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CEO'S PERSPECTIVE



Bradley Latham

Sydney Markets heads to Innisfail/Tully region

It was around this time last year the SML Board and Management travelled south to Griffith, a major citrus growing area, and conducted a forum to growers, packers and industry associations about the benefits of the Central Market System.

The positive feedback received from this forum confirmed our commitment to take the Markets Brand to different produce growing areas throughout Australia. On 16th September, 2008 SML will be heading north to the Innisfail/Tully region, home to over 280 banana growers, and farms which produce papaw, sugar cane, limes, cocoa and pumpkins.

SML is committed to gaining a greater understanding of the overall horticulture

supply chain from all produce growing regions. We strongly believe it is imperative to hear first hand any issues of those who are associated with the supply chain, answer any questions that may arise and at the same time present facts on Sydney Markets.

We welcome both Mr Tony Heidrich, CEO of the Australian Banana Growers Council and Mr Mathew Whittle, Development Officer of Growcom. Both gentlemen will be providing details of the banana industry and facts on how the industry moved forward since Cyclone Larry decimated the region in 2006.

I will provide you with an update through the next Leader publication. >>>



CEO'S PERSPECTIVE *continued...*

PADDY'S HAYMARKET TENURE NEGOTIATIONS

One of the Strategic Imperatives of SML's Strategy Document 2008-2013 is to enhance the growth of Paddy's Haymarket. Paddy's Market is Sydney Markets' best known brand and is regarded as the number one retail market/community market operation in Australia.

Part of the process in enhancing the growth of Paddy's Haymarket is to firstly secure and extend the tenure of the site. The current lease is due to expire in 2018.

Negotiations are currently underway with Jen Retail (Landlord) to enter into a new long term commercial lease arrangement. Negotiations to date have been encouraging with emphasis on extending our tenure well beyond 2018. Our Head of Special Projects, Mr Gerry Daras will keep all stakeholders updated on the progress of these negotiations.

MASTER PLAN UPDATE

Providore Units/Site Services *(pictured below)*

It's pleasing to report construction of the new Sydney Markets Site Services building and the 15 purpose built providore units have both been completed in accordance with our program timelines.

These providore units have been built to address the needs of the growing providore sector. The units are located behind Buildings G & T adjacent to the proposed new south west entry/exit.

The new Site Services building is occupied by SML's maintenance team; this has allowed the previous Site Services location to be redeveloped as part of the new Warehouse W project.



Weighbridge Relocation *(pictured below)*

The relocation of the weighbridge and weighbridge office will be complete in the coming weeks. All Market users have been informed of the relocation and transition date.



South West Truck Entry/Exit Upgrade

Tenders for the south west truck entry/exit upgrade are now being called. The proposed new access will be the main entrance for produce delivery trucks.

The benefits of this new entry/exit include:

- improved traffic flow
- less congestion in and around surrounding roadways
- Improved safety in and around the Market site

Construction is to commence in the coming months and we envisage completion early 2009.

Warehouse L – 1,350m² *(pictured below)*

A section of Warehouse L, namely (L2) 850 m² is near completion. This sector of Warehouse L will temporarily be occupied by Valos Holdings to allow for demolition of the adjacent Warehouse L and construction of the new forklift bridge.

The new forklift bridge will provide direct forklift access between the GTA and the HVA, in turn reducing forklift activity on Bridge Road and improving safety and travel time.



Warehouse W – 5,800m²

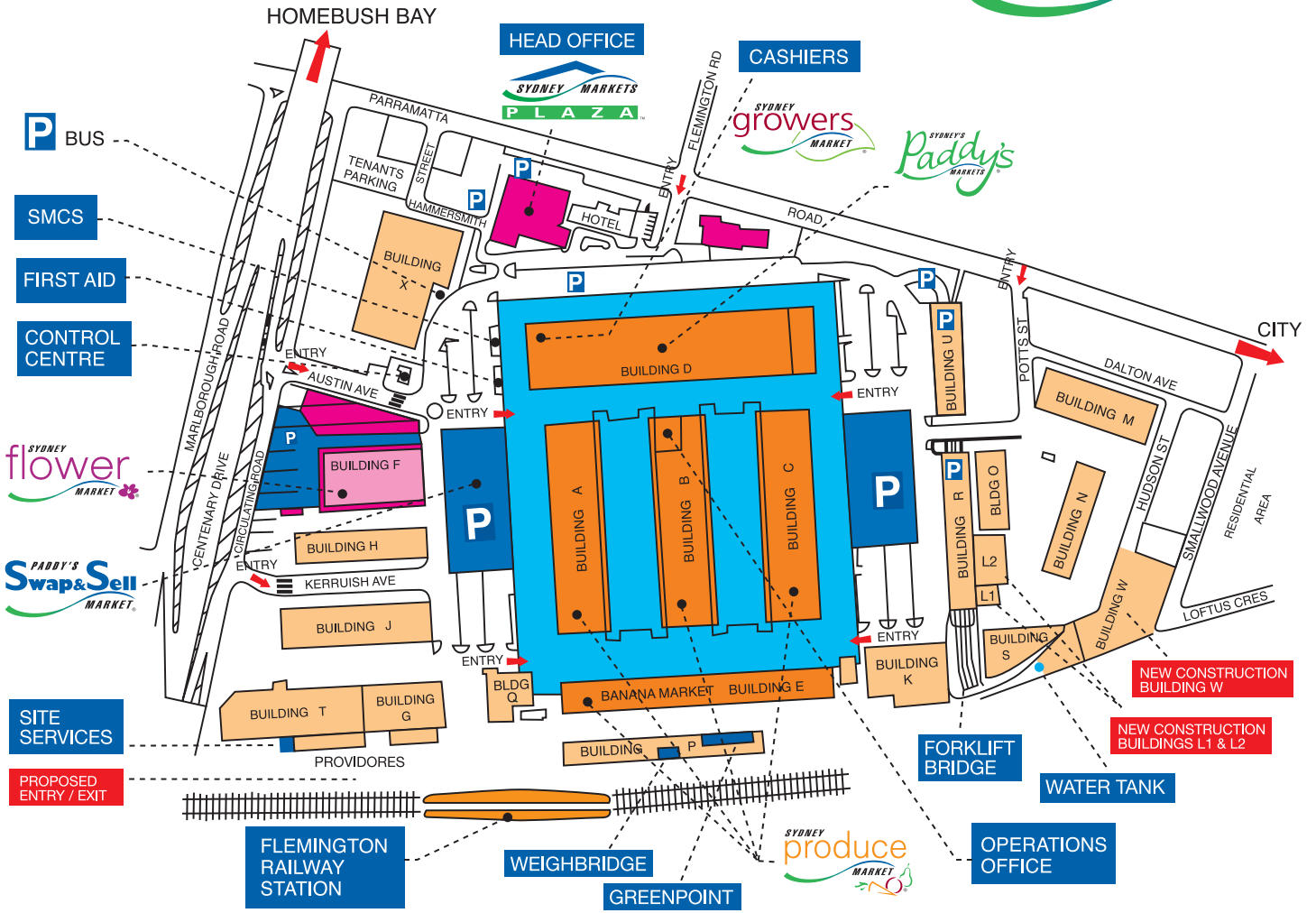
Continuing on a positive note, congratulations to Lipman Pty Ltd who were recently awarded the tender for construction of Warehouse W.

This area was previously occupied by SML's Site Services Building, the Cleaners compound and the Department of Primary Industries.

The area has been cleared for excavation and will be formally occupied mid 2009.

If you would like any further information relating to the Queensland briefing, the Master Plan or any other business matter, please do not hesitate to contact myself or my P.A., Retina Hong on (02) 9325 6201.

Bradley Latham
Chief Executive Officer



SML BOARD NEWS

John Olivieri elected to SML Board

Mr Olivieri (pictured left) was recently elected to the SML Board as Nominee Director in the flower category and commenced his directorship duties in July. SML Chairman, Mr John Pearson congratulated Mr Olivieri on his election and welcomed him to the SML Board.

Colin Gray re-elected to SML Board

Congratulations to Mr Colin Gray (pictured right) on his unopposed re-election to the Sydney Markets Limited Board as Expertise Director. Mr Gray will hold this Directorship for a further three years.



