S N King (Rodney Gibbons)	0417 488 948

Unapproved contractors working on site will be instructed to cease work until they have provided to Sydney Markets all information required for approval and have undergone a site induction.

If you intend to undertake building work, please contact SML's Site Services Department on 9325 6217 who can assist you in the preparation and completion of your application.

*Note: All works require a letter of approval from SML. Conditions of consent will be included.*

# Easter/Anzac Trading Hours 2009

## To All Market Traders & Buyers

This year the holiday period will be as follows:

Good Friday	Friday, 10 April 2009
Easter Saturday	Saturday, 11 April 2009
Easter Sunday	Sunday, 12 April 2009
Easter Monday	Monday, 13 April 2009
Anzac Day Holiday	Friday, 25 April 2009



## HOLIDAY TRADING TIMES



Flemington

### GTA Wholesale Fruit & Vegetable Markets

- CLOSED for trading Good Friday, Easter Monday



Flemington

### Sydney Flower Market

- CLOSED for trading on Good Friday, Easter Monday
- OPEN for trading on Easter Saturday
- OPEN for trading on Anzac Day (Saturday 25 April)



Flemington

### Sydney's Paddy's Market – Flemington

- OPEN for trading on Good Friday (from 9am), Easter Saturday and Easter Sunday.
- OPEN for trading on Anzac Day (Saturday 25 April)



Flemington

### Paddy's Swap & Sell Market – Flemington

- OPEN for trading on Easter Saturday.



Haymarket

### Sydney's Paddy's Market – Haymarket

- OPEN every day through Easter (Thursday 9 to Monday 13 April)
- OPEN from 12 noon on Anzac Day (Saturday 25 April)

# 'Hot to Trot' Variety Dinner raises \$16,400

Variety, The Children's Charity, in conjunction with The NSW Chamber of Fruit and Vegetable Industries, hosted the 'Hot to Trot' Variety Dinner at Harold Park Paceway in February. The fun filled evening hosted by Glenn Wheeler raised a generous \$16,400 for Variety, The Children's Charity.

This is the seventh year that Variety and The NSW Chamber have worked together with the intention of helping disabled and disadvantaged children. Funds raised from the 'Hot to Trot' Variety Dinner will be dedicated to assisting Variety, answer pledges for individual children, hospitals, special schools and community groups.

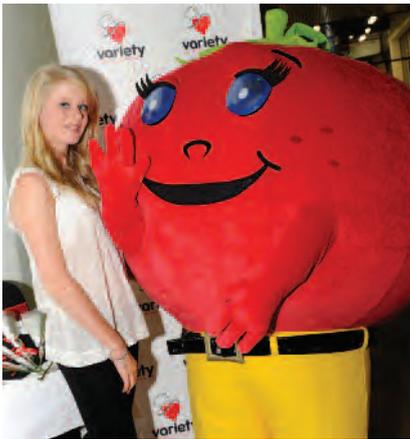
During the evening's festivities there were numerous items listed on the Variety 'Wish List' and Variety would like to thank the Markets people and SML who purchased these items.

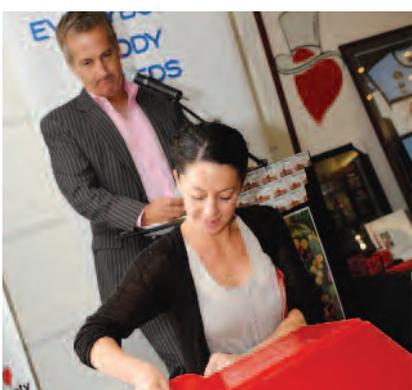
A big thankyou to Toyota Material Handling who kindly donated 2 items for the silent auction and to Glenn Wheeler for doing a fantastic job as always MC'ing our Market events

As most Market people are aware this evening would not have been possible without the support of the sponsors listed, all who attended and special thanks must go to Glenn Wheeler, Lui Cicco, Mark Kelly and the Hot to Trot Committee who all worked extremely hard to ensure the night was the success it was.

**variety**  
The children's charity

VARIETY WOULD LIKE TO THANK  
THE FOLLOWING COMPANIES FOR THEIR SUPPORT OF  
**HOT TO TROT**





# Greengrocer of the Year Awards

## The Search is Over for Sydney Markets' Best Greengrocers for 2008/09

Sydney Markets have presented their seventh Greengrocer of the Year Awards and according to Sydney Markets Limited's CEO, Bradley Latham, shoppers from the Shire to the western tablelands are being offered exceptional quality fruit and vegetables and good old-fashioned service from their community greengrocers.

The Metropolitan Greengrocer of the Year Award for 2008/09 was presented to the Shires' Cronulla Fruit Fair with Country Fruit Bathurst taking home the Regional Greengrocer of the Year title.

This long running program is popular with the industry and creates considerable community interest as it promotes and acknowledges best practices and plays an important role in elevating the levels of retail excellence year after year.

Sydney Markets Greengrocer of the Year awards involve anonymous shoppers completing in excess of 800 store visits to evaluate over 230 stores. Businesses are judged on store presentation, produce quality and freshness, range, customer service and visual merchandising and branding.

Bradley Latham said "Both Country Fruit Bathurst and Cronulla Fruit Fair are deserving recipients of these awards. They have been unrelenting in their quest for excellence and have proved that hard work and dedication pays off.

