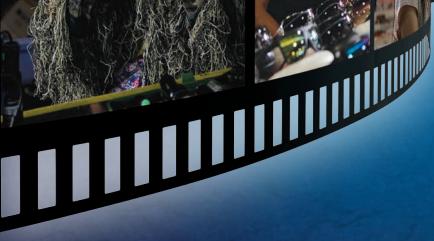
MARKETS SYDNEY

LEADER



PADDY'S MARKETS NEWS

CHINESE NEW YEAR

THE FRESH AWARDS OPERATIONS & SECURITY UPDATES

2016 ISSUE 1

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SYDNEY MARKETS LIMITED

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ADVERTISING AND EDITORIAL ENQUIRIES The Editor

Sydney Markets Limited P: 02 9325 6200 E: mio.masilungan@sydneymarkets.com.au

UPCOMING EVENTS

APRIL

25 - ANZAC Day

MAY

3 - Office Professionals Day 8 - Mother's Day 22 - Kids Karnival

JUNE

- 11 Sydney Markets Race Day
- **13** Queen's Birthday

JULY

20 - The Fresh Awards

OCTOBER

- 26 Summer Fruit Auction
- 29 Summer Fruit Ball



















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SAFETY IN THE WORKPLACE

SML treats matters of safety with the utmost importance and dedicates significant time and resources into adopting and upholding safe work practices, as well as educating stakeholders. We remain vigilant in enforcing work health and safety laws and are in constant communication with SafeWork NSW and the NSW Police to support those efforts.

On the 25th of February 2016, an operation was conducted within Sydney Markets which involved the NSW Police, Road and Maritime Services (RMS) and SafeWork NSW.

Sydney Markets' Operations team worked alongside SafeWork NSW Inspectors, RMS Inspectors and Police Officers to conduct vehicle inspections, compliance and license checks, and alcohol and drug testing onsite. As a result of the operation, a number of traffic infringements, defect and breach notices were issued.

While SML will continue to take steps to improve health and safety standards, the Police operation is a timely reminder that safety is everyone's responsibility. In an environment the size, scale and nature of the Markets, each individual effort to act safely makes the workplace better for everybody.

GENERAL TRADING AREA ACCESS TIMES

In the latter half of 2015, SML carried out a comprehensive study into the most

appropriate buyer access times into the General Trading Area (GTA) given changing buyer trends and the importance of maintaining workplace health and safety standards in the Markets. That study was followed by a period of consultation, consisting of workshops and one-on-one interviews with stakeholders from all sectors of the supply chain.

To address the issues highlighted by the study and stakeholder consultation, it was agreed that the Monday to Friday GTA Buyer Pedestrian and Vehicle Access times would be adjusted as outlined below and trialled for a three month period.

- Buyer Pedestrian GTA access times Monday – 3am Tuesday to Friday – 4am
- Buyer Vehicle GTA access time Monday to Friday – 6am

Stakeholders who would like to contribute further feedback about GTA access times are encouraged to do so via the feedback form on the website: www.sydneymarkets. com.au/feedback.html

STAFF CHANGES

Mr Gerry Daras submitted his resignation at the end of February 2016. Gerry has been an integral part of SML for over 14 years and his work as the Head of Special Projects has contributed in a positive way to the business. We thank him for his service and wish him all the best. Mr Shane Chester, formerly Head of Operations, has taken over the Strategic Planning projects role with the new title of Project Manager.

STRATEGIC PLANNING

In early April the Board and Senior Management team met for a workshop to review the SML Strategic Plan and form our strategic direction for the next five years. Previous Strategic Plans have seen the implementation of solar panel carport structures, upgrades to multi-level car parking and the provision of lift access, amongst other initiatives.

We take a systematic and structured approach to developing the Strategic Plan and the process begins long before the workshop. As part of the planning process we have spent many months gathering data and consulting widely with SML Directors, Management, Staff and stakeholders. What we aim to deliver at the end of the process is a renewed Strategic Plan which represents the best interests of our stakeholders and ensures the long term future of Sydney Markets.

FUTURE OF THE MARKETS PROJECT

SML is seeking to engage an organisation to undertake, in conjunction with SML, an analysis of the current operation and future needs of the Markets and to subsequently develop a property strategy. Market stakeholders will be kept informed as this project progresses.

PADDY'S HAYMARKET MASTERPLAN

As I have previously reported, SML has commenced a detailed analysis to better understand the issues facing Paddy's Haymarket through one-on-one interviews with traders. We are also conducting further research into the changing demographics of the Haymarket area, as well as continuing our regular customer survey program.

Commencing in April, the SML Board has approved the formation of a Paddy's Haymarket Masterplan subcommittee. The subcommittee, which will comprise of SML Board Members, Senior Managers and traders, will be tasked with the review of the entire Paddy's Haymarket Strategy and Operational Plan.

The subcommittee will be led by Shane Chester under his new role and will meet regularly to investigate options for continuing the iconic Paddy's business successfully into the future.