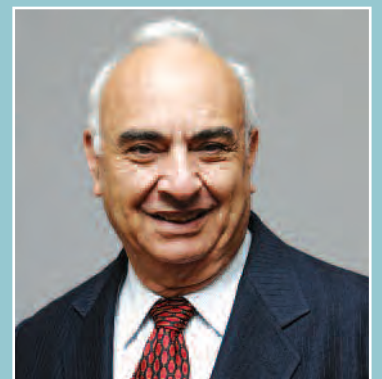
Message from SML Chairman

Mr Bassil served two full terms as Nominee Director in the Flower Market category, from 1999 - 2002 and 2005 - 2008.

Mr Bassil was a most conscientious Director whose valuable experience made a significant contribution to the SML Board. Mr Bassil was committed, had the best interests of the company and shareholders and earned the utmost respect from all members of the Board and SML staff.

On behalf of all Directors and staff, we thank Mr Bassil for his support and loyalty to SML.

John C Pearson
Chairman



Vale Col Johnson

Col Johnson, well known for his valuable contribution to the fruit and vegetable industry, sadly passed away in May this year aged 78.

Col had a lifetime of experience in the industry having started out as a young teenager in Sydney Markets where he worked for a number of wholesalers.

In 1968 the opportunity to purchase the business R A Terrill he was managing at the time came about. Col then developed the business into one of the most successful business within Sydney Markets, that being Col Johnson Pty Ltd.

Time is of the essence when running a hugely successful operation, but due to Col's dedication, commitment and love of the industry he found time to support the industry and in 1969 was elected to the Committee of the NSW Chamber of Fruit and Vegetable Industries.

It didn't stop there, he was elected Chamber President in 1973, a position he held for nineteen years. In 1988 he was awarded a lifetime member of the NSW Chamber, then served four terms as President of the Australian Chamber and two years President of Australian United Fresh.

Col opened Village Markets at Mona Vale in 1992 and 1978 was appointed by the Minister of Agriculture to the Board of the Sydney Market Authority and at the same time found time to serve on a number of other Government and industry committees.

Col was instrumental in the privatisation of Sydney Markets Limited and subsequently served on the SML Board for four years, during which time his negotiations significantly contributed to the purchase of the Markets site from the Government in 2002.

Col was the first of only four recipients to be awarded a Gold Pass to Sydney Markets; other awards include Australian Chamber, Meritorious Award 1995, Australian United Fresh, Industry Award 1995 and Market Industries Committee Merit Award in 1997.

Outside the industry Col was an active sportsman, and had a passion for sailing. In 1972 he sailed his boat 'Osprey' in the Sydney to Hobart.

Colin William Johnson can best be described as a gentleman, a true market legend, whose dedication and love of the industry benefited all within our Market.

He will be sadly missed by all within the Market.



MARKETS INDUSTRIES PICNIC DAY

TUESDAY 4th NOVEMBER 2008

MELBOURNE CUP DAY

Sydney Produce Market (Wholesalers Buildings ABCE) and **Sydney Growers Market** (Building D) in the GTA

WILL BE CLOSED ON PICNIC DAY

Produce can be removed from the GTA provided it is supported by a docket from the Wholesaler

GTA trading starts at 6.00 am on WEDNESDAY 5th NOVEMBER 2008

SYDNEY FLOWER MARKET
WILL BE OPEN ON PICNIC DAY

The biggest ever Sydney Markets Race Day



A record 750 Markets people and their guests enjoyed a fun day out at the annual Sydney Markets Race Day on Saturday 5 July, 2008 at Rosehill Gardens.

This is the third year the Sydney Markets Race Day has been organised under the banner of the NSW Chamber of Fruit and Vegetable Industries, and it was wonderful to see such an enormous crowd in attendance, at the newly opened Grand Pavilion Function Centre.

The individual races carried the names of businesses and organisations associated with Sydney Markets and the horticulture industry. Their sponsorship enabled all who participated on the day to enjoy themselves and take part in the festivities.

Congratulations to all prize winners; from the best dressed categories to the lucky raffle winners.

This year funds raised from the sale of raffle tickets and the purchase of flower table arrangements, kindly donated by Lynch Flowers, will go to the NSW Guide Dogs Association.

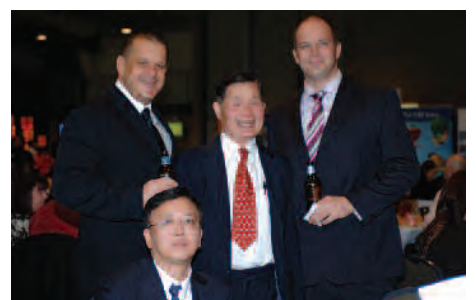
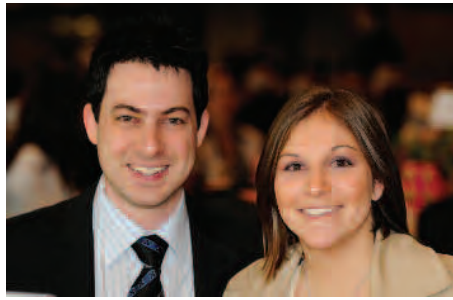
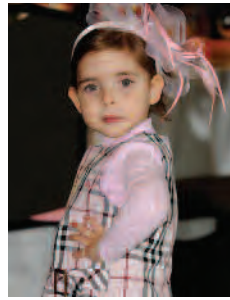
On behalf of the Race Day Committee, Lui Cicco, Eric Kime, Colin Gray, Carol Dollar and Retina Hong, thankyou to our race sponsors and Supreme Syndications, Crowne Plaza Terrigal, Spoilt by Senka who donated the wonderful raffle prizes, Sonya from Milies Gone Blonde for the best dressed prizes and all who participated on the day.

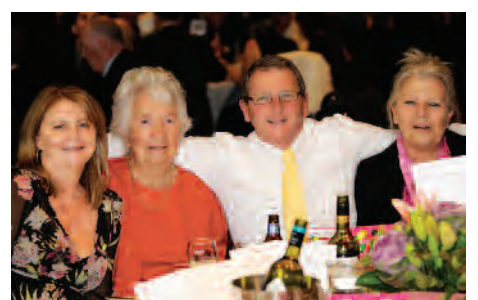
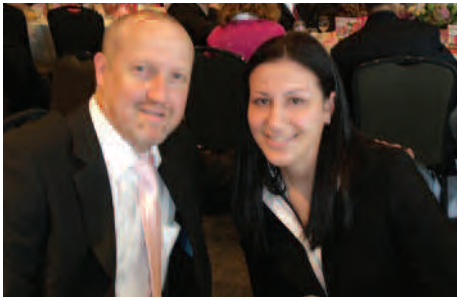
We hope you all had as much fun as us and we look forward to seeing you at next year's event.



[MORE PICTURES NEXT PAGE](#)

Thank you to the SML Race Day sponsors:





Broadband connection is now available

Sydney Markets is now able to offer Broadband Connection to all tenants. New infrastructure has been installed which allows tenants to have broadband connection as well as the capability to create their own private virtual local area networks (VLAN) between various buildings.

Costs involved include:

- 1) Installation of separate Line Termination Point by Fredon Industries
- 2) New Netcomm 4-Port / Wireless modem @\$120 + GST (Customer to keep modem)
- 3) Monthly Fee of \$70 + GST comprising of \$20 Line Fee and \$50 Broadband Fee

For Virtual Local Area Network to connect multiple Locations (Buildings) for Private VLAN, a one-time setup fee of \$200 + GST applies.

If you would like to take up this opportunity or require any further information, please do not hesitate to contact SML's Systems Manager, Michael Eu on 9325 6200 or email michael.eu@sydneymarkets.com.au



Westmead Children's Hospital thanks Joe Fuda

Joe Fuda of Advance Produce was recently recognised as a benefactor of The Children's Hospital Westmead at the Hospital's Thank You Celebration on 7 May, 2008.

Joe has been organising the Mango Auction for many years to raise funds for The Children's Hospital at Westmead.

Funds raised from the Mango Auction have been supporting The Children's Hospital Institute of Sports Medicine (CHISM).

Joe's passion for the Hospital and tireless work has allowed CHISM to continue to provide sports medicine and sport and exercise science to sick, disabled and able-bodied children, services that could only be provided thanks to the generosity of supporters like Joe Fuda and everyone involved in the Mango Auction.



"garden of secrets"

A major fundraising appeal on behalf of Guide Dogs NSW/ACT

The "Garden of Secrets" is a private property on 5 acres in Castle Hill that will be opened up to the public over two weekends in September presenting to you a gardener's delight.