The calibre of finalists is exceptional. "The results from this program plainly indicate that greengrocers are using the information the anonymous shoppers provide to make positive changes to their businesses. Across the board there have been improvements in the areas of service, store appearance, product knowledge and merchandising being offered to customers, and this year's scores were extremely close"

For more information or photos please contact Sue Dodd, Sydney Markets Limited, Retail Support Program Manager – Mobile 0438 725 453 or email [sue.dodd@sydneymarkets.com.au](mailto:sue.dodd@sydneymarkets.com.au)

### SYDNEY MARKET GREENGROCER AWARDS 2008 FINALISTS

#### 2008 METROPOLITAN FINALISTS

- Antico's Northbridge Fruitworld, Northbridge
- Best Fresh Farm Markets, Caringbah
- Cronulla Fruit Fair, Cronulla
- Fruit Ezy, Chatswood
- Gynea Fresh Fruit Market, Gynea
- Martelli's Fruit Market, Cherrybrook
- Simply Fresh Fruit Market, Civic
- Simply Fresh, Woden
- Sydney's Best, Engadine
- Trim's Fresh, Casula

#### 2008 REGIONAL FINALISTS

- Country Fruit Bathurst, Bathurst
- Farmer Bob's Fruit Market, Tamworth
- Highlands Fresh, Mittagong
- Mitchell's Fruit, Dapto
- Mountain Fresh Growers, Winmalee
- TJ's Country Fruit, Kincumber

#### Country Fruit, Bathurst

##### 2008-09 REGIONAL GREENGROCER OF THE YEAR

165 George Street, Bathurst. Tel: (02) 6331 1742

Contact: Craig Sharah – Mobile 0403 913 196

From the moment you walk through the glass sliding doors, Country Fruit Bathurst is appealing. The décor is tasteful; the presentation spotless; the aromas enticing; and the banter of friendly chatter between staff and customers is welcoming. This year's award winning store is operated by Craig Sharah, a fourth generation fruiterer whose 24 years experience in fruit and veg retailing has nurtured a good eye for detail and a desire to share his appreciation for quality food and service with the Bathurst community.

Country Fruit Bathurst carries a superb selection of quality fruits and vegetables, all of which are presented smartly. The colours of produce are used effectively to add contrast, the wicker baskets create focal points and there is a pleasing sense of abundance and freshness. Plump red truss tomatoes are ripe for the picking and the mushrooms are snowy white. Purple tissue paper cups the grapes and is wrapped around the oranges, apples and pears in the stacks, adding a finishing touch. We loved the way the broccoli, corn and asparagus are presented on shaved ice. Country Fruit Bathurst also carry a superb selection of lettuce and asian vegetables all immaculately laid out in refrigerated shelving.

At the back of the store under the boldly painted black lettering that spells out "GOURMET", there is a creative, three-tiered display of cheeses which includes platters of glace fruit and fresh dates and a food connoisseur's range of groceries, produced locally and imported.

What started out as a wholesaling and providoring business has blossomed into a one stop shop that offers an exceptional shopping experience.

#### Cronulla Fruit Fair

##### 2008-09 METROPOLITAN GREENGROCER OF THE YEAR

44 Cronulla Street, Cronulla. Tel (02) 9523 2749

Contact: Paul Saad – Mobile 0410 518 047

This boutique greengrocer has the WOW factor – the displays are immaculate and the quality first rate; in fact you almost feel guilty disrupting the display.

Displays are kept in traditional stacks (a craft that has been handed down from father to son) but there is no need to pick over these stacks as every item is as good as the next and the displays are constantly topped up and tidied up by their attentive staff throughout the day.

From the floor to the checkout Cronulla Fruit Fair's staff are amongst the most attentive in Sydney. They are well trained, professional and have a vast array of product knowledge. This store is abuzz with people coming and going, customers are greeted by name and the smartly dressed staff know many of their regulars on a first name basis.

Proprietor Paul Saad has been 15 years in fruit and vegetable retailing and has owned his Cronulla store since April 2005. Paul's business motto is "Quality isn't a choice it is a necessity" and time and time again this rang true when Sydney Markets anonymous shoppers frequented this busy greengrocer.

When it comes to tailored customer service Cronulla Fruit Fair is a stand out. Each Thursday senior citizens receive a 20% discount and free home delivery. Customers can visit the store or phone through an order and have their purchases delivered. According to Paul this concept has been well received by locals and fulfils a community need. Cronulla Fruit Fair also offers a generous loyalty program that has the locals returning to shop here several times a week.

Cronulla Fruit Fair trades from 7am to 7pm offering fresh produce, fresh cut flowers, groceries, deli lines, fruit salads, juices and yoghurts.



Bradley Latham, Craig Sharah (Country Fruit, Bathurst) and Joe Zappia.



Bradley Latham, Paul Saad (Cronulla Fruit Fair) and Joe Zappia.

# Florist of the Month Awards continues to attract even more participation in 2009



**Sydney Markets Limited would like to welcome A & L Florist Sundries as the new sponsors for the 2009 Florist of the Year Program.**

A & L Florist Sundries were established in 1974 and are suppliers of all florist sundries and fresh cut flowers. All product lines are of exceptional quality and guaranteed with the florist wholesale team the best in the field.

Sydney Markets would like to thank A & L Florist Sundries for their support in this year's Florist of the Year Program.

The Florist of the Year will be kicking off in March with both the metropolitan and regional florists receiving recognition for their achievements within the industry.