ANZAC DAY 2016 Two long years

For two long years I've been to war Not really sure why I came 'Cept on a whim me mates all joined And I simply done the same

I never thought it would be fun But never dreamt I'd be afraid And I often think of home and Mum And the Sunday treats she made

For two long years I've chewed on dust Sat in mud and slept in rain I've seen me mates go one by one But either way... they're home again

Jimmy went on the second day And Mick lasted a week Ned was blinded by a flare The day Ernie lost his leg... The young replacements come up the line Untested to the man One notes the greys on my head And asks how old I am

I tell 'im... age it doesn't matter When bullets whiz past your head And it's amazing how your mind clears When you think you'll soon be dead

So if you want another birthday Keep your head and ... keep it low And if you hear St. Peter calling Tell 'im quietly you just can't go

Then I think of home and realise My time living is not quite done And I sure hope to see my mother Before I turn twenty one.

Sergio Vigone



FERENCES H JOIN LYNDEY MILAN AND TIM WEBSTER THURSDAYS 2PM-3PM ON 2UE 954

PROUD SUPPORTERS OF THE SYDNEY MARKET'S FRESH AWARDS



SYDNEY MARKETS

Join us for the inaugural 2016 Fresh Awards Presentations

to be held on



Museum of Contemporary Art, Sydney Featuring a Special Guest Performance by



Winner Australia's X-Factor and Australia's 2016 Eurovision Song Contestant

The Sydney Markets Fresh Awards recognise and celebrate excellence in fresh fruit, vegetable and flower retailing and growing.

And the

This new awards presentation evening merges Sydney Markets' long running Greengrocer and Florist of the Year and Fruit & Vegetable and Flower Grower of the Year awards events to bring the fresh industry together for a night of nights.

The following awards will be presented.

THE GREENGROCER AWARDS

- 2016 Greengrocer of the Year
- Best Service Excellence
- Best Retail Presentation
- Best Knowledge in Action
- Best Small Business
- Best Medium Business
- Best Large Business

THE FLORIST AWARDS

- 2016 Florist of the Year
- Best Service Excellence
- Best Retail Presentation
- Best Knowledge in Action

GROWER AWARDS

- Flower Grower of the Year
- Grower of the Year

BLOGGER AWARDS

- Best Greengrocer Blog Post
- Best Florist Blog Post

For more information and to book your tickets please visit **www.freshawards.com.au**

CHINESE NEW YEAR 2016



Sydney Markets welcomed the beginning of Chinese New Year 2016 with a morning of celebrations at the Flower, Produce and Growers Markets on Wednesday 10 February. The festivities included fireworks, lion dancing and a visit from the God of Wealth.

























PADDY'S MARKETS NEWS

FLEMINGTON

The introduction of jumping castles at Paddy's Flemington Sunday has proven a great success with the eastern end of the Market seeing greater patronage as a result.



HAYMARKET

Some traders have updated their stands, undertaking renovations and makeovers. The changes have helped to enhance the visual appeal of their stands and improve business.













IN THE FOLLOWING CATEGORIES

UNIQUE PRODUCTS • BABY FASHION FROZEN FOOD • TAKE HOME FOOD KITCHEN APPLIANCES • BAKED GOODS

HAYMARKET & FLEMINGTON

LIMITED STANDS AVAILABLE, CALL NOW

CONTACT SHAWN FREEBURN, BUSINESS DEVELOPMENT MANAGER, ON 9325 6213

WWW.PADDYSMARKETS.COM.AU

🗗 /PADDYSMARKETS 🛛 🖸 🛛

@PADDYSMARKETS

Maddys

10

POWERHOUSE MUSEUM

Paddy's Markets will be working with the Powerhouse Museum over the next two months to increase the patronage to Paddy's Haymarket.

Every customer to the Powerhouse Museum will receive a \$5 voucher to spend at Paddy's Markets.

In return, the Powerhouse Museum will provide customers of Paddy's Markets a discounted entry to the Museum.

It is estimated that approx. 25,000 people will be reached with this offer.

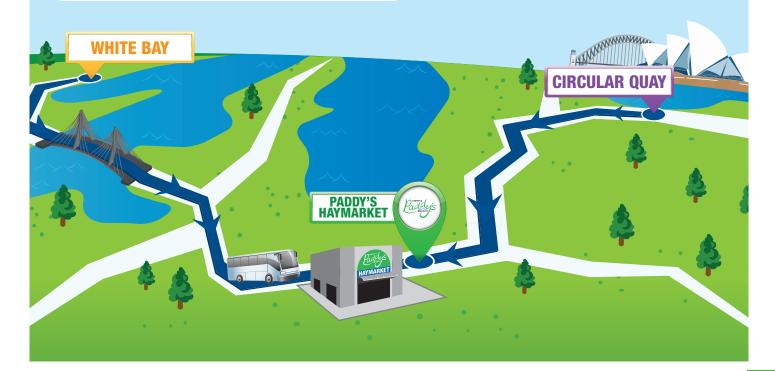


PADDY'S SHUTTLE BUS

An arrangement has been made with the operators of the White Bay Terminal which will allow the Paddy's Haymarket Shuttle Bus to pick up passengers inside the terminal.