Intricate hand carved sandstone statues, columns and fountains will take you to a world beyond and the peaceful sound of water combined with the bouquet of spring are sure to soothe your senses.

The progress of the garden has been filmed and will appear on Better Homes and Gardens on Friday 12th September – we anticipate that it will attract approximately 12,000 people over the two weekends.

The "Garden of Secrets" will open its magnificent gates and invite you to be a part of a garden like no other.



The open days will be filled with something for everyone

- Stalls selling food & drinks
- Raffle with great prizes
- Sausage sizzle
- Face painting
- Jumping castle
- Harley rides
- Wine tasting
- Scented Garden tours
- Guide Dogs Merchandise
- Guide Dog Training Exhibit

"The Garden of Secrets"

Open Weekend Dates: 13th & 14th September and 20th & 21st September 2008.

352 Old Northern Road (opposite Oak Hill College) Castle Hill

10.00am - 4.00pm Entry donation \$10 per adult, free entry for children

(please note that dogs are not permitted at the open days)

All monies raised will be donated to Guide Dogs NSW/ACT. The provision of Guide Dogs to people with vision impairment is only a fraction of the services supplied by Guide Dogs – they also provide advice, assessments and training for the blind and vision impaired community of New South Wales and the ACT. Guide Dogs NSW/ACT receives no government funding and all services are free of charge.



Please come and be part of this special occasion, and help make a difference at this major 2008 fund raiser.

We welcome sponsors to support us – please contact Victoria Bradshaw on 9412 9320 or 0411 258 178

Fresh for Kids 2008 'Blast Off & Win' Canteen Campaign

Fresh for Kids is once again running another exciting fresh fruit and vegetable promotion for primary schools across NSW & ACT in Term 3, 2008.

The 2008 campaign, titled 'Blast Off & Win' is designed to encourage children to eat more fresh fruit and vegetables and to purchase them from their school canteen. The campaign commences Monday August 4 and concludes on Friday August 29, 2008.

During the 'Blast Off & Win' campaign, children who make the healthy choice and purchase fresh fruit and/or vegetables from their school canteen will instantly win a sticker card containing a large sticker to keep and a token sticker which must be placed on the entry form. Once children have collected all 4 token stickers, they return the entry form to the canteen where they receive a 'Fresh for Kids' glow in the dark wristband. On doing so, they are eligible to enter the draw to win some fantastic prizes including:

- Fifteen WALL•E Prize Packs, including WALL•E Cutie Mini Plush & WALL•E Movie Moments Action Figure Asst
- Ten CD Packs, containing High School Musical 2 soundtrack, Hannah Montana 2/Meet Miley Cyrus and The Best Disney Album In The World...Ever!
- Five Pixar DVD box sets including Toy Story, A Bugs Life, Toy Story 2, Monsters Inc, Finding Nemo, The Incredibles, Cars and Pixar Short Collection
- Three WALL•E videogame on Wii and three x Nintendo Wii consoles
- One Family Hong Kong Disney Land Holiday



More than 500 primary school canteens participated last year and research from last year's campaign concluded that 88% of canteen managers who were surveyed

said the number of purchases of fresh fruit and vegetables increased.

The "Blast Off & Win" Canteen Campaign is modeled on other successful programs conducted by Sydney Markets that proved extremely successful. During previous campaigns, fruit and vegetable consumption in some schools increased by 200%.

Sydney Markets' research clearly shows that children will buy and enjoy fresh fruit and vegetables if we remind them in a fun and interactive way that healthy fruit and vegetables are more 'cool' than fatty, sugary alternatives.

For more information please do not hesitate to contact Melissa Kolc, Marketing Programs Manager on 02 9325 6830 or melissa.kolc@sydneymarkets.com.au

Office Professional of the Year

Office Professionals Day at Sydney Markets celebrated its 17th year with more than 60 attendees gathering for a lunchtime function at the Sydney Markets Conference Centre.

The afternoon proceedings hosted by Mr Colin Gray, CEO of the NSW Chamber of Fruit and Vegetables, guests were entertained by comedian Peter Dean, and the lucky door prizes were a huge hit.

It was fantastic to see the following acknowledged for their hard work and assistance throughout the year:

Congratulations to Ms Retina Hong of Sydney Markets Limited who took out the Office Professional of Year Award and to the following nominees:

Mae Ali	The Fresh Produce Group
De-Lisa Jackson	J & J Sydney Fruit Supply
Maureen King	Barden Produce Brokers
Carol Potter	Valley View Produce
Pam Sheehan	Aussie Fresh Produce

The Markets Office Professional of the Year Award is an initiative of the NSW Chamber of Fruit & Vegetable Industries Inc, and was kindly sponsored by Lynch Flowers, The Sydney Markets Credit Service and Sydney Markets Limited.



A LITTLE PIECE OF HISTORY...

MARKET NEWS

Industries

No. 1

SYDNEY, SEPTEMBER, 1957

PRICE 1/-

EARLY OPENING FLASCO

TRADE WON'T BE BLUDGEONED

THE City Council's insistence on earlier trading hours for the markets, against the advice of all sane counsel, has met with the fate it deserved.

It has made the council the laughing-stock of the community and shown up aldermen in a very poor light indeed.

All markets now open at 6.30 a.m. instead of 7 a.m. on Monday, Thursday and Friday.

Opening hour is still 7 a.m. on the other trading days.

The earlier opening was introduced on August 19 for a three-month trial as an experiment in easing Sydney's traffic congestion.

Under the law it is illegal for employees at the market to sell before 7 a.m.

On the first day, Department of Labour and Industry inspectors booked four employees for breaking this law.

Alderman "ignorant"

In insisting on the new times, the rest of the aldermen have shown their disregard for and utter ignorance of the law of the State.

Under the Wholesale Fruit and Vegetable Employees' Award it is an offence for employees to sell fruit or vegetables before 7 a.m.

The City Council should have known all about this award because only a short time ago when it was being framed the council was asked by the Industrial Commissioner if it wanted to be represented at court.

The council replied that it "wasn't interested," and, after the award became law, appointed a number of special uniformed by-law inspectors at the markets to prevent selling before 7 a.m.

Furthermore, less than a month before the new times were fixed, council was advised that the Markets' Advisory Committee was unanimously against any change.

The M.A.C. is an "expert" committee comprised of representatives from growers, agents, shopkeepers, rail and road transport and the N.S.W. Department of Agriculture.

What possible excuse then could aldermen have for introducing a measure which is unlawful?

Fortunately the majority of men in the market industries are law-abiding citizens.

They have refused to be bludgeoned into breaking the law and have imposed a boycott on trading at illegal times.

Beautiful Beverley Evans, BEVERLEY STEPS OUT

daughter of City Markets vegetable agent Colin (Evans and Sons), makes a perfect picture as she models a bathing costume in a recent parade.

About a year ago, Beverley worked as a stenographer in her father's markets office but gave the job away to become a model.

There are many more beautiful girls like Beverley in market offices and we'll be pleased to publish their pictures if their bosses will let us know.



SERVING ALL SECTIONS OF THE FRUIT & VEGETABLE TRADE

Rents, Dues & Fees 2008-2009

This schedule of fees and charges will apply from 1 July 2008

- This year the Rents, Dues & Fees and other charges have been increased by March Qtr CPI of 3.9%.
- Consideration fees will continue to remain at 2.5%. GST is applicable and payable on consideration fees.
- GST will be added to all fees and charges as required by the GST legislation. SML will continue to show the GST amount separately on all invoices and receipts, in order to make it easier for tenants to claim their tax credits from the government.