This year, the Florist of the Year Program has attracted a further 38 florists from across NSW and ACT.

The Florist of the Year Program is recognised within the industry to be a useful resource to participating florists, providing them with invaluable information on areas of their business which may require further improvement or even highlight areas which are doing exceptionally well.

The Flower Program consists of 3 mystery shopping evaluations with the top 30 florists qualifying as preliminary finalists. From the top 30, 9 of the finalists are awarded the Florist of the Month Award and 21 finalists are awarded the Award of Excellence.

Florists are evaluated on appearance, quality of flowers, product knowledge, customer service and their use of merchandising and branding skills and are judged from a customer perspective by anonymous shoppers.

The Florist of the Month recipients receive a \$1,200 advertising package, 1 month free entry to Sydney Markets, direct entry to the Florist of the Year Awards which is presented in November at the NSW Flower Growers Dinner Ball and a \$100 gift voucher from our proud sponsors A & L Florist Sundries.

**Good luck to all participating florists!**



*A & L Florist Sundries*



Left to right: Vince, Alan, Joy, John, Dan and Mario.

# Chinese New Year celebrations

It was fantastic to see our Markets people enjoy the New Year celebrations which took place on Wednesday 21st January. The lion danced his way through the Market, blessing businesses on site for a prosperous year ahead.

This is the year of the Ox (1925, 1937, 1949, 1961, 1973, 1985, 1997 & 2009. People born in the year of the Ox are placid, patient and have great physical stamina. They are born leaders who stubbornly defend their opinions against and argument. 2009, the Year of the Earth Ox, brings additional straight forwardness and solidity to the Ox making them loyal and focused, with honesty and kindness.



# 2008 Market Industries Committee Merit Award goes to the highly deserved Sam Agostino

**During the evening's festivities at the 2008 NSW Chamber Dinner Dance, Sam Agostino was awarded the highly recognised Market Industries Merit Award.**

Sam was described as true gentlemen, someone who is always willing to 'have ago', and as a result ensured his business success; producing some of the very best quality shops in key locations around Sydney.

While Sam's business success would be reason enough to recognise him as an outstanding achiever within our industry, it was for what he has put back into the industry and Markets that really does make him a stand out.

Sam has the most incredible attitude of wanting to help others in need, he has this philosophy that because he has had some success, that it is only fair to share this, especially where children are concerned. On so many occasions at various functions and charity events he has put up his hand.

Congratulations Sam on this wonderful achievement.

## About the Market Industries Committee Merit Award

The Market Industries Committee Industry Award was conceived fifteen years ago, by the NSW Chamber of Fruit and Vegetables Industries, to recognise those, who the younger members of the Markets' family believe, have made a significant contribution to the Markets and industry.

Recipients' listed below:

- 1994 David Whiteman
- 1995 Stan Hunt (the late)
- 1996 Eric Milne
- 1997 Col Johnson (the late)
- 1998 Colin Gray
- 1999 Nick Moraitis
- 2000 Eric Kime
- 2001 Lui Cicco
- 2002 Joe Antico (the late)
- 2003 Andrew Caltabiano
- 2004 Bill Chalk
- 2005 Ralph Johns
- 2006 Brad Latham
- 2007 Sue Dodd
- 2008 Sam Agostino



Sam Agostino

# Markets people have fun at the NSW Chamber Dinner Dance

**It's wonderful to see so many of our industry people get together to attend the annual NSW Chamber Dinner Dance, last year held at Star City on Saturday 29th November, 2008.**

This important event, hosted by Glenn Wheeler, provides the opportunity to reward and recognize people and businesses in the industry for their achievements, and at the same time allows guests to have fun and enjoy the festivities provided throughout the evening.

Guests were entertained by comedian Darren Carr and both Mark Vincent and Aimee Skinner were outstanding in their performances.

The first award of the evening, being the Markets Industries Merit Award, went to Sam Agostino, owner of the successful 'Fresh World' stores, throughout Sydney, followed by the Greengrocer of the year awards, presented to, Country Fruit, Bathurst by SML CEO Bradley Latham, and Cronulla Fruit Fair, by MIC President, Joe Zappia.

This is the 7th year Sydney Markets has implemented the Greengrocer of the Year Awards, program, aimed at assisting our Markets' valued customers to build quality of their individual businesses and therefore their ability to compete effectively into the future.

Sue Dodd, Sydney Markets Retail Programs Marketing Manager, said "it's not easy to achieve a Monthly Award or Distinction in Retailing Award in this program, let alone reach the finals. The people we are recognising here tonight are truly talented business men and women that are operating in an area which we all know requires absolute dedication in order to succeed".



See more photos next page.

# NSW Chamber Dinner Dance





# Fresh for Kids

## Out and About with the F&V Gang

The Fresh for Kids F&V Gang have been incredibly busy over summer visiting different schools and events. The Gang love to spread the Fresh for Kids message and help encourage kids to eat healthy.

Following is a snapshot of what the Gang have been up to over summer...

### OLD GUILDFORD PUBLIC SCHOOL

Old Guildford Public School reinforced their healthy lifestyle message on Tuesday 25 November with a visit from Sydney Markets representatives and their F&V Gang member, Captain Capsicum.

The school's fitness and healthy lifestyle program – Healthy Eating at Old Guildford – has received a funding boost from the Sydney Markets Limited Grants Fund to help promote the consumption of fresh fruit and vegetables.