As a result of this access there has been a significant increase in the number of passengers on the shuttle bus, with over 130 passengers picked up in the first week.

See the Paddy's website for the full bus route map.



PADDY'S 'YOUR LOCAL MARKET' CAMPAIGN

The next phase of Val Morgan cinema advertising for Paddy's went live in March and April 2016, using two new 60 second advertisements.

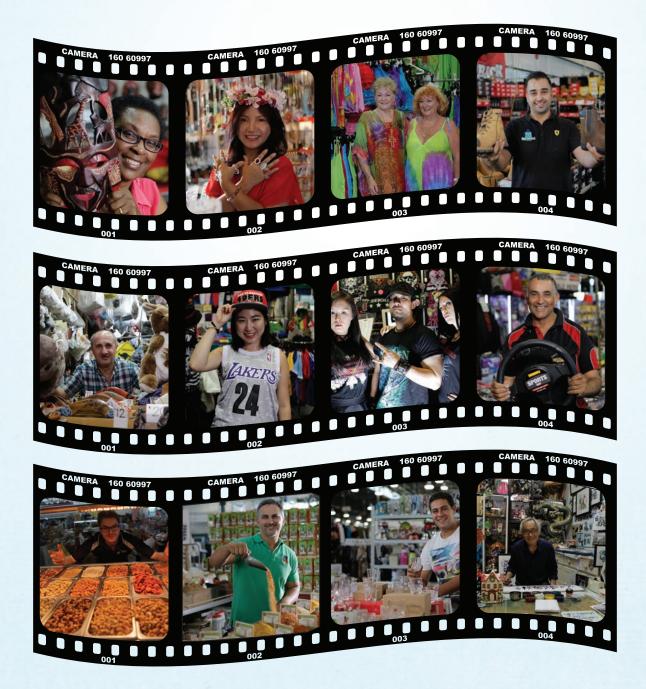
Showcasing the General Goods product category, the ads will feature an array of traders from both Haymarket and Flemington.

The ads will be played at the following theatres between 24th March and 14th April 2016:

- Event Cinemas George Street, Sydney
- Event Cinemas Burwood
- Event Cinemas Parramatta

- Hoyts Entertainment Quarter
- Reading Cinemas Auburn
- Reading Cinemas Rhodes

• Hoyts Broadway











KIDS KARNIVAL AT PADDY'S

22 MAY 2016

Every kid's favourite TV characters are set to burst into life on stage at this year's Sydney Paddy's Markets Kids Karnival.

Taking place at Paddy's Markets Flemington, the not-to-be-missed day, which is one of the largest free kids' events in Sydney, will be hosted by Sam Moran from Nick Jnr's Play Along with Sam, who will also star in his own live stage show. The event will also feature live stage shows from none other than Dora the Explorer, Paw Patrol and Marvel Superheroes The Hulk, Spider-Man and Iron Man.

Advertising through radio and press has been placed for this event, along with promotion on the Paddy's website, signage on Austin Avenue and Parramatta Road and flyer distribution.

SAM MORAN FROM NICK JR.'S PLAY ALONG WITH SAM Hosting and Performing





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NEW PROMOTION:



Paddy's Markets are introducing a new customer loyalty program called Friends of Paddy's. By joining, customers will gain access to special offers, sales & promotions direct from traders and Paddy's Markets.

WHY ARE WE INTRODUCING THIS PROGRAM?

- To give traders a way of pushing offers and promotions out directly to customers online and through mobile
- To provide customers with a wide range of exclusive offers and promotions that will encourage them to visit and shop at the markets
- To build a database of Paddy's customers that can be targeted for marketing and advertising campaigns

TRIAL PERIOD

The program will be launched on a trial basis from now until Thursday the 30th of June 2016.

Any traders who would like to be part of the program sooner are encouraged to register their details with the promo teams when they are onsite, or email **mio.masilungan@sydneymarkets.com.au**

HOW IT WORKS CUSTOMERS

Customers can sign up to Friends of Paddy's online or via the Paddy's smartphone app. It is free to join but they must have a valid email address.

Once they have signed up, members are automatically notified by email when an offer becomes available. They can also view available offers through the app.

TRADERS

Traders participating in the program will be assigned a unique trader code and supplied with signage to make it easy for customers to identify their stand.

Customers will use their smartphones to redeem offers so there is no additional equipment needed to participate in the program.

When a customer is redeeming an offer, you will simply need to verify the offer that they show you on their phone, and give them the applicable discount or promotion.

THE REDEMPTION PROCESS

1.

Customer browses available offers online or through the Paddy's app. Details can be viewed by clicking or tapping on the offer thumbnail image.





The customer redeems an offer by clicking the **REDEEM NOW** button. They must be at the trader's stand to make the redemption in person.







• 6:50 PM 11 00 addys.nubonus.com.au C 135 OK 1 3 DEF 2 4 5 6 7 PORS 9 wxyz 8 0 \bigotimes

3.

As an extra precaution, the customer must enter the relevant trader code to continue with the redemption process.



4.