AGENTS – BUILDING A, B & C		Regular fees – per month					
		Fee	GST	Total			
Full module	including dockways fee	2,655.00	265.50	2,920.50			
One and half modules	including dockways fee	3,981.36	398.14	4,379.50			
Two adjoining half modules	including dockways fee	3,226.82	322.68	3,549.50			
Half module	including dockways fee	1,649.09	164.91	1,814.00			
Third module	including dockways fee	943.18	94.32	1,037.50			
Quarter module	including dockways fee	632.05	63.20	695.25			
AGENTS – BUILDING E		Regular fees – per month					
		Fee	GST	Total			
Full module	including dockways fee	4,164.00	416.40	4,580.40			
Brine System Access fee	Per module	990.00	99.00	1,089.00			
FORKLIFT ENCLOSURES		Regular fees – per month					
		Fee	GST	Total			
One forklift enclosure (Old)	59-100 & 119-157	145.91	14.59	160.50			
One forklift enclosure (New)	1-58 & 101-118	196.82	19.68	216.50			
SYDNEY GROWERS MARKET – BUILDING D		Regular fees – per month			Casual fees – per day		
		Fee	GST	Total	Fee	GST	Total
Monday to Friday	Grower / Seller	296.00	29.60	325.60	47.05	4.70	51.75
	Grower / Trader	463.00	46.30	509.30	47.05	4.70	51.75
Monday – Wednesday – Friday	Grower / Seller	180.00	18.00	198.00			
	Grower / Trader	284.00	28.40	312.40			
Tuesday & Thursday	Grower / Seller	125.00	12.50	137.50			
	Grower / Trader	191.00	19.10	210.10			
Growers Storage Space		233.18	23.32	256.50	N/A	N/A	N/A
SYDNEY FLOWER MARKET – BUILDING F		Regular fees – per month			Casual fees – per day		
		Fee	GST	Total	Fee	GST	Total
Monday to Saturday		478.18	47.82	526.00	N/A	N/A	N/A
Monday – Wednesday – Friday		279.09	27.91	307.00	64.09	6.41	70.50
Tuesday – Thursday – Saturday		199.09	19.91	219.00	46.82	4.68	51.50
<i>Note: There is no advertising levy included in the fees.</i>							
SYDNEY PADDY'S MARKETS		Regular fees – per month			Casual fees – per day		
		Fee	GST	Total	Fee	GST	Total
Paddy's – Friday Flemington	Seafood Traders	359.55	35.95	395.50	N/A	N/A	N/A
	Fruit Traders – Inside	194.50	19.45	213.95	58.18	5.82	64.00
	Fruit Traders – Outside	152.50	15.25	167.75	58.18	5.82	64.00
	General Goods Traders	120.00	12.00	132.00	55.91	5.59	61.50
Paddy's – Sunday Flemington	Inside	209.59	20.96	230.55	87.05	8.70	95.75
	Outside	201.59	20.16	221.75	87.05	8.70	95.75
Paddy's – Thursday Haymarket	Seafood & Deli Traders	234.09	23.41	257.50	77.50	7.75	85.25
	Fruit & Veg Traders	207.95	20.80	228.75	77.50	7.75	85.25
	General Goods Traders	207.95	20.80	228.75	77.50	7.75	85.25
Paddy's – Friday Haymarket	Seafood & Deli Traders	192.95	19.30	212.25	77.50	7.75	85.25
	Fruit & Veg Traders	167.04	16.71	183.75	77.50	7.75	85.25
	General Goods Traders	167.04	16.71	183.75	77.50	7.75	85.25

Rents, Dues & Fees 2008-2009

SYDNEY PADDY'S MARKETS continued		Regular fees – per month			Casual fees – per day		
		Fee	GST	Total	Fee	GST	Total
Paddy's – Sat / Sun Haymarket	Seafood & Deli	309.09	30.91	340.00	N/A	N/A	N/A
	Fruit & Vegetables	315.90	31.60	347.50	109.77	10.98	120.75
	Food Van	285.00	28.50	313.50	N/A	N/A	N/A
	General Goods Traders	274.09	27.41	301.50	103.41	10.34	113.75
Paddy's – Public Holidays Haymarket	Regular Trader	N/A	N/A	N/A	50.00	5.00	55.00
	Casual Trader	N/A	N/A	N/A	93.41	9.34	102.75
Paddy's Fresh Food Market	Seafood traders	410.23	41.02	451.25	N/A	N/A	N/A
	Fruit & Veg – Inside	197.27	19.73	217.00	85.91	8.59	94.50
	Fruit & Veg – Inside – Gr	369.09	36.91	406.00	85.91	8.59	94.50
	Fruit & Veg – Outside	270.91	27.09	298.00	85.91	8.59	94.50
	General Goods Traders	194.09	19.41	213.50	85.91	8.59	94.50
Paddy's Swap & Sell Market	Regular	190.91	19.09	210.00	80.91	8.09	89.00
Refuse Removal		42.00	4.20	46.20	N/A	N/A	N/A
VEHICLE ENTRY FEES		Regular fees			Casual fees – per day		
		Fee	GST	Total	Fee	GST	Total
Premium Reserved	Quarterly	298.18	29.82	328.00			
	Yearly	1,163.64	116.36	1,280.00			
Secured – Bldg "R"	Quarterly	395.91	39.59	435.50			
	Standard Unreserved	197.27	19.73	217.00			
Truck covered	Quarterly	1,451.00	145.10	1,596.10			
Semi-Trailer covered	Quarterly	2,180.00	218.00	2,398.00			
Open Semi positions (K & Q)	Quarterly	924.09	92.41	1,016.50			
Open Truck positions (K & Q)	Quarterly	594.09	59.41	653.50			
Grower Truck/Market entry pass	Yearly	60.00	6.00	66.00			
Daily Visitor Pass					7.27	0.73	8.00
OTHER FEES		Regular fees					
		Fee	GST	Total			
GTA pass	Per pass	39.09	3.91	43.00			
Sydney Flower Market Pass	Per pass	39.09	3.91	43.00			
Casual Card application fee		45.00	4.50	49.50			
Forklift Registrations	Paid before 1 April	139.09	13.91	153.00			
	Paid before 30 June	160.00	16.00	176.00			
	Paid after 30 June	263.64	26.36	290.00			
Lease administration fee	Per Lease	399.09	39.91	439.00			
Document Handling Fees	Per Transaction	125.00	12.50	137.50			
Replacement Share Certificate Fee	Per Certificate	23.18	2.32	25.50			
Portage charge	0 – 10 forklifts	920.91	92.09	1,013.00			
	11 – 20 forklifts	2,763.18	276.32	3,039.50			
	Over 21 forklifts	5,520.91	552.09	6,073.00			
Christmas Trees	Per day selling season	310.00	31.00	341.00			
Wine Grapes – Saturday (full-day)	Per position per period	4,110.00	411.00	4,521.00			
Wine Grapes – Friday (half-day)	Per position per period	2,055.00	205.50	2,260.50			
Refuse removal	Per 3 metre bin	79.09	7.91	87.00			
Sulo Bin – replacement		77.27	7.73	85.00			
Liquid Waste Removal	Per quarter	98.18	9.82	108.00			
Liquid Waste Removal	Per litre	0.14	0.01	0.15			
Pallets of Organic Waste	Not Suitable for Transport	Per Tonne	100.00	110.00			
	Pallets of Organic Waste Sorted, Packed and Ready for Transport	Per Pallet	40.00	44.00			
Warehouse Sub-Let Fee – Annual	0000 – 0250 Sq Mtrs	2,078.18	207.82	2,286.00			
	0251 – 0500 Sq Mtrs	4,155.91	415.59	4,571.50			
	0501 – 1000 Sq Mtrs	5,528.64	552.86	6,081.50			
	1001 – 2000 Sq Mtrs	6,910.91	691.09	7,602.00			
	2001 – 5000 Sq Mtrs	11,055.45	1,105.55	12,161.00			
Annual Admin Fees for Additional Approved Sublet – per space		500.00	50.00	550.00			

Market Personality of the Season

PAUL LEONE FROM KIRKWOOD PTY LTD

- I have worked in the fruit and veg business for years **37 years**
- I learnt the trade from **John French**
- I have owned this business since **1971**
- My first job was **salesman for Warden Felton**
- If I could have any job in the world I **would be exactly where I am today, I love this business**
- The best advice I would give someone starting up in the business is to **knuckle down, and put everything you have into it**
- My parents taught me **to be honest**
- My worst trait is **trying to be a handyman**
- I can't live without **my family**
- Even if you paid me, I'd never **retire from the business**
- Favourite movie **Ben Hur**
- Favourite food **you can't beat a good bowl of pasta**
- The best decision I ever made **getting married for the second time**
- My favourite TV show **Bonanza**



- My dream holiday is **to be here at work**
- Something that most people don't know about me is **not sure, as I am pretty much an open book**
- I support the **Wests Tigers**
- If you were stranded on an Island who would you want to be with **my wife**

Paddy's Kid's Karnival – brings massive crowds

The Kid's Karnival @ Paddy's was a huge success, which contributed to over 40,000 people on site that day.

Proven to be one of Sydney's Paddy's Markets signature events, so much so that Paddy's was approached by the smash hit television show 'Gladiators' to join in the festivities with Tank and Outlaw arriving to sign autographs and chat with shoppers.