Captain Capsicum brought a range of different fruits to the school so that the students could sample all the different types of healthy snack options available. He proved to be very popular with the students and was even seen showing students how to do star jumps!



### CHINESE NEW YEAR MARKETS AT BELMORE PARK

The famous Chinese New Year Markets was a huge event which took place over the Australia Day long weekend at Belmore Park.

Bazza Banana, Megabite Apple and Tamara Tomato were excited when they were invited along to help celebrate the year of the Ox at this year's festival. Delicious Asian food and all the glitz and glamour of traditional gifts were all on offer from more than 50 stalls.

In the activity marquees, tai chi classes were taking place, along with Lion Dancing and lantern making. The F&V Gang visited the different stalls and handed out Fresh for Kids promotional material to the kids.



### HIRE AN F&V GANG MEMBER FOR YOUR NEXT EVENT!

Why not have Bazza Banana, Summa Strawberry, Captain Capsicum, Oscar Orange, Tamara Tomato or Megabite Apple add colour and movement to your next event promotion.

The character costumes are a real hit with the kids and a great way to draw attention to your event or promotion. To support your promotion, Sydney Markets Limited will also make available quantity of free Fresh for Kids promotional material. Hire fees start at \$110 (Inc GST) per costume.

For more information, please contact Fiona Sharpe on (02) 9325 6295.



## SYDNEY MARKETS SPORT SCHOLARSHIP AWARD WINNERS ANNOUNCED!

Each year as part of the 'Fresh for Kids' Program, Sydney Markets sponsors the School Sport Foundation.

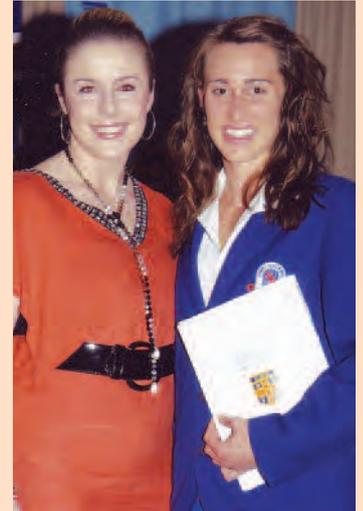
Part of this sponsorship agreement entitles Sydney Markets Limited to award two students in Year 11 or below for their sporting achievements.

In December last year, SML's Marketing Programs Manager, Melissa Kolc, attended the New South Wales Combined High Schools 'Blues Night' and had the pleasure of presenting awards to Ryan Betts from Farrer Memorial Agricultural High School and Eloise Graff from Port Hacking High School.

Both students were selected by the NSW Combined High School Sports Association resulting from nominations received for sporting Blues across all sports. Each student received \$1,000 plus a year's supply of fruit and vegetables to the value of \$1,500.



Melissa Kolc & Ryan Betts.



Melissa Kolc & Eloise Graff.

## RED PAPAYA AND YELLOW PAPAW BREAKFAST POS EVENT

The POS Campaign launch of the 'Red Papaya'/'Yellow Papaw' was held on Wednesday 11th February and targeted wholesalers and key retailers. It was specifically designed to compliment the retailer education program planned by Let's Launch that is happening in many stores nationally.

Wholesalers and retailers were invited to a hot breakfast at Sydney Markets and were given point of sale materials including front of house posters and recipe cards. Impact representatives were on hand to discuss the difference between red papaya and yellow papaw and offer tips on how retailers can increase consumer interest based on key messages. The market event was themed in red and yellow to create a sense of theatre and with aim to attract maximum attendance. The menus included fresh Red Papaya & Yellow Papaw juice, along with a breakfast of sausages and onion in fresh rolls with choice of condiments.

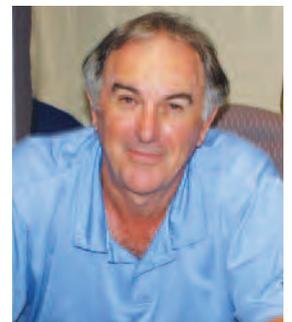


[www.freshforkids.com.au](http://www.freshforkids.com.au)

## Market personality of the season – Phillip Bower from L & R Moss

- I have worked in the fruit and veg business for...**38 years.**
- I learnt the trade from...**my dad.**
- I have owned this business since...**this business has been in the family for two generations.**
- My first job was...**working for AAP reporting on football.**
- If I could have any job in the world I would be a...**journalist.**
- The best advice I would give someone starting up in the business...**be prepared for the downturn and the good will come.**
- My parents taught me...**to be myself.**
- My worst trait is...**telling the truth.**
- I can't live without...**my wife and children.**
- Even if you paid me, I'd never...**barrack for Manly or live in the Shire.**
- Favourite movie...**Top Gun.**
- Favourite food...**roast lamb.**
- My favourite TV show...**Top Chef.**

- My favourite book...**A Sparrow Falls, by Wilbur Smith.**
- My dream holiday...**I am thinking of travelling to the West Coast of America this year.**
- The best decision I ever made...**getting married.**
- Something that most people don't know about me is...**I've been an Australian Junior Water Polo Coach and refereed at the Water Polo during the Sydney Olympics.**
- I'm passionate about...**golf.**
- Favourite sport...**golf.**
- I support the...**Roosters.**
- If you were stranded on an Island who would you want to be with...**Jennifer Hawkins.**



# A little piece of history...

## NO PLACE FOR 'DOPEY' APPLES

In a letter to the editor Alf Hawkins, manager of Perfection Packers Batlow asks leave to add his comments to those of Sydney fruit agent Bert Russell of Growerpack, who sounded off about the virtues of Alf's apples in our September issue.