Once the trader code is verified, the offer is activated. The customer has one minute to show this screen to the trader to claim the offer.





Encourage your customers to download the Paddy's App so they can access special offers only available through Friends of Paddy's







CHINESE NEW YEAR 2016 THE YEAR OF THE MONKEY

HAYMARKET









































CHINESE NEW YEAR 2016 THE YEAR OF THE MONKEY

FLEMINGTON

















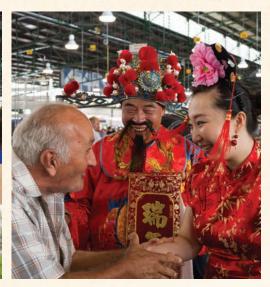
























OPERATIONS UPDATE

BUYER ACCESS TIMES TO THE GENERAL TRADING AREA

Following a comprehensive study carried out by SML, and a period of consultation with Sydney Markets stakeholders, the SML Board have approved a three-month trial of adjusted buyer access times to the General Trading Area (GTA).

THE TRIAL WILL COMMENCE ON MONDAY 11 APRIL 2016 WITH BUYER ACCESS TIMES AS FOLLOWS:

Buyer pedestrian access

Market buyers will be allowed pedestrian access into the GTA at the following times:

Monday – 3:00am Tuesday to Friday – 4:00am

Buyer vehicle access

Market buyers will be allowed to bring vehicles into the GTA and park at the following times:

Monday to Friday - 6:00am

These times will be strictly enforced, with penalties of \$500 for unauthorised entry to the GTA

To assist all stakeholders during the trial the following will be introduced:

GTA BUSINESS OWNERS AND EMPLOYEES

- Pedestrian access to the GTA for GTA business owners and their employees prior to 3:00am Monday and 4:00am Tuesday to Friday will be through the turnstiles only. Anti-pass-back procedures will be introduced on access cards.
- No access will be permitted through the main GTA vehicle entry gates.

TENANTS

- All tenants and their employees must ensure they hold GTA passes prior to the commencement of the three month trial. The GTA pass must be displayed – lanyards will be available at all Market Offices.
- Delivery of orders will remain unchanged i.e. Traders can deliver orders to customers' vehicles outside the GTA at any time.

FORKLIFT ACCESS IN BUYERS' WALKS

- Access times for forklifts within the buyers' walkways will change.
- Forklifts will not be permitted in the Buyers' walks between 3:00am to 8:00am on Monday and between 3:30am to 8:00am Tuesday to Friday. This is required to provide safe areas for the buyers to walk.

BUYER ACCESS

- Turnstiles will free-spin at 3am on Mondays and 4am Tuesday to Friday to allow buyer pedestrian access and all pedestrian access gates around the GTA will be open.
- Buyers will be required to wear the dedicated buyers vest.
- No pedestrian access will be allowed via the Main vehicle entry gate to the GTA and all buyers will be required to use dedicated walkways in the GTA for their safety (buyers' walks and canopy crossings).

TRANSPORT DELIVERIES TO THE MARKET

- During the trial the cut-off times for semitrailers and B-doubles to the Markets will be 3:00am Mondays and 4:00am Tuesday to Friday for transport companies.
- The cut off for semi-trailers and B-doubles unloading in the GTA will remain unchanged (1:00am Monday, 2:00am Tuesday to Friday). This will be monitored during the trial period.

FLOWER MARKET TRAFFIC QUEUEING

Changes have already been implemented for vehicles that currently queue on North Road for access to the Flower Market. These vehicles are now permitted into the Flower Market parking area at 4.00am to relieve congestion on North Road.

IF YOU REQUIRE ANY FURTHER INFORMATION PLEASE CONTACT:

Mr. John Pascucci – Work Health and Safety Manager ${\bf 0417}\ {\bf 325}\ {\bf 171}$

Mr. Adrian La Cava – Operations Manager 0420 936 710

Mr. Jim Basetas – GTA Team Leader 0407 325 230

Mr. Brian Bigelow - GTA Assistant Team Leader 0407 325 224

Mr. Zak Gudelj – Night Shift Supervisor 0409 325 232

SAFETY COMPLIANCE NOTICE

SAFEWORK NSW FORKLIFT INSPECTIONS & FORKLIFT LICENCE (HIGH RISK WORK LICENCE) SUSPENSIONS

The following information is provided to assist stakeholders in complying with their work health and safety (WHS) requirements. Each business is required to have systems in place that comply with applicable WHS laws in order to keep individuals safe.

It is the responsibility of all stakeholders to ensure, so far as is reasonably practicable, that they provide a duty of care towards their workers and visitors within Sydney Markets.

It is the responsibility of all forklift operators to ensure they comply with any applicable WHS requirements and licencing requirements and that relevant road rules are followed at all times.

SUSPENSION OR CANCELLATION OF HIGH RISK WORK (FORKLIFT) LICENCES

In order to operate a forklift at Sydney Markets all forklift operators must have an appropriate High Risk Work (HRW) Licence (forklift licence) and driver's licence. These licences must be current and remain on the operator at all times whilst operating a forklift.