Although the show began in the pouring rain, it didn't deter parents and kids alike from meeting their favourite characters, Dora the Explorer, Raggs and Scooby Doo and Daphne and friends.



Florist of the Month Awards

APRIL – The Flower Hut

For owner Jodie Day, this is yet another award she can add to her collection after also taking out the Florist of the Month Award in 2006 and the Award of Excellence in 2007.

Jodie purchased the store from her previous employer 5 years ago and since then; Jodie has maintained the shop at a high standard. During her busy days as a business owner, Jodie also juggles her time in between the shop and teaching part time at Padstow Tafe. "This florist is a new challenge for me & one that I am thoroughly enjoying," Jodie said.

"Sharing my industry knowledge to up & coming florists is so we can continue to provide a high standard of floristry in this competitive market."

Jodie knows that running a business can be difficult and appreciates the support from her parents and staff. "My parents assist me when they can; my dad will do a market run for me once a week to give me a break" she said.

"My staff Jane & Alex, I couldn't do it without them and we all enjoy having a laugh and working together."



From left to right: Alex, Jane, Jodie (owner) and Sydney Markets representative, Luke McQuillan.

MAY – The Floral Decorator

The May Florist of the Month Award has been won by The Floral Decorator in Erskineville, owned by Kelly Thomas.

Kelly became involved in the Florist Industry at the tender age of 15, and 24 years later has built a very successful business. After living in the Erskineville area for a couple years, Kelly realised there was a need for a beautiful flower shop and has been running the successful Floral Decorator there for 6 years now.

"We have a high standard of customer service, we care for our product and pass on that to our customers. We have a simple motto of keep the flower designs simple, we are here to compliment nature not contrive it," said Kelly.

And for Kelly, she knows building strong relationships with the growers is very important for her and her business. "As I have a little bubba, we come (to the markets) every Wednesday. Mondays and Fridays we have the flowers sent out. In previous times I use to go to the markets 3 times a week, during this time I had developed strong respectful relationships with the growers which has benefited these times having them sent out."

The Floral Decorator is now in the running to win the 'Florist of the Year' award alongside the rest of the Florist of the Month winners.



From left to right: Hope, Kelly (owner), Jumana and Temples Sundries Florist Representative Grant Richards.

JUNE – Flamingo Florist

The June Florist of the Month Award has been won by Flamingo Florist located in Nowra, owned by Peter Phelps.

Peter purchased Flamingo Florist 32 years ago. His first experience with flowers was at the age of 14 after delivering flowers for his Aunt who was a florist in New Zealand. Since then, Peter has not looked back and has worked hard to not only open his own business, but to also be one of the longest continuous retailers in Nowra.

Peter has been inspired by the flower industry from the age of 19. "I started going to the markets when they were at Pyrmont, driving up, starting at 1.30am. I found them exciting as a young 19 year old. Meeting people like Tony Bassill's father and the late Johnny Stiedler and other industry leaders, hearing all the stories, watching and learning" he said.

The Florist Industry is well known to the Phelps family as Peter's wife Annette also owns and runs her own studio. "We are very competitive, we come together in our quiet time and talk shop, and we bounce ideas off each other or just discuss the good, the bad and the ugly about our industry" Peter said.

Peter believes that marketing and promotions are a key component of any successful business. He uses several tools including TV, radio, internet, yellow pages, sponsorships and word of mouth to ensure that the community in Nowra are aware of his services.



From left to right: Chloe Beck, Peter Phelps (owner), Debbie Garrick, Tony Cattel & Rebecca Straatman.

Florist of the month winners receive a \$1200 advertising package, \$100 credit from Temples Sundries Florist and one month free parking at Sydney Markets.

Greengrocer of the Month Awards

MARCH – Mitchell's Fruit, Dapto

Mitchell's Fruit run by the experienced Chris Kambouris and his enthusiastic son Mitchell (whom the store is named after) recently opened their second store in Dapto Mall, and have certainly done it with flair.

The new premise located in the food court, is well presented with a great layout. The olive green walls, large produce graphics, use of stainless steel, highly varnished timber finishes and bright lights make this store extremely inviting.

They offer a superb range of quality fresh fruit, vegetables, and herbs and cater to busy shoppers by stocking a vast array of pre-packed produce; including, corn, beans, celery sticks, tomatoes, cut pumpkin, stir-fry medleys, cauliflower and broccoli florets. The more perishable and delicate lines are refrigerated and attractively displayed on shelving alongside the cheese and dips section.

Mitchell's Fruits has a fresh salad and juice bar, stocks a large range of drinks, groceries and basic lines including milk and bread.

Mitchell's Fruit, Shop G140, Dapto Mall, Cnr Princess Hwy & Moombara Street, Dapto. Tel: 02 4261 3622



MIC Representative Mark Antico, assisted with the presentation of this award to Mitchell and Chris Kambouris.

APRIL – Mountain Fresh Growers, Winmalee

Mountain Fresh Growers in the lower Blue Mountains suburb of Winmalee offers a superb range of quality fresh fruit and vegetables, is smartly presented and has exceptional customer service.

Proprietors Frank, Charlie and Maria Laris together with a loyal band of motivated and friendly staff have operated this business since December, 2005 and are highly respected amongst their community.

The premises are spacious, inviting and shelves are stacked with a marvelous selection of fresh fruits and vegetables. The store provides for a fresh salad and juice bar, which offers a delicious range of salads and freshly squeezed and blended juices, which are not only healthy but very convenient for shoppers.

This business is doing a fantastic job establishing their brand with smart and educational ticketing, quality signage and neat and tidy uniforms, which all contribute to a professional image.

Mountain Fresh Growers, Shop 20 Winmalee Village Centre, Whitecross Road, Winmalee. Tel: 02 4754 4880



Charlie, Maria, Frank Laris with MIC representative Michael Petulla.

MAY – Metro Grocer, Marrickville Metro Shopping Centre

Since opening their doors in April, 2002 Marrickville Metro Grocer has won the hearts of locals as the place to shop for quality fresh fruit and vegetables.

Metro Grocer is a food lover's paradise, overflowing with exceptional fruits and vegetables and mouth-watering gourmet groceries. Brothers, Richard and Louis Sellaro operate Metro Grocer on a day to day basis in partnership with Norton St Grocer's George Angelidis and Claudio Guerrera.

This experienced team purchase daily from Sydney Markets, which ensures their customers have access to the widest possible choice of farm fresh produce throughout each season.

The store layout, shelving and other important factors all contribute to the store having an overwhelming feeling of an abundance of fresh fruit and vegetables.

Metro Grocer's juice and salad bar offers shoppers freshly squeezed juices and the convenience of ready made salads to take home.

Metro Grocer, Shop 3M, Marrickville Metro, Victoria Street, Marrickville. Tel: 02 95503185



Joe Zappia of the MIC with Richard Sellaro and SML CEO, Brad Latham.

JUNE – Minchinbury Fruit Market

It's been three generations that the Guaci family have operated this fruit and vegetable business for the past 48 years on the Great Western Highway, Minchinbury. That was once also the site of their farm market. Today Minchinbury Fruit Market is one of the largest fruit and vegetable retailing stores in Sydney. Renovated from wall to ceiling in 2006, this store is modern and fresh. The interior is painted in vibrant colours, the aisles are extra wide and long, and the fruit and vegetable displays stretch the length of the store. The quality is impressive and the prices very reasonable.

All the aisles lead to a large refrigerated cabinet where you will find the delicate produce (mushrooms, asparagus, bean and alfalfa sprouts, packaged baby spinach, rocket and their impressive range of deli lines, milk and cheeses.

Minchinbury Fruit Market offers customers easy, at the door parking, are open 7 days a week and the gourmet groceries items and in-house butchery make this store a one stop shop that has a hospitable vibe.

Minchinbury Fruit Market, 1039 Great Western Hwy, Minchinbury. Tel: 02 9625 8021



FRONT: Judy, Rose, Frank, Joe and Craig Guaci. BACK: Victor, Susanne Guaci and Sydney Markets CEO Brad Latham.

Trevor Webb champion of the Great Fork-Off Challenge

This was the first year Supply Chain & Logistics Association of Australia (SCLAA) held a national forklift competition. Although time plays a big part in the challenge the focus is on knowledge and safe operation to the national load shifting standards.

There were seven finalists from various states who competed against each other for the title of 'National Champion' held in Sydney in April this year.