Mr. Hawkins says that "Perfection Pack" was the conception of a small group of orchardists who believed there were major problems in the marketing of apples on the local markets so by means of a private survey, enquiries as to the cause were made from:—

- (1) Growers.
- (2) Agents.
- (3) Retailers.
- (4) End Users.

The results of this survey showed up facts that were suspect, but had been only spoken of generally.

The "Perfection" plan is a five year one — it will increase from year to year.

The selection of Russell & Son (Growerpack) as sole agent of the pack for the Sydney market took place only after the location of their stands, protected nature of the stalls from direct sunlight and the fact that they have coolrooms.

Russell & Son have done their part to a tee, and we cannot supply them with sufficient fruit to meet orders. They are also educating the buyers on quality, just as we are trying

to educate growers.

There is no place in a shop for "dopey" or "sleepy" apples they are a losing bet for the shopkeeper and the orchardist, says Mr. Hawkins.

Next month "Perfection" will be able to announce further progressive moves to help agents, shopkeepers and consumers all of which will be of help to the industry.

Our thanks to "Market Industries News" for keeping the industry informed.

Yours faithfully,  
A.L. Hawkins

## TIME TO SCRAP BANANA CASES FOR TOMATOES SAYS PACKER

Wooden banana cases should be replaced by a standard carton or smaller wooden container says Jack Lulic, manager of Cabramatta-Leppington Rural Co-operative Society Ltd.

Firstly they are too heavy; secondly fruit is more likely to be bruised and damaged and finally they provide a loophole for cheats.

"They should be cut out altogether and I hope Mr. Beal sees to this when our new Market is established at Flemington," he said.

Mr. Lulic said that one of the major faults of the banana case was its depth. Buyers could not see what was on the bottom layer without tipping out the entire contents.

Mr. Lulic probably sells more tomatoes in banana cases than any other person in the Sydney Markets.

He is industry-minded, however, and although it may hurt his pocket temporarily, he believes a smaller pack is needed.

### Own company

Mr. Lulic also heads his own tomato repacking company in Dixon Street, near the City Markets.

When the markets move to Flemington he hopes to have a greatly expanded pre-cooling ripening and packing plant inside the compound.

With this in view he left last June on a world tour to study trends and pick up new ideas.

### Australia lagging

He found nothing to interest him in America but so far as Europe is concerned, says that Australia is at least 20 years behind on the packaging of fruit and vegetables.

He took his eldest son Peter with him for part of the tour and expects that Peter, if he



Jack Lulic

matches up to his father's strict code of discipline, will one day head the family company.

Jack Lulic was a professional soldier in Yugoslavia before migrating in 1938.

You've only got to see how neat his office is and the precision methods he uses in his packing plant to wake up that he hasn't forgotten the lessons he learned in the army.

About the only thing he doesn't do at Dixon Street headquarters is issue daily routine orders and sound the bugle.

Peter Lulic who will follow "Colonel" Jack is coming up the hard way.

He has completed his Higher School education, and now must go on until he's a qualified accountant.

According to necessity Peter starts on the market stand at 3 to 5 a.m. When trading is over he returns to headquarters to change then to Ginger Charlie's for breakfast and off to business college.

## The Big Name In Fruit

for Quality Service and Satisfaction

## Australian Fruit Distributors Pty. Ltd.

25 and 52 Quay Street, City Markets

### Phones:

211 5828

211-5447

(Jack Kellaway)  
No. 2 Market

211 5828

(Bill Pierce)  
(Geoff Pogson)  
No. 3 Market

### Only the Best Eric G. Molesworth

"F" Row, No. 1 Market for  
• BEANS • PEAS • TOMATOES  
Our service is matched by the quality of our produce  
211-3867  
525-1067

Steve Zappia  
Manager

# The people of Sydney Markets do their bit to help the Victorian Bushfire Appeal

**It's fantastic to see the camaraderie of people within our Market, who helped so many affected by Australia's worst disaster. The appeal was organised by the Lions Club in conjunction with Sydney Market Transport Services.**

Listed below are people and companies that provided donations and others who provided their time to assist with the sorting and packing of items.

- Football NSW
- Fresh Produce Group
- Pacific Fruit
- EF Cooke
- N&A
- Henry Zai
- AAPT
- Allcrops B Shed
- Harris Farm Markets (and customers from their stores)
- John Flanagan
- Ghalloub
- Moratis Group
- Zappa Bros

- Murphys Produce
- Norm Moses
- Apollo Fruit Supply
- Arcella Bananas
- SML
- Col Johnson
- Damien Hendricks
- Some stall holders at Paddy's
- Harry Sun
- Effie Zaloumis
- Greg and Margaret Lazarus
- Cellular City
- Jim Topalidis

- Peter Topalidis
- George Topalidis
- Andy Buckland
- Julianne Callaghan
- George Kaufusi
- John Kaufusi
- Katie McNally

Thank you also goes to other companies and individuals who dropped bags off and didn't leave their names or details, Miles Transport who took 18 pallets to

the Lions Club collection centre in Victoria and 7 students (listed below) from The King's School Parramatta who helped sort through 18 pallets of clothing.