As part of the ongoing Safe Work Program with SafeWork NSW (formerly WorkCover NSW), SML understands that there will be strict enforcement of the correct operation of forklifts and licensing requirements by SafeWork NSW.

Under WHS laws, SafeWork NSW has the ability to:

- Immediately suspend an operator's HRW Licence "on the spot" for a minimum of 14 days
- Increase the suspension or cancel the HRW Licence in full following an appropriate appeal period
- Prevent operators from reapplying for a HRW Licence for forklifts and potentially other high risk work areas

If a forklift operator's licence is suspended or cancelled, both SafeWork NSW and the operator must inform their employer/stakeholder and the employer/stakeholder must inform SML of the suspension or cancellation by the fastest possible means, which could be by telephone, in writing, fax, email or other electronic means. That individual must not operate a forklift until such time as their licence is restored.

In circumstances where the operator uses a forklift without a current and active HRW Licence or their employer allows them to do so (or turns a blind eye), additional financial penalties may result independent of any Comply Notice issued by SML and may also lead to criminal charges.

THIS IS A SERIOUS MATTER AND SHOULD NOT BE TAKEN LIGHTLY.

Certain behaviours may also be separately reported to the NSW Police, including forklift operators without a valid driver's licence.

Forklift operators may have their employment terminated at the discretion of their respective employer where they cannot perform their job because they have had their forklift licence privileges revoked. This is a matter for each employer.

BEHAVIOUR THAT MAY RESULT IN A SUSPENDED OR CANCELLED HRW LICENCE (FORKLIFT LICENCE)

- Speeding
- Individuals standing or riding on the tines of the forklift
- Hooning or racing behaviour
- Mobile phone use (text or call) whilst forklift is in motion
- Using hands free devices whilst forklift is in motion
- Collisions, nudging or "near misses"
- Smoking whilst on a forklift
- Using portable music players (that is, headphones) whilst forklift is in motion
- Use of 2-way radios whilst forklift is in motion
- Leaving a forklift unattended with a suspended load

Breaching road rules, including not wearing seatbelts, may be subject to separate financial penalties.

These types of inappropriate behaviours whilst operating a forklift are well known to all operators and stakeholders at Sydney Markets. As such, ignorance of these requirements will not be considered an excuse.

Inspections by SafeWork NSW can occur on any day and at any time without any advance warning to stakeholders and operators.

SAFETY AT WORK IS A SERIOUS MATTER

All unsafe work practices need to be reported to an SML Market Officer or by calling the 24 hour SML contact number 0409 325 232 or the WHS Manager on 0417 325 171.

In addition, such practices should be reported to an individual's own employer and any relevant tenant, occupier or contractor/transport company.

JOHN PASCUCCI Work Health & Safety Manager

WINE GRAPE SEASON

the 2016 Wine Grape trading season commenced on Friday 4th March 2016 in the Sydney Markets Rail area.

The season goes for 10 weeks and will finish 7th May 2016.

ILLEGAL DUMPING ONSITE

Sydney Markets is working closely with Strathfield Council and the newly formed Government Regional Illegal Dumping Squad to combat illegal dumping of waste on site.

Since last month another two people were issued a fine of \$2,000 for dumping waste on site.

With the assistance of our CCTV cameras we were able to identify the vehicle and report the matter to Strathfield Council.

If you see anyone dumping rubbish on site please do not hesitate to contact us to investigate the matter on 0409 325 232.





FORKLIFT REFRESHER TRAINING

REMINDER TO ALL TENANTS: FORKLIFT REFRESHER TRAINING IS AVAILABLE FOR YOUR FORKLIFT OPERATORS

This is a two hour training session made up of one hour practical and one hour theory. The courses are run on the Market site and

can be scheduled around the participants' preferred times. At the completion of the training the participants are

presented with a certificate of attendance.

This initiative is a good way to provide your forklift operators with important skills to maintain a safe working environment.

For further information and enquiries please contact WHS Manager John Pascucci (02) 9325 6171



SAFETY UPDATE

BUILDING D TRAFFIC MANAGEMENT PLAN / GROWERS MARKET

Stakeholder workshops were held as part of the consultation process for improving the Building D Traffic Management Plan (TMP) / Growers Market.

All stakeholders were encouraged to attend the workshops, which were conducted over three weeks in February. Discussions were centered on ways to implement the most effective TMP for the Growers Market to improve health and safety practices.

The workshops were well received by all stakeholders who attended. Representatives from SafeWork NSW who were in attendance were pleased with how positively the workshops were received and highlighted the importance of implementing an improved Building D TMP / Growers Market. SML aims to consult with all stakeholders to ensure that the TMP is workable and will schedule additional workshops as the consultation process progresses.

If you require any further information please contact John Pascucci, Work Health and Safety Manager on 0417 325 171.