Congratulations to champion driver Trevor Webb, from the Fresh Produce Group, who did not lose his nerve and completed the complex course in record time of 8 minutes.

The competitors were of a very high standard and had to complete a site assessment fork knowledge test and an obstacle course.

Trevor is now eligible to defend his title at the 2009 'Fork Off' in Melbourne and we wish him the best of luck.

If you would like to be part of this event email nsw@sclaa.com.au



Choosing the right forklift finance option for your business

Selecting your new forklift can be a complex process, and the decision process does not stop once you have decided on the model that you want. So after determining your next forklift's make, model and power type, there's still a very important decision to make. How do I finance my new forklift? Is it best to buy, lease or rent?

Selecting the best financing arrangement for your business isn't easy and requires a close examination of the options available and your business operations. In the past this was a simple choice. Most people used to buy a forklift outright or with a loan. Many businesses are now leasing or renting forklifts. Current statistics reveal that approximately 60% of forklift acquisitions are through lease or rental arrangements. Some lease-to-own, whereas others return the forklift at the end of lease and then lease a new model.

The best choice for your organisation depends on your particular situation. You'll need to consider various factors including tax write-offs, depreciation, interest rates, accounting practices and maintenance. However as a brief summary here are some points to consider with each of the most popular financing types:

BUYING: Traditionally, purchasing a forklift was the only way. Some people still prefer buying a forklift outright - paying cash on delivery. Others make a down payment and arrange for a loan. Consider the advantages of buying a forklift which include:

- Asset control - you own it
- Depreciation and capital cost allowance
- If the forklift is used for many years, this may be the most inexpensive option

LEASING: More and more businesses are choosing the lease option when acquiring a forklift. Leasing offers a variety of arrangements, time frames and payment methods. A summary of some of the positives associated with leasing include:

- Leasing is more affordable if you have limited capital
- As business needs change, you can trade up with a minimal adjustment to monthly payments
- Lower monthly payment than a loan payment on the same forklift
- Avoid tying up valuable capital
- Lease payments are generally 100 per cent expense items on balance sheet
- Allows you to take delivery of a forklift without a down payment

RENTING: For many people, a straight-forward rental agreement is often the most cost-effective way to acquire a forklift. Essentially, you pay a rental fee over an agreed upon period of time. Once the rental agreement ends, you have no obligations. Your forklift provider takes the forklift back. Another rental can then be arranged for your on-going needs. Consider the advantages which include:

- Minimal capital outlay - just monthly payments
- Can rent for any number short or long term time periods
- Interest changes are not a factor
- Usually 100 percent expense item on balance sheet
- Access to the most up-to-date forklift
- Offers the advantage of using a forklift for peak period instead of long term financial commitment

The above is just a quick summary of some of the various financing options available when sourcing your new forklift. Remember for any business, the bottom line is always a priority. That's why it's important to have the facts before selecting a financing arrangement.

If you have any concerns or require additional information about any of these areas, it's a good idea to discuss them with material handling professionals.

For more information on selecting the right forklift and financing option for your business please contact the friendly team at Toyota Material Handling (NSW) on freecall 1800 425 438.



Cherry Auction proceeds cheer up kids

As a result of some of the Cherry Auction proceeds, Truscott Street Public School welcomed the arrival of their new liberty swing.

Every child deserves to experience the exhilaration of swinging through the air, with the wind on their face and joy in their heart. For those confined to a wheelchair, this was never an option until the Australian invention of the Liberty Swing.

The design of the Liberty Swing enables the children to be simply and safely pushed onto the Swing in their wheelchairs. As soon as their chair is safely locked into place, they can start to swing, and the laughter and smiles and squeals of delight show how much they are enjoying their ride, with some of them asking for the swing to be pushed higher and higher!

It is often the first time these children have ever felt the weightless feeling of being in a swing, and it is a privilege to share in their enthusiasm.



Lui Cicco



Lui Cicco, Tamara Tomato and Luke McQuillan.



Colin Gray and Lui Cicco presenting the Liberty Swing.

GREENGROCER BUSINESS SKILLS WORKSHOPS

Sydney Markets Limited in conjunction with the Australian Retailers Association is conducting a series of Business Skills Workshops to provide independent fruit and vegetable retailers with a fresh insight on how to build and grow a thriving retail business.

The Growing Profits by Growing Retailing Skills workshops will consist of three sessions each designed to provide retailers with the practical materials and skills needed to build a business improvement plan.

The workshops will be delivered by trained and experienced Australian Retailers Association facilitators, through practical exercises and realistic case studies to help retailers gain a better understanding of retailing best practices and how this impacts on profit.

WHO SHOULD ATTEND?

Store owners, managers and key retail personnel...

- Who are looking to grow their business
- Wanting to review their performance
- Experiencing trading issues
- New to the fresh fruit and vegetable industry

WORKSHOP DETAILS

- **Visual Merchandising**
Wednesday 27 August
(10am - 1pm)
- **Retail Marketing**
Wednesday 17 September
(10am - 1pm)
- **Customer Service & Selling**
Wednesday 8 October
(10am - 1pm)

HOW WILL YOU BENEFIT?

- Improved retailing skills and knowledge
- Be able to better develop a range of business strategies and plans
- Be able to better understand best practises in...
 - ✓ Store Layout and Visual Merchandising
 - ✓ Marketing a Retail Business
 - ✓ Retail Customer Service

If you would like further information on these workshops, please do not hesitate to contact Sue Dodd on (02) 9325 6296 or 0438 725 453.

SML Employee of the Month



APRIL TROY TUCKEY

Troy Tuckey has demonstrated a great deal of enthusiasm and initiative as a Market Officer. Troy handles all customers with diplomacy and resolves any issues both promptly and efficiently.

He had demonstrated excellent follow up work, with regards to chasing dumpers which lead to comply notices being issued in June. Troy continues to educate tenants to ensure they deliver their separated waste to Green Point.

Troy works well with all staff, customers and manages Green Point when Spiro is absent. Waste statistics are documented accurately and he organizes the waste stream diversions very professionally. He has filled in on many occasions during the busy Saturday Market and works well with the Retail Team and Tenants.

Troy is a valuable team member who always gives 100%.



MAY CONRAD D'CRUZ

Conrad pulled together all aspects of the 2008/09 Budget and presented it with such clarity to receive a special mention in the Boardroom. Unsaid is his handling of his regular portfolio with his usual aplomb, and this is managed by putting in additional hours.

He prides himself on a job well done, and his support of other staff earns their respect and gratitude. The year end and half year accounts close offs have been achieved with a minimum of adjustments and requests for additional information are handled with a minimum of fuss.

Thank you Conrad.



JUNE ELSBETH ALEXANDER

Elsbeth is a team player who you only need to ask for her assistance, and she's there to help.

She has been assisting in ringing tenants in order to update the group faxing copier and email details. She is also helping the Property Officer in coding the account number to help expedite the entry of after hours contact list. This will allow all of us to search for emergency contact of all tenants in respective buildings as well as to print a hard copy from the SML Intranet website.

Well done Elsbeth.



JULY NOEL MCCORMACK

Noel with Edwin both were relocating the tools of the trade and store from the old site services to the new site services building. They worked together as a team and provided SML with a distinguished example of teamwork.

Noel was often seen driving the loaded forklift from one end of the site to the other and also had his van stacked to the brim, including the trailer.

Noel showed strong initiative and leadership and made many decisions himself. The work was carried out mostly without the supervision of SML's Site Services Supervisor, Firoz Ali-Shah who was on annual leave.

A strict deadline had to be maintained with the finish and hand over of the new Site Services building and the imminent set up and start of construction for Warehouse 'W'. Congratulations to Noel McCormack.

Recent staff changes and promotions



MELISSA KOLC

Ms Melissa Kolc has been appointed to fill the position of Marketing Programs Manager. Melissa joins SML with a number of years' marketing, event management and sponsorship experience while working with Football NSW. Melissa's experience coupled with her inter-personal skills and having achieved a Diploma in Business Marketing will ensure she makes a significant to SML's marketing activities in areas of Fresh for Kids and the Florist of the Year programs. We welcome Melissa to our Team.

DANNY MICHAEL

Promoted to Team Leader of the Operations Support Team.

GREG DILLON

Promoted to Assistant Team Leader of the Operations Support Team.

ACCESS PASSES

Everyone who works at the Sydney Markets is required to have a Photo ID Access Pass, especially if they need access to the site after hours. No pass, no entry.