- Max Cameron
- Adam Villima
- Tom Johnston
- Sidney Pye
- Eugene Leigh
- Tom Simpson
- Kane Callaghan



## Sydney Markets Industries Lions Club involvement with Victorian Bushfire Appeal

**Sydney Markets Industries Lions Club became involved following a request from District Governor District 201N5, Elvio Munzone and from a general practitioner Dr David Minh Tang.**

D G Elvio had asked for clubs to conduct fundraising for the disaster and had arranged for tax deductible receipts to be issued when requested and Dr Tang and a consortium of Vietnamese practitioners offered to support a worthy cause such as the Victorian Bush Appeal.

A bucket collection was conducted in Sydney Markets by Lions Club members on Thursday 5th and Friday 6th February. This resulted in \$27,718.65 which included a \$10,000 donation from Sydney Markets Limited.

A fundraising dinner was organized by Dr Tang at Maxim's Restaurant in Bankstown on Saturday 21st February and was attended by 860 guests. As a result, in excess of \$57,000 was donated by Dr Tang on behalf of the Vietnamese community.

Over a three week period the Lions Club has received in excess of \$84,000 and it is intended to donate these funds raised to District 201V5 in Victoria and to the Queensland Floods Disaster with monies distributed by the Lions Organisation.



SML Chairman John Pearson, CEO Bradley Latham, Greg Lazarus and Bob Leedow.



Carol Dollar (NSW Chamber of Fruit and Vegetables) and Bob Leedow (Lions Club).

**December Employee of the Month**



**MELISSA KOLC**

In the short period Melissa has been employed with SML she has achieved so much. Melissa has a wonderful sense of humour is highly driven and has been instrumental in getting the job done and increasing the profile of both the 'Fresh For Kids' and Florist of the Year' Programs.

Melissa delivers so much as she is committed and passionate about her programs and her work ethic is of the highest standard.

Congratulations go to Melissa

**Winner Employee of the Year**



**GLENN RUSSELL**

Glenn Russell is highly deserving of this award for so many reasons. First and foremost he is well respected amongst SML staff, stakeholders and transport drivers, and consistently shows genuine commitment to his role.

Glenn has an outstanding knowledge of the Market and many people look to him for direction not only in the rail area but all areas of the Market.

Glenn has had to deal with and implement a number of changes during difficult times, where construction and other detriments to the traffic flow have taken place. These changes are always done with the minimum of disruption to the SML business. Well deserved Glenn.

**Runner up Employee of the Year**



**CONRAD D'CRUZ**

Conrad is a valued team player who always gives 100%, is well respected among his peers and no job is too big to complete.

He is always quick to take ownership of any issues that may arise and efficiently goes about his way to assist staff, and is a great help to all Senior Managers. Each year Conrad continues to manage and deliver the budget process in accordance with tight timetables.

Conrad is dedicated to his role and his support in 2008 has been most appreciated, he is a worthy recipient of this award.

**Team of the Year**



**ENVIRONMENTAL & SITE SERVICES**

This award is highly sought after within our organisation and is judged on the performance of each team monitored throughout the year. Many considerations are taken into account when deciding which team will receive this award.

This is the first year Senior Management were unable to decide which team was most worthy of this award and it was decided a two-way tie was the way to go. The award went to the Sites Services Team and the Environment Team.

The Environment Team under the management of Con Kapellos were instrumental in SML being awarded the WUWM award for Environmental Sustainability. The Team communicate well with all stakeholders and always give 100%.

The Site Services team have achieved so much throughout 2008. All team members are highly driven, and work extremely well together and as a result achieved so much throughout 2008, which was the first year they have worked together under a new manager.

Both teams have been unrelenting in their quest for success and we thank them for their efforts.

# Wine grape season announced

The Sydney Markets annual wine grape trading season is due to begin soon with the impending arrival of wine grape growers and traders from New South Wales, Victoria, and South Australia carrying wine grapes by the truckload. The wine grape season commences Friday 13th March and concludes Saturday 16th May 2009.

Amateur wine makers from all over Sydney will make their way to Sydney Markets throughout the 10 week season to purchase wine grapes to create their own special drops for their cellars.

Wine grapes will be sold from 12:00 noon – 5:00pm on Fridays and on Saturdays from 4:00am until 4:30pm. Stands will be set up near the rail siding at Sydney Markets.

If you would like more information, or would like to sell grapes during this 10 week season, please call Barry Baker on 0420 936 710.



# BETTER HOMES AND GARDENS

The producers of channel 7's Better Homes and Gardens, have decided to film their monthly seasonal recipe segment, conducted by celebrity chef Ed Halmagyi in our Market.



# Australia's Next Top Model



Australia's Next Top Model is Fox 8's highest rating show, filmed the models doing a runway shoot in between buildings A and B on Tuesday 10 February.

# OCCUPATIONAL HEALTH & SAFETY

## OH&S POLICY

Sydney Markets Limited is committed to the health, safety and welfare of all Market employees, contractors, visitors and the general public. Our goal is to achieve an injury/illness free workplace.