SITE SERVICES UPDATE

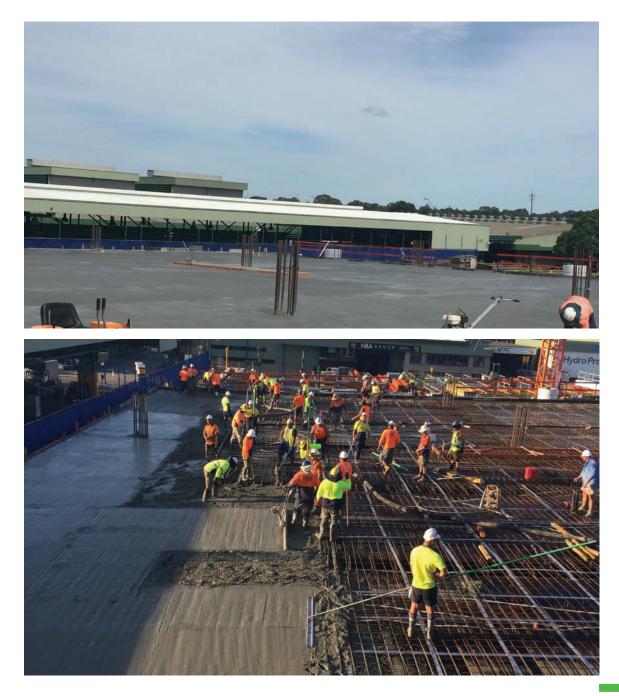
CAR PARK V EXTENSION

Although inclement weather delayed the Car Park Extension, the project continues to progress well.

The first concrete slab was successfully poured on Thursday 11th February.

The Operations Team implemented a temporary traffic management plan to manage the movement of the 92 large concrete trucks required undertake this process. This was successful in minimising disruption to vehicle and pedestrian traffic in the area. Over 700mł of concrete was used.

The second slab for Level 1 was poured in a similar way with 432m³ of concrete placed and 57 trucks used.



ROADWORKS

The joint filling in Building D continues. This is a project that will take months to complete, due to the size of the building. When finished, it will provide a uniform surface for pedestrians and forklifts alike.

BUILDING E MAIN PLANT - COOLING TOWERS

Inter Chillers has been awarded the contract to carry out the works for replacement of the cooling towers in Building E. The lead time for the new cooling towers is three months and it is anticipated work will commence in April/May with completion in June.

The new cooling towers will be installed on a platform on the southern awning of Building E. Interruption to the tenants will be planned carefully and the effect will be minimised. It is planned that the switch over from the old cooling towers to the new cooling towers will only take about 4 to 6 hours, followed by testing and commissioning. Closer to the time, the Site Services team will liaise with tenants on shut down and access times.

UPGRADE OF BUILDINGS A, B & C SWITCH ROOMS

Approval has been given for the upgrade of the switch rooms in Buildings A, B & C currently located in the Buyers Walkways.

The new switch rooms will be relocated to the outside of the buildings on the southern side in South Rd and the existing switch rooms will be demolished. This will:

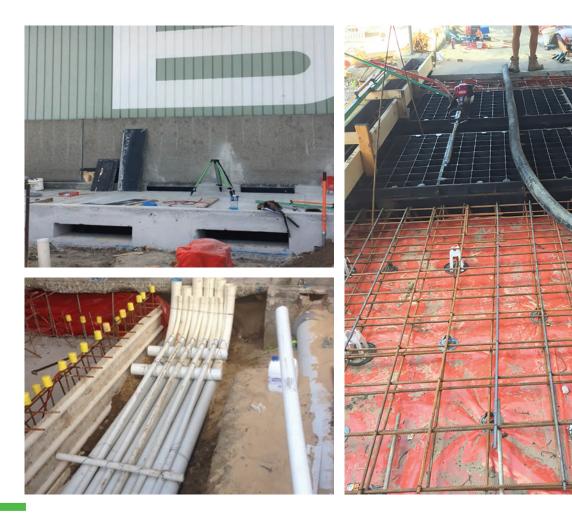
- Create additional pallet and produce display area for tenants
- Provide better linkage for tenants between their modules
- Provide the opportunity to improve tenant telecommunications
- Improve WH&S by eliminating blind spots
- Improve buyers' experience

The works will be carried out in stages. The first stage – construction of the Building B Switch Room – commenced in January.

Electrical and communications conduits have been laid and footing for the cable area has been completed.

Work is progressing well with expected completion by May 2016.

SML would like to thank all stand holders in the near proximity of the works for their cooperation.



FLEMINGTON STATION UPGRADE

The Flemington Railway Station upgrade works are continuing. SML continues to regularly communicate with Transport NSW.

The piers for the new bridge over the railway tracks have been poured.

Further removal of high voltage wires inside the Chep Pallet area took place on Saturday and Sunday 27 – 28 February.

During the works there will be intermittent closure of the footbridge. Traffic controllers will be positioned on the bridge to escort public through the works site when required. The effect on pedestrians will be kept to a minimum.

The new RailCorp bridge and the old SML bridge will be at different heights and it is planned to install a ramp structure that has been dubbed the "Fruit Bowl".

Completion of the works is still on target for October 2017.