HOW TO OBTAIN A PASS

If you are a new employee or have lost your pass, you will need to apply for a new pass.

- Fill out the GTA Entry Application form available from the Cahiers Office in Building D or from the Photo ID Room in Building C.
- Attach a letter from your employer on company letterhead.
- Bring the paperwork to the Cashiers Office in Building D and pay \$41.80
- Attach the receipt to your application form. You will need to present this at the Photo ID Room in Building C, smile for the camera and have your pass issued.

PHOTO ID OPERATING TIMES

Monday	8:00 – 10:30am
Tuesday	8:00 – 10:00am
Wednesday	8:00 – 10:30am
Thursday	8:00 – 10:30am
Friday	Closed

Please contact our staff at Photo ID on 9325 6290 after 8am Monday to Thursday if you have any questions.

SYDNEY MARKETS OPERATIONS REPORT

ATTENTION ALL FORKLIFT OPERATORS

Operators of forklifts and other vehicles in the Markets are reminded that mobile phones **MUST NOT BE USED** whilst driving forklifts or vehicles on roadways or in common areas.

Mobile phones can only be used by a forklift operator or driver of a vehicle when a forklift or vehicle is legally parked.

Please note forklifts are not to carry loads that are higher than their mask and a maximum of 15 pallets, if drivers do so, comply notices will be issued.

ATTENTION ALL BIKE RIDERS

Tenants and customers of the Markets are reminded that approved helmets must be worn whilst riding bicycles and motorbikes on roadways and common areas within the Markets. It is against the law not to wear a helmet when riding on roadways.

BAD BEHAVIOUR WILL NOT BE TOLERATED

SML will not tolerate bad or threatening behaviour. SML has a banning policy which can impose bannings from the site for periods ranging from 3 months to life, depend-ing on the nature of the incident. Incidents range from theft to assault and banning from the Markets can be enforced by the NSW Police under the trespass legislation.

CHILDREN IN THE WORKPLACE

All children who attend the Markets during wholesale and retail operating hours, especially during school holiday periods, must be supervised at all times.

COUNTERFEIT NOTES

Counterfeit notes have been found in circulation within the Markets. All tenants are reminded to check all notes at each transaction. If counterfeit notes are discovered, Auburn Police should be informed on 9646 8699.

ENVIRONMENTAL UPDATE

As part of SML's commitment to our Green Point waste facility, and OH&S practices, SML recently purchased a new forklift and purposely modified steel bin.

The forklift comes with a digital scale component which allows SML to accurately measure the amount of waste that is disposed. The new specially designed steel bin allows waste to be deposited in the larger bins in a manner that is both safe and easier for the forklift operator.

**REMEMBER
DELIVER IT, DON'T DUMP IT!**

If you witness anyone disposing waste other than using the Green Point Depot, please call our hotline on 0414 829 770.

For information regarding environmental matters, please contact Con Kapellos, SML Environmental Manager (02) 9325 6173 or 0417 325 173.



caption:::

SYDNEY MARKETS PROPERTY REPORT

The following Plaza premises are available for lease:

Shop 16 – 79.61m²

Good exposure with frontage towards the Market and is situated next to the Post Office.

Suite B16 – 42.29m²

This southerly facing partitioned office suite overlooks the market. The office has been renovated with new carpet, air conditioning, blinds and has been freshly painted

Suite C12 – 46.35m²

This bright northerly facing open plan office has built-in storage and new air conditioning.

All shops and suites have security locks and parking available for employees.

Interested parties can arrange a viewing by telephoning the Property Manager, Anthony Bloomfield on 9325 6240 or 0407 325 237.

NEW TENANTS

SML welcomes the following new tenants to the Plaza:

Shop 20 SN King Pty Limited

Suite B31 BGA Constructions Pty Limited

Suite C03 Real Time Rendering Pty Limited trading as RTR Constructions

Suite C04 John Rowles and Associates - Accounts & Tax Agents

NO SMOKING

All Office Suite tenants are reminded that these areas are **SMOKE FREE ZONES**. Occupiers of any Market space are required under the *Smoke Free Environment Act* to see that persons do not smoke in their premises.

SYDNEY MARKETS CONFERENCE CENTRE

The Sydney Markets Conference Centre is also available for hire. The Centre can be used as one unit or divided into two. For details and bookings please contact the Property Manager on 9325 6240.

DATES FOR THE DIARY

MANGO AUCTION

Wednesday 24 September

Raising funds for the Westmead Children's Hospital.

CHERRY AUCTION

Wednesday 22 October

Raising funds for Variety the Children's Charity.

MARKETS PICNIC DAY

Tuesday 4 November

(See page 4 for further details)

Customer Service Help Line

Your comments on our service delivery are welcome. If you have comments or suggestions please call the Customer Service Help Line:

9:00am – 4:30pm Monday to Friday

Phone: 02 9325 6298

Facsimile: 02 9325 6300

Email: customerservice@sydneymarkets.com.au

Post: c/- Sydney Markets Limited,
PO Box 2, Sydney Markets NSW 2129

SITE SERVICES REPORT

Due to SML's Water Saving Action Plan, smart metering will be installed to all water meters located at Potts Street & Kerruish Avenue.

Lighting

As part of the ongoing maintenance a contract was awarded to D J Staniforth for:

- Replace 138 old awning lights in Building E and 100 throughout the Warehouses with energy efficient 2 x 28watt T5 fittings.
- Street Lights – Clean and relamp 195 fittings
- ABC Canopies – Replace 284 x 400watt High Bay Lights with 250watt energy efficient Wadco Ultralux with pulse start controls. This will achieve a saving of 42,600kw.

REMINDER – THE OLD FITTINGS ARE FOR SALE

Building D

Bedrocx are recoating approximately 200sqm of the epoxy surface to the Dish Drains along the southern side.

Fish Trays

An order has been placed with Southern Cross Steel to replace 10 fish display cabinets. The new design tray is totally sealed with the drain located on the inside. Rubber bump rails will be fitted on all sides to minimise damage.

Power Factor

A new 400kVa Power Factor correction unit will be installed in Building J substation. The installation will be incorporated with the High Voltage annual maintenance.

Roadways

Asphalt repairs totalling \$58,461 will be carried out by Impact Asphalt to a section of the Plaza Carpark, Potts Street exit gate and north/east open carpark.

Fire Services

Austratronics are installing smoke detectors in the switchrooms of Buildings O, T, R, M, U & Coates. This will now complete all switchrooms.

BUILDING WORKS

Approved Contractors

All building work, alterations and additions to any premises on site must be approved by Sydney Markets Limited by submitting a Sydney Markets "Building Application".

Each of the following contractors meets Sydney Markets approval requirements in relation to Public Liability Insurance, Workers Compensation, Trade License, Hot Work Permit and Occupational Health and Safety:

Trade	Contractor	Contact
Electrical	Fredon Industries	9325 6002
Roller Doors & General Metalwork	J C Roller Doors Pty Ltd (Julio Caceras)	0418 229 664
Plumbing & Roofing	S N King (Rodney Gibbons)	0417 488 948

Unapproved contractors working on site will be instructed to cease work until they have provided to Sydney Markets all information required for approval and have undergone a site induction.

Tenants will be held responsible for works carried out by their contractors, including the making good and consequential effects.

If you intend to undertake building work, please contact SML's Site Services Department on 9325 6217 who can assist you in the preparation and completion of your application.

OCCUPATIONAL HEALTH & SAFETY

OH&S POLICY

Sydney Markets Limited is committed to the health, safety and welfare of all Market employees, contractors, visitors and the general public. Our goal is to achieve an injury/illness free workplace.

SML has an established OH&S Committee comprising of work groups, selected OH&S Representatives and Management Representatives. The Committee meets bi-monthly and is made up of the following people:

Bob Kini	SML Operations GTA Team
Angelo Constantine	SML Operations Retail Team
Greg Dillon	SML Assistant Team Leader Ops Support Team
Norberta Lamond	SML Administration
Firoz Ali Shah	SML Site Services
Adrian La Cava	SML Security Manager
Danny Michael	SML Team Leader Operations Support Team
Barry Baker	SML Operations Manager
Lynne Buck	Occupational Health Nurse
Carol Dollar	NSW Chamber Fruit & Veg Industries
Daniel Ter Wisscha	Flemington Unloading Services

Under the *OH&S Act* the functions of this OH&S committee are to:

1. Keep under review the measures taken to ensure health, safety and welfare of persons at the place of work; and
2. Investigate any matter that may be a risk to health and safety at the place of work.