SML has an established OH&S Committee comprising of work groups, selected OH&S Representatives and Management Representatives. The Committee meets bi-monthly and is made up of the following people:

Bob Kini	SML Operations GTA Team
Angelo Constantine	SML Operations Retail Team
Greg Dillon	SML Assistant Team Leader Ops Support Team
Norberta Lamond	SML Administration
Firoz Ali Shah	SML Site Services
Adrian La Cava	SML Security Manager
Danny Michael	SML Team Leader Operations Support Team
Barry Baker	SML Operations Manager
Glenn Russell	SML Operations Support Team
Jason Gardner	SML Operations GTA Team

Lynne Buck	Occupational Health Nurse
Carol Dollar	NSW Chamber Fruit & Veg Industries
Daniel Ter Wisscha	Flemington Unloading Services

Under the *OH&S Act* the functions of this OH&S committee are to:

1. Keep under review the measures taken to ensure health, safety and welfare of persons at the place of work; and
2. Investigate any matter that may be a risk to health and safety at the place of work.

All Sydney Markets OH&S Committee members have attended the compulsory four-day training course.

Please always remember that each of us has responsibilities under the *OH&S Act* for health and safety in the workplace.

### PLEASE NOTE:

- Tenants are reminded that they are responsible for the OH&S of their staff whilst they are at work. Tenants are also responsible for the safety of any person whilst they are in your place of work.
- For further information regarding your responsibilities and other useful information visit the NSW WorkCover website.

# MARKET SECURITY & SAFETY AWARENESS

## CCTV FOOTAGE

Due to the continual success of our CCTV Footage a number of missing and stolen goods have been located. Produce missing from the rail area has been located on North Road along with produce missing from A Building which was located in the eastern carpark.

All persons involved in the stolen produce have been refused entry into the Market.

## ADDITIONAL CCTV CAMERAS

The number of CCTV cameras on site now totals of 75. SML is currently in the process of placing additional cameras on the new forklift bridge.

## ACCESS PASSES

All tenants and their employees are reminded that they must use turnstiles to enter and exit the general trading area before 6:00am. Due to OH&S requirements and for the safety of all Market users no pedestrians are to walk through the perimeter gates of the GTA before this time, as these entry points are for vehicle ACCESS ONLY.

**How to obtain a pass:** If you are a new employee or have lost your pass, you will need to apply for a new pass.

- Fill out the GTA Entry Application form available from the Cashiers Office in Building D or from the Photo ID Room in Building C.
- Attach a letter from your employer on company letterhead.
- Bring the paperwork to the Cashiers Office in Building D and pay \$41.80.
- Attach the receipt to your application form. You will need to present this at the Photo ID Room in Building C, smile for the camera and have your pass issued.

**If you observe any type of suspicious behaviour or anything you believe to be reportable, please do not hesitate to contact Security on 0409 325 232.**

## Photo ID Operating Times:

Monday	8:00 – 10:30am
Tuesday	8:00 – 10:00am
Wednesday	8:00 – 10:30am
Thursday	8:00 – 10:30am
Friday	Closed

Please contact our staff at Photo ID on 9325 6290 after 8am Monday to Thursday if you have any questions.

## MARKET SECURITY & SAFETY AWARENESS

- Over the summer period several thefts of produce and empty Chep pallets from stands and truck spots. Whilst SML and security officers conduct regular patrols of the site all Market users are asked to take reasonable steps to secure their goods at all times.
- All Market users should familiarise themselves with Market Emergency and Evacuation procedures and also be aware of muster point locations for individual areas.
- Awareness of your area will ensure that Security and Safety is optimised in the workplace.
- Persons involved in stealing or receiving stolen produce or property maybe refused entry into the Markets.

**'SAFETY IS NO ACCIDENT' – On site Security or Market staff can be contacted 24 hours a day by calling 0409 325 232**

- **Access Control** – The photo ID Room is open as stated or by appointment by contacting Jim Basetas on 0407 325 230 or Zak Gudelj on 0407 325 224.
- **A Justice of the Peace** is available at the SML office in B Building or by telephoning 0407 325 230.

# MARKET SECURITY & SAFETY AWARENESS continued

## COUNTERFEIT NOTES

Counterfeit notes have been found in circulation within the local area over the last couple of months.

All tenants are reminded to check all notes as they are received. If counterfeit notes are discovered they should be handed to a Market Officer or taken to the Auburn Police Station, phone 9646 8699.

## NOTE CHANGES TO EVACUATION & ASSEMBLY AREAS

In the event of an emergency, alarms/PA systems and/or loudhailers will be used to notify tenants and employees of the evacuation and where to assemble. Market Officers will be positioned at points throughout and around the various buildings to direct evacuated people to the appropriate designated Assembly Areas. Your Evacuation and Assembly areas are listed below. Please make yourself aware of the Assembly area nearest your place of work.

### Assembly Areas for Warehouses and Other areas are as follows:

Control Centre	Western Growers Carpark
Market Plaza & Hotel	Plaza Tenants Carpark
Warehouse X	Western Growers Carpark
Warehouse H	Flower Market Rear Carpark
Warehouses T & J	Open Western Carpark
Warehouses G & Q	Open Western Carpark
Flemington Offices & Warehouse U	Eastern Growers Carpark
Warehouses R & K	Open Eastern Carpark
Warehouses M & O	Outside Potts St Toll Gates
Warehouses N, S & L	Outside Potts St Toll Gates
Weighbridge & Chep	East or West Growers Carpark
HVA Offices	Outside Potts St Toll Gates
V&Y Multi Storey Carparks	Open Carparks at either end

### Assembly Areas for Growers and Retail Markets are as follows:

Building D, Doors 1 - 4	Western Growers Carpark
Building F (Flower Market)	Western Growers Carpark
First Aid Centre	Western Growers Carpark
SMCS Office	Western Growers Carpark
Building D, Doors 5 - 9	Eastern Growers Carpark

### Assembly Areas for Wholesale Markets are as follows:

Buildings A & B	Open Western Carpark
Buildings C & E	Open Eastern Carpark

### Fire Wardens for SML are as follows:

- Markets Site: Chief Warden Adrian La Cava & Deputy Chief Barry Baker.
- Plaza Area: Warden Marilyn Loch & Deputy Warden Michael Eu.
- Flower Market: Warden Danny Michael & Deputy Warden Greg Dillon.
- Operations Area (Warehouses): Warden Danny Michael.
- Wholesale Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.
- Growers Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.