PLAZA

Ceiling tiles and lighting replacement for the ground floor of the Plaza commenced in February. This work will be carried out in stages to minimise the impact on the operation of plaza businesses. The next stage will be between the Sydney Markets Resource Supplies store and the Telstra Shop/ Pedro's Pies bakery.

THE MARKETS HOTEL

The work for the Markets Hotel new car park on the northern side, along the Parramatta side of the Hotel is continuing.

The ground works and asphalting have been completed. The next step is landscaping of the area, which will be completed over the coming weeks.

BUILDING ALTERATIONS/NEW COOL ROOMS

If you are planning to carry out improvements to your premises or install a new cool room please contact Site Services in the first instance to discuss the proposal and obtain a Building Application package.

As part of the Fire Safety regulations and the Building Code of Australia (BCA), in many nonsprinklered buildings storage is restricted to 4.0m and no additional floor space can be created without affecting the whole building.

Not complying with the Fire Safety Regulations will compromise the Annual Fire Safety Certification and SML's building insurance.

CONTRACTORS WORKING ON SITE

Tenants who engage contractors to work on site must provide the contractor's:

- Current Workers Compensation Insurance
- Public Liability Insurance (min \$20 M)
- Risk Assessment and Safe Work
 Method Statement
- Appropriate Trade Licences

The contractors must also complete an induction and get a Hot Works Permit approved when carrying out such work.

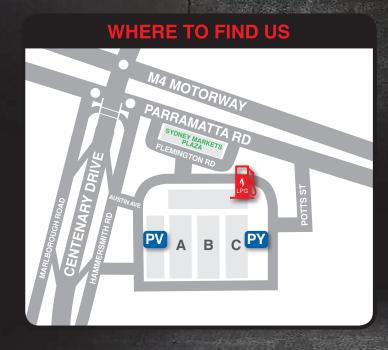
Alternatively SML contractors can be engaged.

FOR FURTHER INFORMATION PLEASE CONTACT MARILYN LOCH, SITE SERVICES ADMINISTRATOR

PHONE: 02 9325 6225

BUDGET BU

Use your existing Buddy's Workshop account or set up a free account today.



Ph: (02) 9746 6787 Mobile: 0414 466 268 Email: accounts@buddysworkshop.com.au



PROPERTY UPDATE SYDNEY MARKETS PLAZA

SHOPS FOR LEASE

A great opportunity exists for a new retail business.

Join existing retail tenants such as the CBA, Westpac, ANZ, BOQ, Australia Post, Newsagency, Subway, Tigers Leagues Club, Pet Store, Chiropractor, Bakery, Café, Mobile Phone Retailer, Hairdresser and Butcher, along with commercial tenants such as Accountants, Dentist and other professional services, plus a Hotel and Veterinary Hospital.

AVAILABLE NOW

Shop 9-10 – 157m, (Approximately/Subject to survey)

Large premises with dual access from the South and North sides. Also has a small kitchenette.

SYDNEY MARKETS CONFERENCE CENTRE

The Sydney Markets Conference Centre is also available for hire. The Centre can be used as one unit or divided into two.

For details and bookings please contact the Executive Secretary on (02) 9325 6298.

SUBLETTING OF WAREHOUSE SPACE

The SML Memorandum of Lease for Warehouses does not permit the lessee to sublet their premises.

This helps to ensure that SML can continue to maintain its market operations and provide services to its shareholders while protecting your interest in Sydney Markets. SML also recognise that from time to time the needs of your business may change and your space requirements may not always remain the same. In light of this, SML has put in place a policy to allow Warehouse tenants to sublet part or whole of their Warehouse, providing that SML grants permission for the sublease and that a sublet fee is paid for the privilege.

However, an application must first be completed, submitted and approved by SML before any sublet can commence.

Sublet Application forms are available by contacting the Property Manager on 9325 6240 or the Operations Team Leader on 0417 325 232.



ENVIRONMENT UPDATE

The final stages of summer trade saw high volumes of waste generated onsite. The weather has had an impact on certain product ranges and the Green Point facility has been extremely busy managing the resulting waste streams generated in the Markets.

HELP SYDNEY MARKETS DIVERT WASTE OUT OF LANDFILL

In January 2016, we recycled 69% of the waste generated onsite. There is always room for improvement and with your help and cooperation we can continue to increase the amount of waste that is recycled and diverted away from landfill.

HOW YOU CAN HELP

- Ensure all fruit and vegetable waste is separated and taken to Green Point for recycling. SML provides cardboard bins and 120L Sulo bins to tenants for organic recycling. Avoid placing any fruit or vegetables inside your 240 L General Waste Sulo Bins as it ends up in landfill and we miss the opportunity to recycle.
- Don't discard your pallets; take them directly to Green Point for re-use or recycling. Pallet swap is also available for waste delivered to Green Point.
- **Recycle polystyrene and plastics.** We collect and recycle polystyrene and plastic at Green Point and have recently taken delivery of a new machine that recycles polystyrene boxes faster and more efficiently.

Separate your waste. The following waste streams should be separated and taken to Green Point:

ORGANIC WASTE



CARDBOARD





POLYSTYRENE





TIMBER PALLETS



The more general waste we can prevent from going to landfill, the more we can recycle and reduce costs for all stakeholders. Remember, Deliver it Don't Dump it!