All Sydney Markets OH&S Committee members have attended the compulsory four-day training course.

Please always remember that each of us has responsibilities under the *OH&S Act* for health and safety in the workplace.

PLEASE NOTE:

- Tenants are reminded that they are responsible for the OH&S of their staff whilst they are at work. Tenants are also responsible for the safety of any person whilst they are in your place of work.
- For further information regarding your responsibilities and other useful information visit the NSW WorkCover website.

MARKET SECURITY & SAFETY AWARENESS

If you observe any type of suspicious behaviour or anything you believe to be reportable, please do not hesitate to contact Security on 0409 325 232.

CCTV FOOTAGE

Due to the continued success of SML's security cameras there have been number of successful investigations where appropriate Police action has been taken.

Also a number of comply notices have been issued, including some relating to in the past three months. Due to the success of our CCTV Footage.

- Unsafe work practices referring to forklift activity, carrying high loads and pushing pallets

ADDITIONAL CCTV CAMERAS

In the coming weeks, SML will be installing a further 7 security cameras inside both the GTA and Flower Market vicinity.

ACCESS PASSES

For Sydney Markets staff who are allowed access to the GTA prior to opening are required to obtain an access pass and must use turnstiles to gain entrance to the GTA.

How to obtain a pass: If you are a new employee or have lost your pass, you will need to apply for a new pass.

- Fill out the GTA Entry Application form available from the Cahiers Office in Building D or from the Photo ID Room in Building C.
- Attach a letter from your employer on company letterhead.
- Bring the paperwork to the Cashiers Office in Building D and pay \$41.80.
- Attach the receipt to your application form. You will need to present this at the Photo ID Room in Building C, smile for the camera and have your pass issued.

Photo ID Operating Times:

Monday	8:00 – 10:30am
Tuesday	8:00 – 10:00am
Wednesday	8:00 – 10:30am
Thursday	8:00 – 10:30am
Friday	Closed

Please contact our staff at Photo ID on 9325 6290 after 8am Monday to Thursday if you have any questions.

MARKET SECURITY & SAFETY AWARENESS

- It is the responsibility of all Market users to be vigilant and proactive when it comes to Security and Safety in the workplace.
- Articles not regarded as commonplace, such as unattended baggage, abandoned vehicles or strange behaviour must be brought to the attention of Security or Market Officers.
- All Market users should familiarise themselves with Market Emergency and Evacuation procedures and also be aware of muster point locations for individual areas.
- Awareness of your area will ensure that Security and Safety is optimised in the workplace.

'SAFETY IS NO ACCIDENT'

On site Security or Market staff can be contacted 24 hours a day by calling 0409 325 232

- **Access Control** – The photo ID Room is open as stated or by appointment by contacting Jim Basetas on 0407 325 230 or Zak Gudelj on 0407 325 224.
- A **Justice of the Peace** is available at the SML office in B Building or by telephoning 0407 325 230.

EVACUATION & ASSEMBLY AREAS

In the event of an emergency, alarms/PA systems and/or loudhailers will be used to notify tenants and employees of the evacuation and where to assemble.

Market Officers will be positioned at points throughout and around the various buildings to direct evacuated people to the appropriate designated Assembly Areas.

Your Evacuation and Assembly areas are listed below. Please make yourself aware of the Assembly area nearest your place of work.

Assembly Areas for Warehouses and Other areas are as follows:

Control Centre	Western Growers Carpark
Market Plaza & Hotel	Plaza Tenants Carpark
Warehouse X	Western Growers Carpark
Warehouse H	Flower Market Rear Carpark
Warehouses T & J	Open Area West of J Shed
Warehouses G & Q	Open Western Carpark
Flemington Offices & Warehouse U	Eastern Growers Carpark
Warehouses R & K	Open Eastern Carpark
Warehouses M & O	Outside Potts St Toll Gates
Warehouses N, S & L	Grass Area next to Site Services
Weighbridge	Grass Area next to Site Services
HVA Offices & Compound	Grass Area next to Site Services
V&Y Multi Store Carparks	Open Carparks at either end

Assembly Areas for Growers and Retail Markets are as follows:

Building D, Doors 1 - 4	Western Growers Carpark
Building F (Flower Market)	Western Growers Carpark
First Aid Centre	Western Growers Carpark
SMCS Office	Western Growers Carpark
Building D, Doors 5 - 9	Eastern Growers Carpark

Assembly Areas for Wholesale Markets are as follows:

Buildings A & B	Open Western Carpark
Buildings C & E	Open Eastern Carpark

Fire Wardens for SML are as follows:

Markets Site: Chief Warden Adrian La Cava & Deputy Chief Barry Baker.
Plaza Area: Warden Marilyn Loch & Deputy Warden Michael Eu.
Flower Market: Warden Danny Michael & Deputy Warden Greg Dillon.
Operations Area (Warehouses): Warden Danny Michael.
Wholesale Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.
Growers Area (GTA): Warden Jim Basetas & Deputy Warden Zak Gudelj.

Evacuations should be conducted in a calm and orderly manner.

REMINDERS

- Market users should avoid bringing large amounts of cash to the Market. Use credit arrangements where possible. If you have to bring cash, please take care when in the Markets and never leave money unattended.
- Don't forget to remove the keys from your forklift when it is not in use. Forklifts should be individually keyed to your company. Contact your forklift supplier for more information.
- Security advice and assistance is available to tenants. SML's Security Manager, Adrian La Cava, is available to discuss security issues with you. You can contact Adrian on 9325 6171 to discuss the following:
 - Installation of security cameras
 - Security problems or advice on securing your premises.

NOTICEBOARD

UNREGISTERED VEHICLES

An Occupier must not bring into, possess, control, drive or operate an unregistered vehicle in the Markets if that vehicle would be required to be registered under the *Road Transport (Vehicle Registration) Act 1997* in order to be driven on a road as defined under the Act.

MARKET ENTRY PASSES

In accordance with the Sydney Markets Conditions of Entry, all vehicles must display one of the following valid passes whilst in the Markets:

- Daily Entry pass
- Standard Entry pass
- Premium Entry pass
- Growers Truck pass
- Warehouse Truck pass

Failure to display a valid pass may result in a Comply Notice being issued under the Sydney Markets Rules (13.2) and the Terms and Conditions of Entry to Sydney Markets.

COPYING OF MARKET ENTRY PASSES IS PROHIBITED

Copied passes and offenders' details will be handed to the NSW Police and may result in further action.

WATER RESTRICTIONS

Shareholders and all Market users are reminded that due to the current Level Three Water Restrictions, water usage should be kept to a minimum. Please sweep up modules and warehouses where possible and only use high-pressure cleaning methods to reduce water consumption.

This means that **NO TAPS OR HOSES** should be left running and washing of motor vehicles on site is not permitted.

UNDER NO CIRCUMSTANCES are Fire Hoses to be used for cleaning purposes. A \$2,200 (Sydney Water) fine applies to anyone caught in the act.

NSW GOVERNMENT SMOKING BAN

In accordance with Government Law, **all Market Buildings**, including any canopy areas, are smoke free zones.

The *Smoke Free Environment Act* states that a smoke free area is any enclosed public place. An enclosed place is any building or structure that has a ceiling or roof and, except for doors, is completely or substantially enclosed.

Enquiries with the Health Department reveal that all Market buildings and structures have been deemed smoke free areas under the legislation.

Fines for smoking in these areas under the Act are:

- Persons smoking in a smoke free area \$550.00
- Occupiers allowing persons to smoke in a smoke free area:

Persons	\$1,100.00
Body Corporate	\$5,000.00

Occupiers of Market space are required under the Act to see that persons do not smoke in their premises.



SML WILL NOT TOLERATE BAD BEHAVIOUR

SML is committed to protecting the safety and wellbeing of all people present in the Markets and reminds people that they must comply with the Sydney Markets Rules and Australian Laws at all times within Market sites.

TENANTS REMINDED TO REPORT ALL DAMAGE, THEFT OR BAD BEHAVIOUR IN THE MARKET

In order to reduce the possibility of theft in the Market, always remember to PROPERLY SECURE YOUR STORE, PRODUCE AND EQUIPMENT when not in use.

If you have observed bad behaviour or noticed damage to property know matter how small the offence, please do not hesitate to contact our Market Staff or on-site Security 24 hours a day by calling 0409 325 232.



EDITORIAL NOTES

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