**Evacuations should be conducted in a calm and orderly manner.**

## REMINDERS

- Market users should avoid bringing large amounts of cash to the Market. Use credit arrangements where possible. If you have to bring cash, please take care when in the Markets and never leave money unattended.
- Don't forget to remove the keys from your forklift when it is not in use. Forklifts should be individually keyed to your company. Contact your forklift supplier for more information.
- In the past couple of months there have been numerous reports of passes being stolen from vehicles, so please ensure you lock your vehicle at all times.
- Security advice and assistance is available to tenants. SML's Security Manager, Adrian La Cava, is available to discuss security issues with you. You can contact Adrian on 9325 6171 to discuss the following:
  - Installation of security cameras
  - Security problems or advice on securing your premises.

## FORKLIFT SPEED

The maximum speed of forklifts is 10kph in covered areas and 20kph in open areas. Radars will continue to be used to monitor speeds.

## DATES FOR THE DIARY

**SYDNEY MARKETS RACE DAY**  
**Saturday 18 July**  
 Rosehill Racecourse



**MANGO AUCTION**  
**Wednesday 16 September**  
 Raising funds for the Westmead Children's Hospital



**CHERRY AUCTION**  
**Wednesday 21 October**  
 Raising funds for Variety the Children's Charity



# NOTICEBOARD

## UNREGISTERED VEHICLES

An Occupier must not bring into, possess, control, drive or operate an unregistered vehicle in the Markets if that vehicle would be required to be registered under the *Road Transport (Vehicle Registration) Act 1997* in order to be driven on a road as defined under the Act.

## MARKET ENTRY PASSES

In accordance with the Sydney Markets Conditions of Entry, all vehicles must display one of the following valid passes whilst in the Markets:

- Daily Entry pass
- Standard Entry pass
- Premium Entry pass
- Growers Truck pass
- Warehouse Truck pass

Failure to display a valid pass may result in a Comply Notice being issued under the Sydney Markets Rules (13.2) and the Terms and Conditions of Entry to Sydney Markets.

## COPYING OF MARKET ENTRY PASSES IS PROHIBITED

Copied passes and offenders' details will be handed to the NSW Police and may result in further action.

## WATER RESTRICTIONS

Shareholders and all Market users are reminded that due to the current Level Three Water Restrictions, water usage should be kept to a minimum. Please sweep up modules and warehouses where possible and only use high-pressure cleaning methods to reduce water consumption.

This means that **NO TAPS OR HOSES** should be left running and washing of motor vehicles on site is not permitted.

**UNDER NO CIRCUMSTANCES** are Fire Hoses to be used for cleaning purposes. A \$2,200 (Sydney Water) fine applies to anyone caught in the act.

## NSW GOVERNMENT SMOKING BAN

In accordance with Government Law, **all Market Buildings**, including any canopy areas, are smoke free zones.

The **Smoke Free Environment Act** states that a smoke free area is any enclosed public place. An enclosed place is any building or structure that has a ceiling or roof and, except for doors, is completely or substantially enclosed.

Enquiries with the Health Department reveal that all Market buildings and structures have been deemed smoke free areas under the legislation.

Fines for smoking in these areas under the Act are:

- Persons smoking in a smoke free area \$550.00
- Occupiers allowing persons to smoke in a smoke free area:
  - Persons \$1,100.00
  - Body Corporate \$5,500.00

Occupiers of Market space are required under the Act to see that persons do not smoke in their premises.



## SML WILL NOT TOLERATE BAD BEHAVIOUR

SML is committed to protecting the safety and wellbeing of all people present in the Markets and reminds people that they must comply with the Sydney Markets Rules and Australian Laws at all times within Market sites.

## TENANTS REMINDED TO REPORT ALL DAMAGE, THEFT OR BAD BEHAVIOUR IN THE MARKET

In order to reduce the possibility of theft in the Market, always remember to PROPERLY SECURE YOUR STORE, PRODUCE AND EQUIPMENT when not in use.

If you have observed bad behaviour or noticed damage to property know matter how small the offence, please do not hesitate to contact our Market Staff or on-site Security 24 hours a day by calling 0409 325 232.

## Customer Service Help Line

Your comments on our service delivery are welcome. If you have comments or suggestions please call the Customer Service Help Line:

9:00am – 4:30pm Monday to Friday

Phone: 02 9325 6298

Facsimile: 02 9325 6300

Email: [customerservice@sydneymarkets.com.au](mailto:customerservice@sydneymarkets.com.au)

Post: c/- Sydney Markets Limited,  
PO Box 2, Sydney Markets NSW 2129

## EDITORIAL NOTES

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