DOB IN A DUMPER

If you see anyone dumping rubbish around the site call us immediately on 0409 325 232





GREEN POINT OPERATION HOURS:		
Wholesale & Growers	Mon to Fri	8.30am –2.30pm
Sydney's Paddy's Markets (between Buildings A & B)	Fri & Sun	3.00pm – 6.00pm
Sydney's Paddy's Market (outside Building D – Door 4)	Sat ONLY	3.00pm – 6.00pm

STAFF UPDATE

STAFF MOVEMENTS

Mr Gerry Daras (pictured left) has resigned from his position as Head of Special Projects. Mr Shane Chester (pictured right), formerly Head of Operations, has moved into the vacated role under the new title of Projects Manager.



NEW EMPLOYEES

MICHAEL TRAN

Market Officer, Operations Support Team

Michael joined the Operations Support Team on Wednesday 18 November 2015.



INDUSTRY NEWS

CANNING VALE MARKET CITY SELLS FOR \$135.5M

Following the passing of the Perth Market Disposal Bill in December 2015, Market City in Canning Vale became the first asset sale announced by the West Australian government.

The site was sold to Perth Markets, an industry consortium led by the Chamber of Fruit and Vegetable Industries in WA, for \$135.5 million.



EMPLOYEE OF THE MONTH

DECEMBER 2015

ZAK GUDELJ, NIGHT SHIFT SUPERVISOR, OPERATIONS TEAM

Besides dealing with all the normal night time activities including assisting Asset Group Security with the running of the Market and any other issues that may arise, Zak has been working very closely with the unloading companies onsite over the last couple of months. He has assisted with relieving the congestion build-up of Semis and B-doubles in the rail area.

During the early hours of the morning he is in direct communication with the unloading companies through their two-way radio and mobile calls direct to Semis and B-doubles, guiding them to be unloaded on South Road.

This system of working has greatly relieved congestion as it has allowed the safe unloading of Semis and B-doubles, minimising the distance forklifts have to travel into the GTA to deliver, thus allowing the unloading companies to finish at a reasonable hour and having their forklifts off the road to further ease traffic.

Zak continues to work at a high level and does so without any fuss. Well done Zak.

JANUARY 2016 MICHAEL TRAN, MARKET OFFICER, OPERATIONS SUPPORT TEAM

Although Michael has only been with SML for a short time, he has shown that he is dedicated to the job and is willing to learn. Since he started he has been placed in Building D and has played a big part in driving the changes in this building with the Traffic Management Plan (TMP) and the trial inside Doorways 4 and 5.

He has quickly earned the respect of the tenants and has built a great rapport with the standholders and other stakeholders. We have constantly received good comments from standholders stating how appreciative they are with the way Michael communicates. He continually conducts toolbox talks with standholders for comment and assists with organising growers to attend the workshops for the TMP.

He is very vigilant in identifying the safety concerns and his consultation skills have been terrific. It is these attributes that have assisted in the positive outcomes thus far in implementing changes with the TMP, which includes the closing of the Improvement Notices from SafeWork NSW.

Well done Michael, keep up the good work.





2015 EMPLOYEE & TEAM OF THE YEAR

Congratulations to the winners of the Sydney Markets Employee and Team of the Year awards for 2015. The awards were very well deserved and recognise the leadership, professionalism, initiative and dedication that these individuals and teams demonstrated consistently throughout the year.

EMPLOYEE OF THE YEAR WINNER

BRIAN BIGELOW – ASSISTANT TEAM LEADER, GTA TEAM

EMPLOYEE OF THE YEAR RUNNER UP

ANTHONY BLOOMFIELD – PROPERTY MANAGER



TEAMS OF THE YEARJOINT WINNERSFINANCE & SITE SERVICES





From left: Brad Latham, Qin Zhang, Norberta Lamond, Rintu Kurian, Ron Booth, Mary-Anne Estephan, Conrad D'Cruz, Michael Golden, Marilyn Loch, Martin Forster

MARKETS PERSONALITY
FILL IN THE BLANKS WITH
Roger Yip INORKFOR Yep Lum + Co + H. Lum Yip + Sons
AS Manager IVE WORKED HEREFOR <u>41 years</u>
AND MY FAVOURITE THING ABOUT THE MARKETS IS
Meeting people - bargaining My FIRST MEMORY OF THE MARKETS IS
the size of the markets
IFI COULD GIVE ONE PIECE OF ADVICE TO SOMEONE VISITING THE

MARKETS FOR THE FIRST TIME IT WOULD BE Watch out for the forklifts! INEVERLEAVE THE HOUSE WITHOUT MY entry card INOULD SPEND MY LAST \$50 ON <u>apricots + Chervies</u> EVERY MORNING I GET MY COFFEE TEADUCE/SMOOTHHE FROM <u>home - make it myself</u> IFI WAS A FRUIT/VEGETABLE, ID BE <u>an apricot</u> BECAUSE **[OVE them**



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